

Option 2
How to
impress
Customers



**Tic a papat me dongngo catto-wil me rec
olwongo Fish Value Chain Actors**

Buk ajur me pwonynyo otinokwan

**GIZ Responsible Fisheries Business Chains
Project (RFBCP)**



**german
cooperation**

DEUTSCHE ZUSAMMENARBEIT

Implemented by:

giz

Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

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Argent Development Consult (ADC) kede Manual Development Tiim ame jo iye obedo Seguya Henry kede Louis Kagga tye acwallo pwoc adwong bang jo lung ame obedo atye dok oketo cing-gi i yubbu buk me ajur-man. Pwoc wa adwong atek woto bang GIZ- Otic me purujek me Responsible Fisheries Business Chain (RFCBP) tutwallere wok, Mr. Gerstl Adolf, Ms. Rebecca Ahabwe, Ms. Sarah Namigadde kede Mr. Muwanguzi Joshua Ngobi pi tic kede cwak adwong ame gin oketo i buk-man me ajur.

Buk pwony-man ngat oyubu obedo;



Argent Development Consult

Kyebando, Central Zone, Kanyike Road Near SafeBoda offices
P.O Box 110943 Kampala Tel: +256772044994, +256392965407

E-mail:adconsultug@gmail.com Alt: hsegyi@gmail.com

Agoocale: Joshua Lugogo

AKWENYAKIN

Twero@GIZKar ngat ame tye kede twero ikom BDS-man obedo GIZ.

Buk pwony-man me dongngo kede miyo ngec ikomcatto-wil, otwero nyayo onyo tiyo en okene a pol awangacel onyo nuncunucu kede iyore moro keken pi pwonyere onyo tyenkop me pe nwrongno magoba iye abongo twero ibot ngat ame loo buk-man, tekki ka imio jo ongeo kan ame ikwanyonyo iye. Pe myero ti kede buk-man me acata onyo iyore okene me nwrongno cente abongo pennynyo twero i bang GIZ kun iketo i coc.

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1.1. COC ME ACAKKI IKOM BUK ME PWONY

1.1 Buk pwony-man tye ikom ngo?

Ka ngat acelacel tye apuggu catto-willere, gin tamo pi jami a pol ento a piretekkere, kite ango ame gin oromo gwokko kede catto-wil gi kun onwongo magoba. Buk man tye me meddo teko kede gupu bang catto-wil atitino atek, en atino kede en idyere-idyere me meddo ngec gi, diro gi me tic kede tam gi akwako kit ame gin otelo kede catto-wil gi kun obedo kede neno me miyo catto-wil gi tiyo magoba adwong dok te ri dang ogwokere aber. Buk-man tye kede ajur me coc akwana ame otinokwan me Business Development Services (BDS) twero kwanno i cawa moro ame gin otye oweo.

1.2 Tam i buk me pwony kede Responsible Fisheries Business Chain project (RFBCP)

Buk pwony man GIZ en aye oyubu- RFBCP tye okemere kede rec ame olwongo ni puta. Ngec a piretek aloo-aloo i purujek man tye me nenno ni cem tye ogwokere aber dok dang ni rwom me can dang nwongo odok ping kun beo i yillo malo rwom me pokko rec kede cente a jo ame gwoko dok opoko rec man. Purujek man tye okemo dul tic adek apapat:

1. Rec a pol cente adwong
2. Meddo rwom me gwokko rec aber kede
3. Dwokko piny makko rec ame cik pe oye kede iwel ame pe rwatte, (Illegal, Unreported and Unregulated fishing, IUU).

Uganda ngeye atek ikom yore a reco ame pe opore me makko kede gwokko rec, yore ame pe opore me gwokko cem iyonge kwanyonyo i potu kede yore mogo ame mio catto-wil loo wa oko kun okemo layin me dongo a rec. Pol a catto-wil pe oneno ryeko me gwokko jami ame yaa iyi pii kun beo i makko rec iyore ame cik oye dok irwom opore dong piretek tutwal wek omed jami magi lung oko i layin me gwokko rec iyore opore. Man lwongo pi niang aber kede gwokko rec iyore aber.

Gwokko rec iyore aber otwero nenno iyore apol apola. Yoo acel ikin yoo magi tye oya ikom poyin me gwokko catto-wil kun nwongo otye odong i layin me ber a rec. Tic kede diro abeco me gwokko catto-wil twero miyo gwokko rec dang wot aber tekki ka jo ame tye apuggu gwokko rec i rwom apapat i layin me gwokko rec tye anwongngo cente adwong.

Purujek-man tye okemo pacci agoro atek, jo ame ciko rec i pii mogo atitino bala wangtula, Ocat-wil atitino atek, atitino kede idyere-idyere i jang tic me pitto kede gwokko rec. Pol a ajoni otwero gwokko catto-wil gi te rii ento iyore a ping tutwal. Me nwongngo yore abeco magi, piretek tutwal ni catto-wil magi otio kun olubo cik ame tye ite cik me makko pitto rec i Uganda. Pi man, RFBCP oketo gini dul ame neno Tic Me Dongngo Catto-Wil ame gin cukuru cuny jo me bedo bala 'pipa tam' ame onwongo otye kede diro igwokko catto-wil kun otio ikin jangtic alwak kede en ame tye ite loc a dano moro ni. Magi ducu omio tam ikom jami ame tye icoc kede yore opore me miyo cwak bot dul ame neno Tic Me Dongngo Catto-Wil tuno kit ame tunu kede bang lwak.

Kun guti mere tye ikom tam ame onwongo, buke me pwony a BDS me ajur (buke otinokwan kede me opwonye me ajur), onwongo oyubu pi Ocat-wil atitino atek, atitino kede idyere-idyere kun ogwao pwony ikom miti me catto-wil ite layin me gwokko kede pitto rec. Magi ducu obin oketo i tic i dicitwike 15 ame tye ite dicitwike me makko kede gwokko rec i nam me Victoria. Cob abeco obin onen kun yaa i pwonyere magi. Kodi cob abeco magi en aye obin omedo miti me nyayo kede ketto i tic yuba acalo magi lung i nam me Kyoga. Pi man, buk me pwony-man oyubu kun okwanyo pwony ikom tic ame otimere i nam me Victoria ento oyubu aber ame rwatte kede tic me cik ame tye atimere i nam me Kyoga.

1.3 Buk pwony-man okemo nga?

Buk-man me pwony ikom tic a papat me dongngo catto-wil, oyiko pi omyere a coo kede a mon ame catto-wil gi me rec pwod tye irwom atitino atek, atitino kede idyere-idyere.

Dul tic magi omedo pokko yie;

1. **Boat owners;** jo ame tye kede yea acalo catto-wil. Magi dang twero bedo jo ame pugu yea gi.
2. **Ocikrec;** Jo ame kom tio tic me cikko.
3. **Ocatrec;** Jo ame timo catto-wil me catto rec. Magi tye iye jo ame tye kede; Ka cat ame pe dong oloko, jo ame tero rec i gali/opik onyo otokki atitino.
4. **Jo ame yubo rec;** Man tye iye jo ame timo tic me gwokko rec me pe balle kede meddo rwom ikom rec.

5. Jo ame yubu jami kun yaa ikom rec; Magi tye iye jo atio kede delkom rec, inuni, wii rec, pokrec ame ocwero oko, cogo, moo, cogo okene lung me kom rec kede jami me yii rec.

1.4 Jami ame myero inge ikom buk pwony-man

1.4.1 Jami ame myero inge ame ogwao jami ducu

Gin a piretek i modiol-man obedo me nenno ni, otinokwan ame tye kede catto-wil a titino atek, atitino kede en idyere-idyere iyi purujek-man onwongo dang omedo ngec gi, diro kede miti a lubere kede tic me catto-wil

1.4.2 Jami ame myero inge ikokome

Pollere wok, buk-man me pwony, oyubu me konynyo jo ame abedo pwonyere:

- i) Me poyo atutut kede me meddo niang gi ikom cikkogo a pir gi tego me catto-wil acalo opwonyo gi kede i kapwonyere.
- ii) Ngec ame onwongo oketo i tic dang ote nenno ni ogwoko catt-wil gi.
- iii) Niang jami mogo a pir gi tego me catto-wil kun kubere kede yintapirinuacip, tela kede loyo cente.

1.5 Adwoggi adongo me pwonyere

Piretek tutwal ni, ngat ame tye anwongngo pwonyere myero nen ni iyonge pwonyere lung, en myero enwong adwoggi magi.

1. **Niang ikomi apiri keni iyore a ber tutwal;** Piretek ni iyonge pwonyere, jo ame onwongo pwonyere myero niang ikom gi aber, bed kede miti dok adwong me pwonyere, myero winy ni enwongo ginnoro akwakere kede neno onyo tagettere, kit ame en nenno kede kenekene kede dok wore kede kenekene dang myero medde, teko mere myero medde kede dang kero me cobbo miti gi lung.
2. **Yee kede woro ikom jo okene;** Pwoyo atek kodi kare moro ni ame gin odongo iye kede apokapoka ame tye i kare gi a papat. Gin myero otam atut ikom tam gi kede kakan ame
3. Gin otye iye kede dok opwonyere me ngeyo pingo omio jami mogo ame wan oneno timere kit ame tye kede-no abongo niang anak ikom jami-naca.
4. **Tam oyubere aber ikom kwo/ catto-wil;** Jo ame tye anwongngo pwonyere myero bed kede kare me niang kwo iyore aber dok ame kanyere. Gin myero oye me wot kede alokaloka, oye alokaloka dok omar atek.
5. **Niang aber ikom ngo a kelo ginnoro ni ento pe anyut;** Piretek tutwal me gero jo ame tye anwongngo pwonyere wek gin oniang a ber ikom jami ame kelo pekki ento pe ka nenno anyut me peko. Kede man ducu, jo ame tye anwongngo pwonyere awot niang aber ikom gi ken gi ken gi kun dang okelo gini agam abeco kan ame orumo gi.
6. **Niang ikom ngec ame dano tye kede;** Alubere kede gin ame omio gi, jo ame tye anwongngo pwonyere myero bed kede kare me; Niang, pwoyo kede nywakko tam, gin ame gin onwongo kede tekwaro. Myero ikony gi me niang ni kare okato anged piretek tutwal pi anyim Akaka kwero oko kodi kare naca. Man romaroma kede kopporo ame jo maro kobo ni' pe ibol atin oko kede atin'.
7. **Niang ikom twero me lokko kanorumo wa;** Ngat ame tye apwonynyo jo myero bed kede kare me miyo jo ame tye anwongngo pwonyere niang ni gin otwero lokko kanorumo gi kede dang dul tic me cikko kede gwokko rec. Gin myero opwony jo ikom cik a BDS kede kit ame cik magi gero kede catto-wil. Pwonyere-man myero lok tam a ngat acelacel ikome kenekene kede ikom lobo gi, dok-man kwakere kede lokko niang a dano. Iyore okene, pwonyere-man myero bed gin ame kelo alokaloka.

1.6 Yore me keboro komi keni

Iyi agikki modiol acelacel, penpwony onyo jang penpwony, otinokwan myero keboro apir gi ken gin ngec ame gin onwongo. Apenynyogo ame twero yabbo ngecci ene;

1. Atwero kobbo ngec ame anwongo ate dang pokko bang jo okene. Ka apwonyo kede jo okene, gin dang dok ot wero pwonyo kede jo okene?
2. Atwero kom bedo i laro lokkoro ame niang tye iye akwakere kede ngo ame apwonyo?
3. Atwero ketto i tic ngo ame apwonyo i catto-willa wek kel alokaloka aber?
4. Atwero ketto i tic ngo ame an apwonyo pi pulan me donggo a catto-willa?

1.7 Ayung jami iyi buk pwony

Buk pwony-man me BDS ogwao modiol 3 kede jami me pwonyere ame oyaro ping-kan. Yore me pwonyere kede jami a pol a papat ame tye i buk-man tye i coc i ping-kan;

Meja me I I: Nyuttu coc oyungu me modiol a papat kede jang penkop ite

CURA A PAPAT	Jang penkop/dule a papat ite modiol acelacel
COC ME ACAKKI IKOM BUK PWONY	<ul style="list-style-type: none"> • Tyenkop me buk pwony • Jami akwako purujek • Yore me ketto taget me buk pwony • Jami a myero inge i buk pwony • Adwoggi adongo me pwonyere
MODIOL ME 1: MEDDI GURUPETKO	<ul style="list-style-type: none"> • Tela kede loc • Loyo gurup • Kubere me gurup • Tyekko pekki kede tela • Loyo jami ame mio pe icobo aber
MODIOL ME 2: DIRO ME CATTO-WIL	<ul style="list-style-type: none"> • Jami a pirgi tego i catto-wil • Niangngo gwokko kede cikko rec acalo obedo catto-wil • Niangngo catto-wil me rec • Coc me acakki yuba me catto-wil • Coc me acakki me rabbo pi catto –willi
MODIOL ME 3: GWOKKO CENTE ME BIACARA	<ul style="list-style-type: none"> • Gonynyo tyenkop me gwokko cente • Gwokko cente • Jami a mitte me gwokko cente • Coyo jami amako catto-wil kede gwokko catto-wil

2. Meddi gurupe teko

2.1 Coc me cakko

Modiol-man mio coc iwiewie ikom yore ame itwero ketto i tic jami a mitte wek inen ni gurup-pi tye ogwokere a ber, tye adongo ame dang itwero miyo icing otino ni ame nwongo pwod tye atic a ber. Modiol-man agero niangngi iyore a pol a papat akwako gero gurup kun ikin gi bino bedo jami acalo bala tela kede loc, loyo gurup, kubere me gurup, tyekko peko kede gwokere anaka dang gwokere ikom cobbo arac.

2.2 Jami a myero inge ikom modiol

Lyi agikki me modiol-man, myero ibed kede kare me kello dongo amalo i guruppi. Ka okobbo aber, myero bed ni itwero miyo tela mere i cing otino ni. Itimmo amanno, neno ni a ditte myero bed me miyo cwak ikom gwok aber pi cik me nam me Kyoga kede dong catto-willogo ame dang tye atic acok kede me rec.

A piretekkere, jo ame tye anwongngo pwoyere myero bed kede kare me;

1. Niang ikom ber a tela kede cwakkere bang tela me gurup
2. Niang tela i catto-willi
3. Niang kite me bedo i gurup kede bedo ngat a piretek kanaca

2.3 Tela kede loc

2.3.1 Coc me acakki ikom tela

Atela obedo nga?

Atela obedo ngattoro ame neno kit ame otwero yubbu kede jami kede dang pugu jo me wot kede yoo aber-ca.

Otela twero gini tic me miyo neno gi cobere kun oketo jo nama acel dok otio ked gi.

Jo lung twero bedo otelo ite twero gi a papat nyo ni pi tic, loyo pacu, tello gure moro kede dong apor a pol ataa.

Poyo ni atela aber tye kede adwoggi aber bang omemma me gurup ame gin otelo naka gurup alutu. Man dang nyutte ikit ame omemma tye okubere kede ikom gurup, yi gi yom ka otye i gurup dok otio tic ame omio gi ame yi gi amitto abongo dic. Pi man, atela myero yelle me nenno ni egwoko kodi miti naca i gurup pi kare me tic gi lung, kede dok yelle me miyo jo ame oguro gi bedo jo abeco akato kit ame gin onwongo kede oko.

Tela obedo ngo?

Tela obedo tic me tello gurup a jo moro ni onyo dul a jo moro ni.

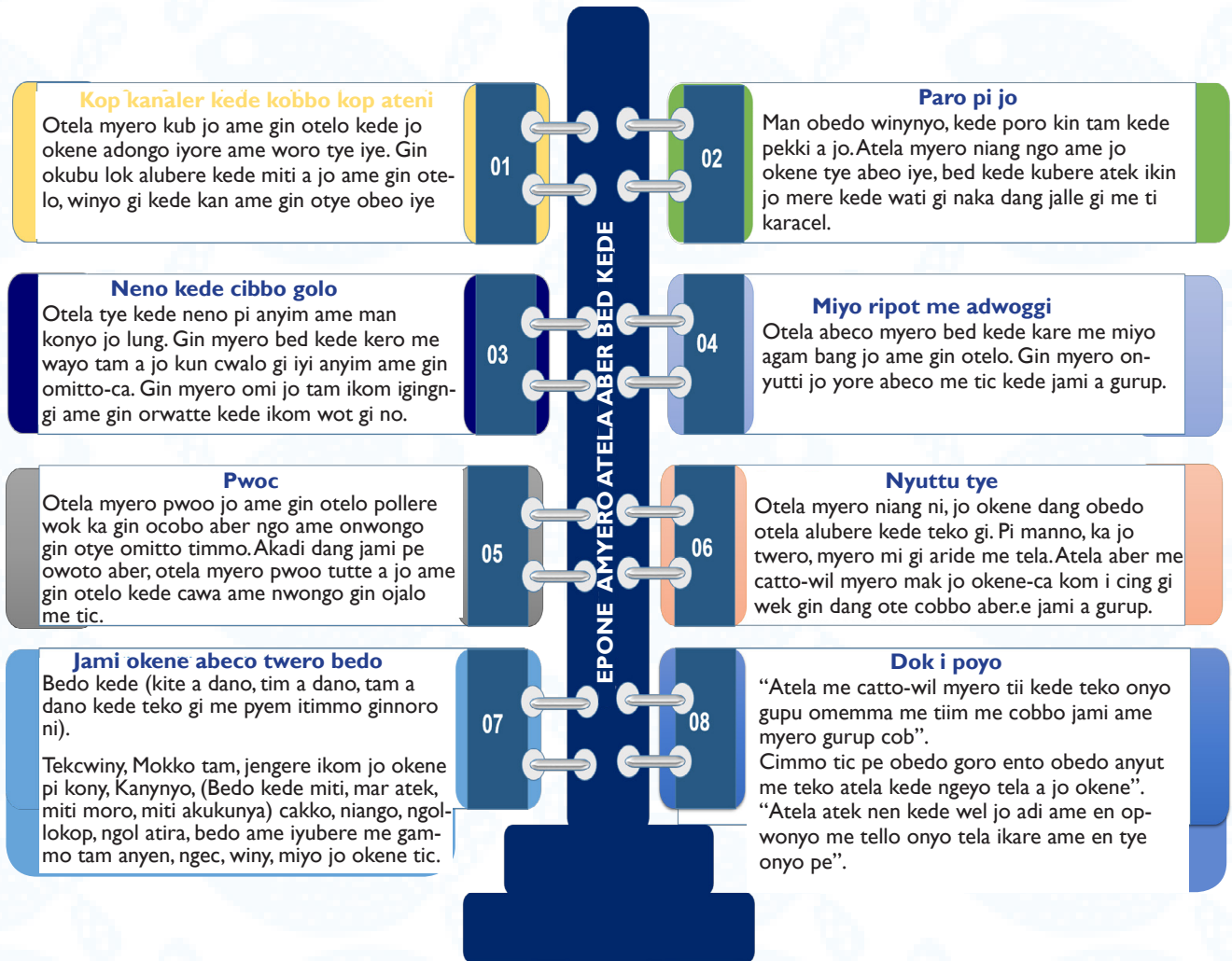
I tela, gin ocimo, omio jo tam ikom ngo a myero jo ti kede dang oloko kit ame jo moro bedo kede kun otio ame okemo cobbo neno mogo a pir gi tego kun otio i tekwinny kede miti.



Amemma me gurup tye atello tic i cawa me gure a gurup

Jami mogo ame atela aber bedo kede

Bedo atela aber twero kello cob aber bang jo ame yin itelo. Piretek tutwal me atela itimmo ikweda ikome kene akwakere kede cukuru cwiny jo me bedo otela aber, teko ni kede goro ni. Jo ducu twero bedo otela ite twero gi a papat nyo pi tic, gwokko pacu, tello gure moro kede a por okene a pol ataa. Jami mogo a myero atela aber bed kede en oryeo ping kan;



2.3.2 Bedo amemma ame konynyere tye bang gurup

Itwero bed amemma ame konynyere tye bang gurup iyore a pol ata acalo otito ping-kan;

1. Tii kede teko ni me konynyo jo okene (Wor apoka-poka)

Yin myero ibed atek i ginnoro. Wek owoteni mar ginno piri dok tii kede me miyo cwak bang gurup. Pe imi lewic maki oko iye tutwallere wok, ka jo okobbi ni manno obedo teko ni.

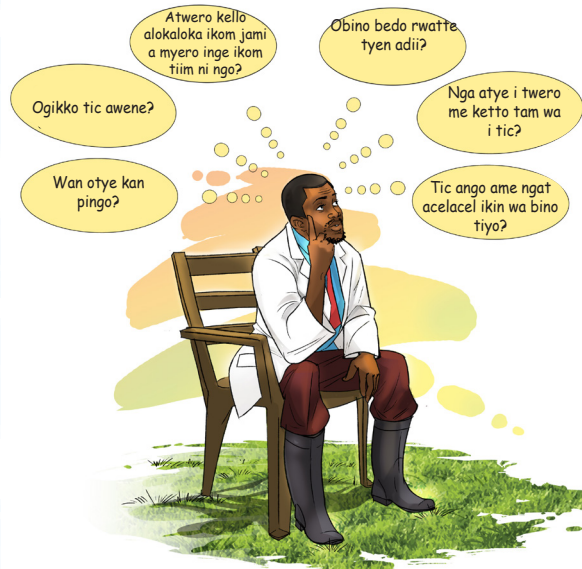
Ka yin inwongo ticcoro me atia i guruppi ame mii itimo aber akato. yin dong itwero miyo cwak ame tvene niangere aber.



2. Niang ikom jami ame myero inge pi tiim

Ka tiim pe tye atic aber, man polkare nwongo pien kubere kede niang ikom ngo a myero inge pi gurup nwongo pe. Ka imitto bedo atuku aber pi tiim, nen ni iniang jami ame gurup tye amitto cobbo. Penyere keni kodi apeny acalo;

- Pingo wan otye kan?
- Ogikko tic awene?
- Atwero kello alokaloka ikom jami amyero inge ikom tiim ningo?
- Obino bedo rwatte tyen adii?
- Nga atye i twero me ketto tam wa i tic?
- Tic ango ame ngat acelacel ikin wa bino tiyo?
- Mi ngec olil ikom ngo ame yin itye kunnu me timmo. Iyore man, yin ibino cobbo ticci ducu amyero itii aber.



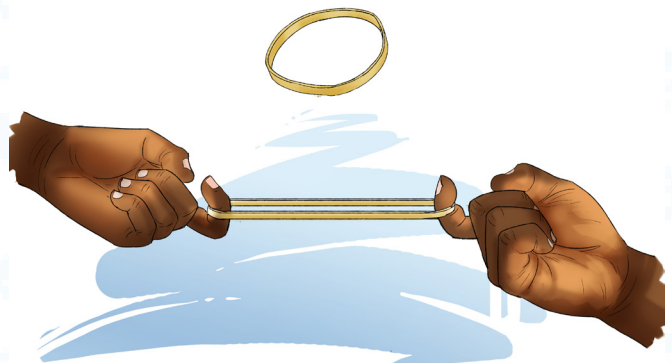
3. Bed ame itye ikare ducu

Myero imii cikere ni bang guruppi eka ite cobbo gi lung. Man meddo cipid me dongo a gurup dok mii ibedo gi tic aber bang gurup



4. Bed ame itwero lokere i cawa moro keken

Jami twero lokere oyotoyot i kanorumo tiim. Otuku aber aloo pi tiim ngeo kite me lokere me tiyo ginnoro keken i cawa moro keken dang gin pe olwenyo ikom alokalokaakaka manno, gin neno man acalo aride me dongo. Man dang obedo diro acel aber pi catto-wil.



5. Bed ngat akubere aber

Bed ame itye dok itiyu ginnoro i gurup. Ka yin ibedo ite ling oko kun ngattoro tye aleyo tam ame pe atic, yin itwero ballo aride a tiim me cobbo miti kede adwoggi gi. Ka itye kede tam okene ame twero bedo me kony, itwero nywakko kede gurup. Olungtuke mere-ca dang amanno: Ka jo tye aleyo tam ame yin itamo ni ber tutwal, myero ilok oko. Ikare okene gin otwero mitto dang ote pwoyo cwakki, akadi bed ni gin pe romo onyut-to. Amanno, dong itam aber kede bed awor.



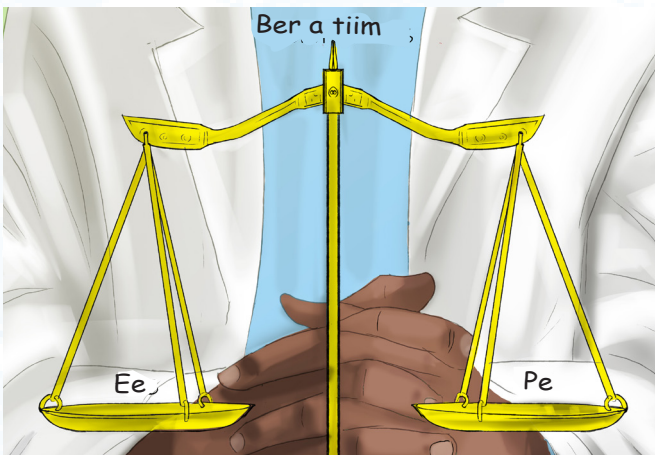
6. Bed ame itye i ginnoro lung dok ikwer kede lelo i jami abeco ame tiim onwongo

Twero bedo me atema atek, ka iyero ka purujek ame twero nen bala yot, ame adwoggi mere tye abup onyo rwatte kede diro ame yin itye kede. Ento ka iyero purujek atetek, eka ite yee ngo ame tiim amiya, meddo kede yee pekki obedo gin a piretek tutwal i gwokki ame itye itimmo ginnoro kede meddo diro ni. Dok nga angeo, itwero dang nwrongngo ngeccoro ame oono!



7. Niango

Ber a niango piretek kan a tiim tye iye. Awot aber pe “yee” jami ducu ame okobo ikom tiim ame dwoko ber a tiim cen. Gin timo gin aber odoco pi tiim akadi ngattoro tye anenno gi.



8. Mi cwak bang jo okene i tiimmi

Mi agam, dok bed atera me miyo kony ka jo itye itic ked gi tye amitto. Bedo ni ame itye atera me konyngo jo okene akello anen aber ikom gurup kede oloc. Dang otwero miyi cul i cawa moro ame yin dang itye imitto kony, man lung nwrongno tye kede anyut aber ikom tic ame tiim tio amen en kannaler. Tiim ame mio cwak obedo tiim ame nyako nyige.



9. Nywak tam kede jami me tic karacel kede tiimmi

Poyo ni, wun ducu itye kanno ka pi tyenkop acel dok nibeo iwekko jo ducu bedo ame tye kede ngec, wun ducu imio cwak pi gin ame itye imitto wunu-ca. Ka jami me tic tye okanne onyo jo pe twero nwrongno oyotoyot, wek owote ni onyo jo ame itio ked gi nge kite me nwrongno. Ka itye kede ngeccoro okato onyo ginnoro ame twero konyngo jo okene, mii gi. Otic wad wu apwoyo atek eka icennere ote nywakko adwong akato.



10. Mi tammi dong ame tye aber

Ka yin icucura, igal onyo imio kwo tek pi jo okene, jo aniang oko iye ote miyi nying me ngat arac. Ka gin oculi aber, pe icucura. Tam aber obedo ginnoro amwonya pat, en ame pe itwero ryemmo onyo gengngo pi berbedo ni, kede berbedo a jo okene, dang. Tam arac jwao oko tekwinyi apiri keni dok twero ballo oko watti i dog tic.



KOP METIC KARACEL

Tic karacel obedo gin aber aloo ducu i cobbo tic me atia, kede pi tic a dultic a papat ducu ame tye. Dong, piretek me dongngo diro ame ameddo malo rwom me cwakki i tiimmoro keken ame yin itye iye.

Tiim me odilo obedo apor aber tutwal i kit ame otuku a pol twero nwongngo kede gin aber a loo atuku acel oko. Polkare, otuku a papat tye kede tic me atia a papat, a lubere kede teko gi kun beo ikonyonyo kede cukuru cwiny ngat acelacel kun tuku tye awot anyim, jami mogo acukuru cuny twero timere.

Kare ducu, apwony otuku nwongngo tye: dong, yin imito ngat amyero geri.

2.3.3 Atela apiri keni

Yin ibedo atela pi kwo ni dok myero iniang manno.

Onwongo ingeo manno?

Anaka ni kong ibedo kweddo kit ame yin itelo kede kwo ni apiri? Yore mogo ame itwero tello kede kwo ni tye ping-kan.

Tela apiri keni obedo ngo?

Tela apiri keni obedo tic me kello alokaloka ikom kit ame yin itamo kede, kit iwinyo kede, kede tic kun ikemo jami ame myero inge.

Kit ame itwero bedo kede atela apiri keni kede acat-wil?

Tye yore apolapola ame dano twero bedo kede atela apirekene kun dang kelo alokaloka adwong ikwo mere:

1. Ket golo a papat pi kwo ni.

Ket jami ame yin imitto cobbo pi kwo ni pi nino i nino, dwe i dwe kede jami ame imitto cobbo inge kare alac ame otweye ikom neno ni kede lekki. Kur ilwor me wot pi ginnoro adit poyo, pe tye ginnoro atek tekki ka iye ni itwero cobbo gi. Tekki dong iketo oko jami ame yin itye imitto cobbo, penyere keni nino i nino ngo ame itye itimmo me cobbo gi.

2. Tel kede apor

Nino i nino, nwongngo itye iketto apor pi jo ame oguri akadi ingeo onyo pe, en aber onyo en arac. Kwo ni obedo kwena ni, dong me bedo atela pi kwo ni, myero iyer dok imok kodi kwena mene ni ame imitto cwallo.

3. Pe ibed alwor.

Myero inwong dittoro ikomi i yoo ni me kwo. Yin myero ikwany tyelotyelo me nwongngo dit ikomi keni. Myero ipwony komi me bedo atek, dok abongo lwor. Bed atera me rette, poto kede yaa malo pi aride moro okene. Me bedo atela ikwo ni mitte me yin itimmo jami ame mii lworu pien kwo ayabere kanaler pi tekcwinyi.

4. Wor jo okene.

Bedo atela pi kwo ni tekoppere ni pwoyere me bedo amwol kede miyo pwoc. Ka jo okene otio tic, mi pwoc bang jo ame otio tic. Wot inyim jo okene obedo gin acel ikom tela; yin myero dang iwot ked gi. Akaka yenyonyo nyutte apiri, nyut ni icung ked gi kede dang ni ingeo dok ipwo gi.

5. Jol tam anyen kede aride anyen.

Kur imi lewic maki oko ikom ginnoro anyen, akadi obedo aride, tam onyo ngec ame dano onwongngo iyunge timmo ginnoro ni pi kare moro ni. Lok nino ducu wek bed me pwony dok tii me lokko puruguram lung, purujuk kede jami ducu ikwo ni wek dok jami ame twero cobere. Jami ducu onwongngo pe twere tuno wang a dano me acakki otimo, dong kare ducu ye me wek ibed dano me acakki naca.

6. Peny ginnoro ducu.

Bed dano-no ame i cawa ducu nwongngo tye apenyonyo apeny bot jo kede apire kene. Tekki yin ipenyonyo apeny adwong, yin ipwoyere adwong, dok tekki yin ipwoyere adwong, yin ingeo adwong. Ka onwongngo pe onywali kede anywala, bed kede miti me meddo ngecci, diro ni kede niangngi. Penyere keni kede apeny a pol me wek ibed ame iketo tammi apenyonyo atitino me niangngi koppogo kede ateni, kede apenyonyo atek pi neno atat ikom jami mogo kede yee mogo. Bedo

ame ipepenyo apeny obedo yoo a piretek me bedo atela pi kwo ni.

7. Tii gin aber, pe gin ayot.

Tye jami okene ame yin pe itwero cino kede. Ka otunu i kop me niango, kobbo ateni kede cik, pe tye iye porokop. Nen ni, jami ducu ame ikobo kede ngo ame itimo rwatte; gwok niangngo bed kiti ame ingeye kede dang pe ibino paro. Wan ducu obedo dano dang jo ducu tye kede goro. Ento ikare ducu, yin itwero yero ngo aber ikatto gin ame mii yin keni magoba.

8. Nwong ber kede cilo iyi jo ducu kede i ginnoro ducu.

Yot tutwal me tim arac kede rarac alobo i loyo kwo a dano. Ento ka ojalo cawa wa ducu ilok ikom cilo a dano ducu kede ginnoro lung, kwo lokere oko ba. Dong dongng iwa me nenno, pwoyo kede nywakko cilo ame tye oguro wa nino i nino.

9. Kwer oko niang agoro

Kare ducu, tye ginnoro ame yin pe itwero yee iye. Luny ka kwero cuny, ame kobbi jami ame pe beco. Tye apol ame yin ikwero oko ni, jami pe olio, jami arac atek, acae kede en a kelo apokapoka, nwongo yin iweko icikka alac ikwo-ni pi jami abeco. Acalo atela pi kwo ni keni, yin itye kede twero me miyo komi kwo atek me conneconne onyo bedo ame yii yom kede yero jami lung ame yin itimmo.

10. Bed alokaloka ame yin imitto nenno iwi lobo

Ginnoro lung ame yin imitto cakere kedi. Cakere kom ikanno. Me wek yin ikwo i lobo me neno ni, yim myero, a lubere i lok a Ghandi ame ngeye atek tutwal okobo, ibed alokaloka ame itye imitto nenno. Bed kede neno adit eka ite cakko atitidi.

11. Bed ame igure kede jo ame twero geri kede opwonye.

Yin pe iromo dongo ka itamo ni yin en ame dong komi cil aloo- aloa onyo itye kede ngec aloo- aloa iyi icikka moro ni. Kare ducu bed ame nwongo itye iyenyonyo opwonye kede jo ame twero geri ame nwongo ngec gi tye malo ame kati oko. Yeny me wek ginnoro meddi miti me timmo ginnoro ni kede pwonyere pi ginnoro ni. Cwakko dongo kede medde a jami piretek bala tela iyi kwo ni keni acalo tye dang bang jo ame yin itio ked gi.

12. Par pi jo

Nen ni kica kede cwiny me paro pi jo obedo guti me nga ame yin ibedo, eka ibino bedo ame ikubere kede kwo ni me dano. Ka itimo, pe ibedo ka atela aber pi kwo ni keni ento naka ngattoro ame jo yero ni tel gi.

2.3.4 Dokko atela i catto-wil

Atela i catto-wil obedo nga?

Atela i catto-wil obedo nga?

Atela i catto-wil obedo dano ame yilo malo miti a lwak jo moro ni me wek gin, ocob miti acal wokki i gurup/ catto-wil. Man dang tye iye wayo tam a jo okene i ginnoro atitidi tutwal pi jami mogo adongo ame amitto acoba.

Acat-wil twero tello jo ningo?

Pol a diro ame tye pi atela aber dang pore pi acat-wil ame dang tye atello jo okene, bed bala i gururp me catto-wil. Meddo kede maca ducu, acat-wil acalo atela mito diro dok okene me wek en te tello gurup me catto-wil aber. Magi twero bedo;

1. **Kwiri:** Acat-wil acalo atela myero bed a kwiri ikare ducu me ticcere. Gin ikare lung nwongo otye oyenyonyo tam anyen kede diro a pol i gen me medde i dongngo catto-wil gi. Bedo kede miti-man me pepenyonyo apeny kede me temmo jami anyen twero bedo kede adwoggi moro aber pi tekwaro a gurup, acalo otela abeco cukuru cwiny omemma gi me tiim me kare ducu bedo kede apeny kede diro me cweyo jami anyen dang.
2. **Kwedde kenikeni:** Otela me catto-wil ame ocobo aber kare-ikare ocung mot ote ngiyo teko gi ken gi kede (a piretek aloo) goro gi. Teko me ngiye kenikeni konyo otela me niang goro gi dok man mio gi obedo atek. Otela ame cobo aber kare ducu bino niang goro gi oko wek gin ote yubbu kagimogo bala manno iyi anyim.

3. **Timmo gum:**Lobo me catto-wil tye opong kede pekki a pol, dok tela aber pi catto-wil tye oguro ngeyo awene ame myero itim kede jami ame twero ketto kwo ni kan atek me wek ityek pekki. Atela me ateteni kare ducu tye atera me temmo jami me temmo gum me wek eting malo rwom me nwongngo adwoggi aber onyo cobbo jami ame myero tim. Yee me timmo jami me temmo gum pe obedo bedo ame pe iparo ping, ngattoro keken ame tye i tic me tela myero raro ngec kede timmo jami ame mitte me tic kede mokko tam me temmo gum.
4. **Ngi gi acalo imedde i wot.** Pe ikur tuno wang ame ingio oko, jami lung ame kwako anyim a gurup me catto-wil wu ame pwod pe icako kede tammi adongo-ca. Yee me pwoyere kun tic tye awot anyim dok wek dwokko bal iwi omemma okene pi bal ame otiye. Ti ked gi acalo gi nwongngo pwoy ento dang go pulan me pe dok timmo bal. Bed kom dano eka ite goyo ka yin en aye onwongo itye iruku waro gi naca.
5. **Coo miti wu ame niangere.** Tela me catto-wil mito neno pi gurup alutu kede gwokko gurup bed itam acel. Yin myero iket tammi lung ikom ginnoro ame bedo cori wot anyim. Pingo kara itye itimmo-man? Pingo piretek? Lok agam pi apeny magi idwok i miti ni me pulan pi catto-willi. Miti ni obedo gupu ni me catto-wil, gin a piretek ame yin itimo ame tio bala cik ame telo tekwaro me gurup, golo wu acacal me dongngo purudak wu, kede kanorumu katic ducu.

2.4 Loyo gurup kede gwokko te dongo

2.4.1 Niang ikom loc me gurup

Yin ibedo dulkom oloc me guruppi dok ginnoro lung atimere myero iket tammi iye. Itimmo amanno, yin myero inge teko, goro kede aride meddo kede bura ikom guruppi. Magi ducu otye oyungu ite jami ame olwongo ni **TGAB ame tere ni, T=Teko, G=Goro, A=Aride kede B=Bura**. Yin ibedo i leyo tam akwako TGAB ento piretek me poyo ngo ame yin inwongo i cawa ni me weo ite bedo kede gin ame iromo timmo ikom ngo okobere-naca. Yore-man pe gik; yin myero ibed dul jo ame tutte me nenno jami mogo ame twero kello alokaloka.

“TGAB obedo gitic me niangngo kare ame jami timere iye boti iyie kanno (Teko kede Goro) onyo i ooko (Aride kede Bura) kede me yubbu pulan ame opore. Mio kare bot gurup ame tye amitto dongo me nenno anyim onyo niang ikom peko”

Acalo amemma me gurup karacel kede jo okene, yin myero iniang kite me;

1. Gero kom teko ame dong onen oko kanaler
2. Loyo goro ame dong onen oko kanaler
3. Loyo bura ame dong onen oko kanaler
4. Tic kede aride pi dongo a gurup

Strengths

Apenynyogo atutut ikom ngo ame teko tye kede
Wun acalo gurup itimo wunu ngo aber?
Kodi jami ticcene ame wun acalo gurup itwero wunu goyo callere?
Ngo ame jo okene neno bala obedo teko wu acalo gurup?
Ngo ame cung kanaler pi gurup? Ber wu ame loo gurupe okene oko?
Aporogo
Yik me loc aber
Yik me miyo akantabiliti aber
Wat aber ikin omemma
Gwokko aber rwom me purudak ame wun itio

Goro

Apenynyogo atutut ikom ngo ame goro tye kede
Ngo itwero wunu yubbu?
Kakwene ame jo okene tye kede jami me tic ame loo wu oko?
Ngo ame jo okene twero neno oko acalo goro? Coccogo ame twero konyngo
• Jami mene ame pe tye awot aber i gurup wu?
• Pingo omio gurupe okene tye atimmo aber aloyo wu oko?
• Ngi ngo ame tye orem i gurup wu
• Jami mene ame gengo wu i tic irwom amalogo?
Apor
• Kite arac me loc
• Kite arac me miyo akantabiliti
• Apokapoka ikin omemma
• Kede en okene

Aride

Apenynyogo atutut ame tye ikom ngo ame aride tye kede
Aride mene a tye oyabere bang gurup wu?
Yoo mene ame itwero yero me tic wunu kede?
Itwero lokko wunu teko dokko i yi aride ningo?

Coccogo okene

- Jami mogo abeco ame twero tiye ento man mito tutte a gurup me ryemmo yor gi
- Gin twero yaa ikom leleo lok ame itwero bedo wunu kede karacel i jo okene, omii cente kede cwak me lim bang jo okene, dongo i yi cuk kede en okene apol ataa. Twero dang bedo jami anyen ame yaa ikom rec, nga anwongo ngeo ni inuni onwongo twero dokko ginnoro me acata.
- Aride twero yaa ikom pekki ame tye i cik agamente, kit a ping oguro wa tye kede, rekod me wel jo i lobo kede kit kwo wa.

Apor

- Cuk anyen pi jami ame yaa ikom rec
- Cuk anyen
- Cwak me lim ame yaa ibot gamente

Bura

Apenynyogo atutu ikom ngo a tye i abura.
Bura mene ame twero yello gurup wu?
Bura mene ame twero miyo gurup wu goro?
Coccogo ame twero konyngo

- Bura twero gwayo jami mogo i ooko ame twero wayo tam agurup iyore arac
- Piretek tutwal me polkare i goyo pulan, ikom bura inyim gurup ame nwongo omemma ducu tye dang gin ducu oromo poto i peko.
- Bed atera pi alokaloka dok myero ibed wunu kede pulan pi pekki ame twero bino pi kare moro anonok kede en ame rii
- Kare ducu myero ibed wunu atera me niang ka gurup wu tye oyabere pi pekki i ookO.

Apor

- Wel opoto i cuk
- Wel jami tic ame tye omedde atek
- Wel otic

POYO

Itwero ketto TGAB itic i ginnoro keken ame itiyi naka ikomi keni. Yin iwot niang jami a pol ame akonynyi me wot anyim.

2.5 Tyekko rucurucu kede gwokko jami

2.5.1 Gonyngo tyenkop me rucurucu

Woo obedo ngo?

Woo i gurup obedo niangere anak ikin omemma ikom jami onyo koppogo ame kwako gurup onyo pokere a tam, ame twero tuno naka i laro lok kede i cawa okene pokere a gurup. Woo mogo twero kello adwooggi aber pi gurup, pe ni woo ducu rac.

Woo obedo gin ame gwao kwo wa me nino ducu. Yin itwero niang anak kede jo i pacu ni, owote ni, onyo jo me guruppi. Ento tye yore apol me tyekko woo ame itwero gammo me wek inen ni kop man pe oloi. Tyekko woo i gurup obedo gin apiretek tutwal i cobbo jami ame gurup tye amitto cobbo. .

Guti me woo i gurup tye adii?

- Papat a kite a dano
- Timere omemma okene ame gurup pe yomo yi gurup.
- Miti ame pe ocobere i gurup
- Niang anak ikom jami me tic
- Tic a dano acelacel ame pe omio dano onge kanaler
- Dwaro kor jo okene i dog tic
- Tic kede alokaloka a gurup yore arac
- Kwiya lok kede kubere, meddo kede niang arac ikom koppogo ame okobo kede lokkogo ame nwongo pe tye i coc.

- Apokapoka ikom yore me tic onyo golo onyo apokapoka i kit ame jo okene neno kede jami.
- Anii

Ityeko rucurucu ningo?

Tye yoo apolapola ame itwero tyekko kede rucurucu.

1. **Kel ilero ngo ame guti me rucurucu ni obedo;** Niang ikom ngo okelo rucurucu akonyinyi me niang ikom kit ame kop ducu onyaa kede. Meddo ikom manno, yin ibedo kede kare me miyo jo ame tye awoo onyo atubere ni me yee ikom ngo ame tubere ni obedo. Dok me timmo amanno, yin myero i lee lok ikom ngo ame pe tye acobere bang joni lung. Dok dang, yin myero inen ni, nianga aber otimere. Nen ni i nwongo kop ducu amitte i bang jo aryo magi lung. Medde kede penynyo apeny tuno wang iniang ni pati aryo ni ame woo tye ikin gi ni oniang aber ikom ngo ame tye.

2. **Lok kede pati aryo magi;** Yer kan ame oling mot ame tye me imung me ite lok wunu. Me wek ibed kede leyo lok ame anyakko nyig aber, yin myero inwong kan ame tye oling mot wek ite lok wunu. Kodi kabede magi dang mii cawa me timmo jami mogo ame twero ketto kwo ni kan atek me wek ilok wunu kom ateteni akwako ngo ame nwongo tye atimere.

3. **Winy aber kun iweko jo okene dang loko;**

lyonge nenno ni pati aryo lung orwatte oko kan oling mot, wek ngat acelacel ikin gi kob ginnoro keken ame kwako kop ame tye. Mii pati acelacel aride me kello ooko tam gi kede lworo gi abongo dwaro kor ngat acel oko. Tii kede yore aber kede tekcwiny oromo, me tyekko kop man ka dong itye oko i cokere. Ka mitte, ket cikkgoko atek.

Kwanynyo yoo-man amiyo pati acelacel alwoddo tam gi kun oyaro ooko kanaler dang iyi ateni kun dang oniango ngo okelo rucurucu-man wek ote tyekkop oko aber

4. **Kwed kit ame jami tye atiye kede;**

lyonge winynyo kop a pati aryo lung, ter cawa, ite kweddo kop-po. Pe ingolkop oko onyo ni ikatto oko kede ngolli alubere kede ngo ame yin itye kede. Dony atutut kun iyenyngo ngo ame otimere, pati mene ame tye iye, kom kop, kede kit ame jo tye awinyngo kede. Bed kede leyo lokkoroo acalo yin keni kede jo ame tye i kop man kun iwinyo iryeko tutwal me wek iniang kakan ame neno gi tye iye. Itwero timmo man kun iyungu ngo ame gin okobbi dok ite kobbi gi dang. Dok dang, tem me yenynyo ka peko moro onwongo tye con ame pe itwero nenno oko iyi acakki me winynyo lok man kede tyekko rucurucu-man.

5. **Mok yore a papat me cobbo golo**

Ka itye ityeko rucurucu, yin myero ibed kede gin a myero inge, ame obedo en tyekko peko-no kede nenno ni pe dok omedde. Dok me tyekko peko moro keken, yin myero inge citej adi ame rucurucu-no tye kede. Man bino konyinyi me yenynyo yoo opore aloo me tyekko woo-naca. lyonge kello ilero ngo okelo woo, lok kede pati aryo ducu, kede kweddo yii kop kede ngo ame tye atimere, yin myero ibed ping karacel kede pati aryo ni lung eka ite leyo wunu yore abeco ame itwero wunu tic kede me cobbo ngo ame myero i cob wunu, ame obedo tero kede tyekko gin onyo kop ame dong tye oko i cing wa. Winy, kubere kede igegeco wunu karacel tuno wang ame ityeko wunu jami ducu.

6. **Yee wunu ikom agam aber aloo eka ite nwongngo tic ame pati acelacel tye kede ityekko rucurucu-man**

Tyekko peko ame bedo atye iyore me kubere. Otic bino nwongngo ni, bedo aber kede owote gi me dog tic yot ka gin oniang ni otye kede golo acel ame tye acobbo miti a kampuni. Dong, iyonge kweddo ngo ame tye atimere kede nwongngo yore ame itwero tyekko kede kop, pati aryo lung myero donynyo kede agam aber aloo pi peko. Kede me yee ikom en aber aloo, yin myero inwong agam ame pati acelacel twero kwo kede. Nwong ginnoro acacal. lyonge, nwong tic a ngat acelacel twero tiyo. Dok dang, piretek tutwal me tic kede aride-man me, nenno guti me peko-man kede me nenno ni, kodi kop-man pe dok onwoye.

7. Ngi kit ame jami tye awot kede eka ite mokko yore me ageng pi anyim.



2.6 Loyo jami ame mio pe icobo aber

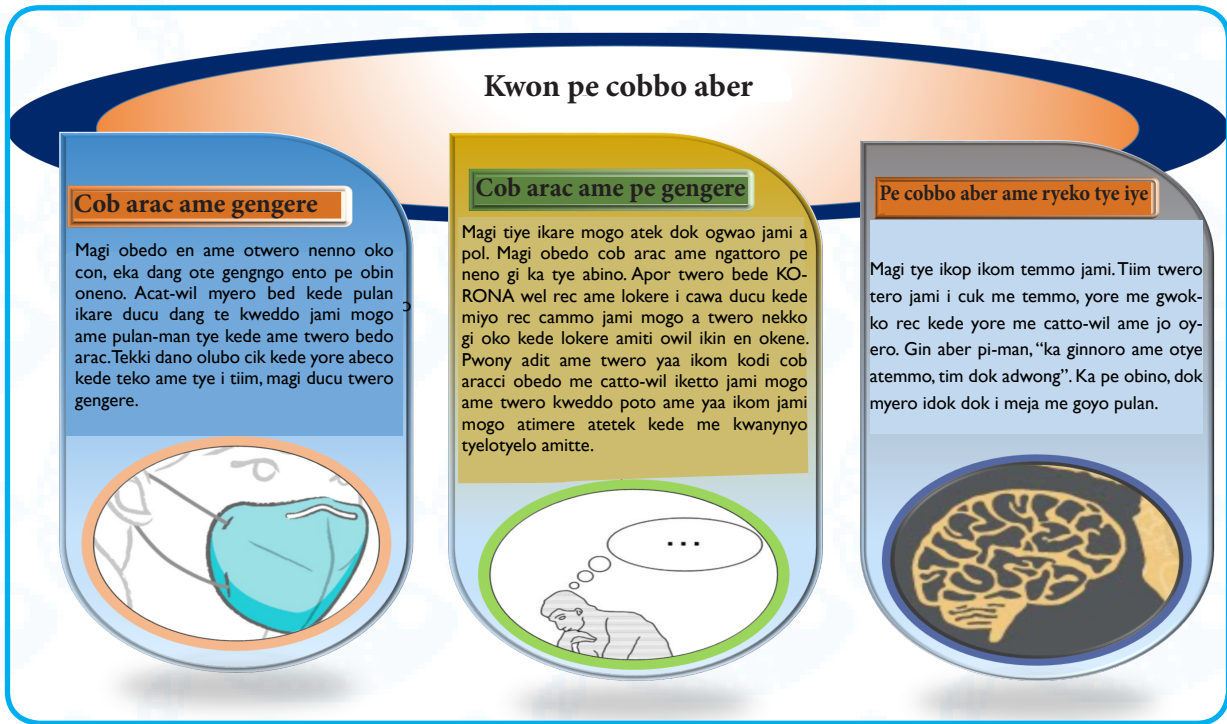
2.6.1 Tittio ngo ame cobbo arac obedo

Pe cobbo aber obedo ngo?

Otwero gonyonyo pe cobbo aber ni poto onyo tur i catto-wil. Icawa okene, otwero gonyonyo ni pe cobbo ginnoro ame onwongo itye imitto cobbo.

Wan otwero ketto onyo mokko jami mogo ame omitto ni ocob, ento ka wan pe ocobo jami-no, otwero lwongngo ni poto. Myero ogwokere ni, ikare okene, ka pe ocobo jami ame onwongo otye omitto cobbo, nwongo manno pe obedo poto. Wan ocobo jami a pol ento pe kit ame nwongo otye omitto kede. Piretek me lelo kede goyo pulan me cobbo jami, ame wan omito cobbo aluberer kede pwonyo ame wan onwongo ikom ngec aya i jami ame wan orwatte kede.

Acalo atela / acat-wil, yin myero ingee kwon tur a papat;



2.6.2 Ber a pe cobbo aber

Pingo omio tur ber?

Pe cobbo aber pe rac, ento wan onwongo pwony a pol yaa iye. Magi twero bedo;

Okwanyo dok oyubu yaa; [tps://www.wanderlustworker.com/the-importance-of-failure-5-valuable-lessons-from-failing/](https://www.wanderlustworker.com/the-importance-of-failure-5-valuable-lessons-from-failing/)

1. **Pwony ame inwongo iyonge ginnoro ni:** Yaa ikom cobbo arac, wan onwongo pwony a pol ame twero konynyo wa pe me timmo kodi bal acal bala manno ikare me anyim kede me konynyo wa bedo kede niang atat i kwo. Man en omio wan otero jo adongo me bedo jo ame opong kede ryeko pien gin otye kede pwony apol ame gin onwongo iyonge jami a pol otimere ame dang gin anwongo pwony iye.
2. **Ngec:** Pe cobbo aber kelo niangngoro me acakki kede ngec. Ngecco otwero tic kede iyi anyim me loyo onyo tyekko kodi tur-ro ame okelo arem atat ikare me acakki. Pe tye ginnoro keken ame twero leyo wang ngec ame cobbo arac kelo. Jo adongo lung ame wan ongeo obedo gini temmo naka ote nwongngo gini. Man pien gin onwongo ngec adwong ikop me tyekko peko.
3. **Kanyakino;** Pe cobbo aber i kwo konyo me gero tekwin. Tekki wan omedde kede poto, cwiny wa dang medde i dokko atek. Me wek wan onwong cob aber adit, wan myero onge tekwin. Pien ka wan otamo ni owot cobbo aber ikare me temere me acakki, onyo ikare me temere mogo anonok me acakki, nwongno dong wan otye atera me gero kom wa pi poto adwong akato
4. **Dongo;** Ka wan pe ocobo aber, wan odongo ote teggo acalo dano akwo. Wan otuno i niangngogo atat atek akwako kwo wa kede pi ngo omio wan otye otimmo jami ame wan otimo. Man konyo wa me ngiyo onyo poyo jami eka ote tero iyore, kun onwongo pwony yaa ikom jami alit. Kwo oketo ni wek wan odong dok omedde. Yaa ikom remo ame wan otye kede acalo dano kede ngat anga ame wan obedo, naka ikin pacu kede i rwom me wilobo, dongo obedo dulkom wa dong onyo ginnoro apiretek pi kwo wa. Abongo dongo, wan nwongno pe otwero miyo kwo wot anyim iyore moro keken.
5. **Ber;** Pwony acel adit ame wan otwero kwanyno, i pe cobbo aber i timmo ginnoro i kwo obedo miti me cweyo kede nyayo ber a jami adwong. Iyi ateni, ber a ginnoro ni tye i cwiny cob aber dok pe ber a ginnoro ni obedo guti adit tutwal me poto. Itammo gin akwako poto ni acon-ca, tam kong ber a jami adi ame yin ikelo i wii meja. Onyo nwongno itwero kello en aber akato? Itamo ni onwongo manno twero gengngo tur? Ka yin ipwonyere me kello ber a jami adwong, kun dok itimo manno kare ducu, yin dong iwot cobbo aber.

2.6.3 Ngeyo tero cob arac

Tyelotyelo me ngeyo cob arac

1. **Yee ni pe icobo aber oko;** Ber tutwal me kobbo ateni ka cobbo arac otimere ikomi. Man konyi me nwongngo gupu opore me wek inen ni icobo aber
2. **Ngo okelo poto;**Yeny kodi jami mene ni ame okelo poto. Tam ikom jami lung ame yin iketo me miyo poto timere. Man twero bedo pacu, cente, jo a me oguri, kop me wii bye kede en okene a pol ataa.
3. **Jami mene ame otwero timmo me yubbo peko;** Ngo ame yin itwewro timmo me lokko peko ame dong otimere oko?
4. **Ket i tic, tem kede nwoo dok temmo;** Ket itic tam ame jo omio dok ka nyo manno pe orwatte, nwoo doki tunu ka iloo. Jo ame loo pe ngweco oko. Tekki wan omedde i timmo bal kede yenyntyo yore me yubbu gi, nwongngo otwero dang pwoyere adwong.



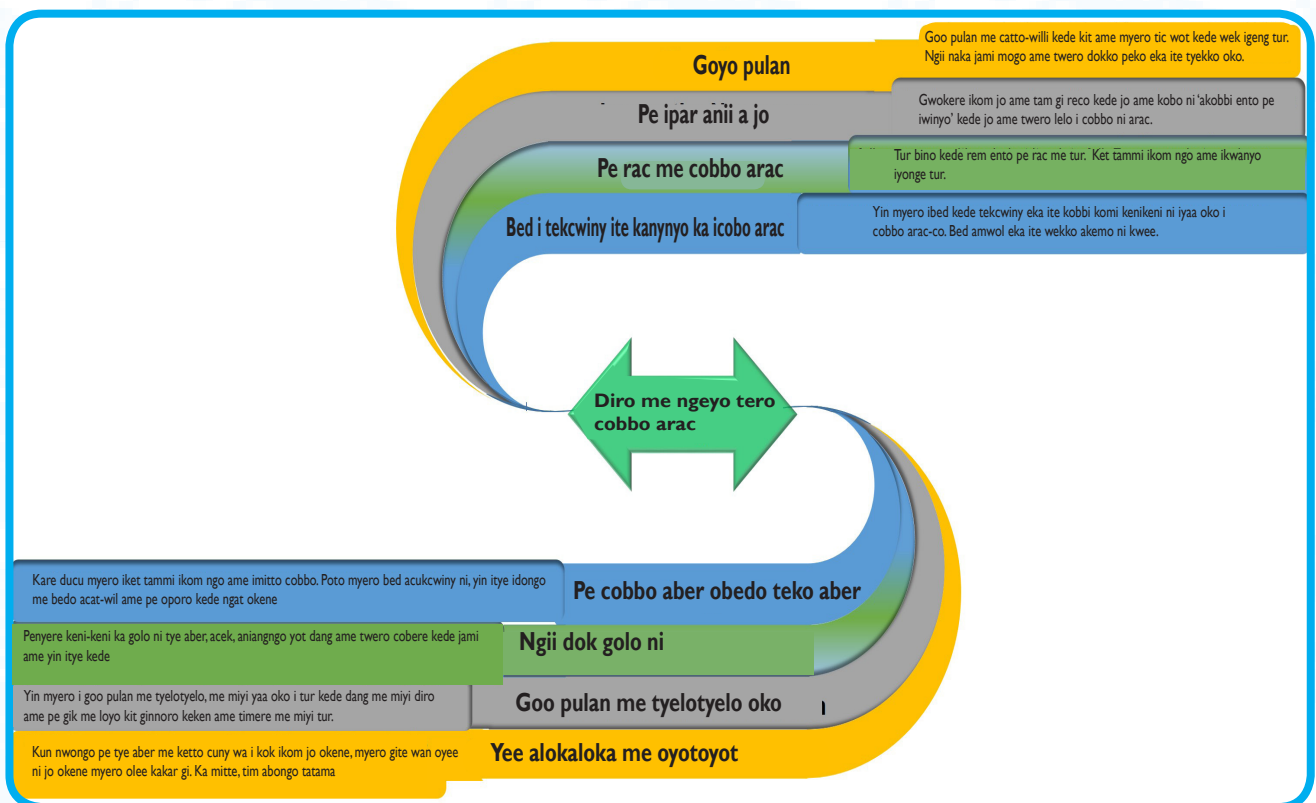
Otwero ngeyo tero cobbo arac iyore a papat ame ocoo ping-kan;

1. **Goyo pulan;** acat-wil myero goo pulan pi catto-wil gi kede kit ame tic awot kede me wek geng gi tur. Ber tutwal me nenno jami ame twero kello tur ame kwakere kede yoo me tic a papat ame myero onen oko eka ote tic iye aber.



Acatrec tye alwoddoo turere kede neno mere me cobbo aber

2. **Pe ipar kop a jo;** Gwokere ikom jo areco kede jo ame kobo ni 'pe akobbi, yin pe iwinyo' kede naka jo ame lelo ikom poto ni. Gwokere idonyo i tuku mogo ame mio owiro bal odwoko i wi ngattoro ni eka ite ketto tammi ducu i nwongngo agam. Dong myero ipwony tekwaro moro ame mio jo bedo agonya me yabbo tam gi abeco kanaler.
3. **Pe rac me tur;** Tur bino kede rem ento pe rac me poto. Wan myero oket tam wa ikom ngo ame wan okwanyonyo ikom tur onyo jami okelo tur me wek gin ote gero wa i bedo jo abeco. Ka wan oniang jami abeco ame tur otimo i kwo a jo ame dong ocobo oko aber, yot tutwal me tuno ikodi niang-man. Yin myero inen kong jo ame ocobo oko aber eka ite tingngo iyee ni malo. Yin myero iketto tammi kede teko ni ducu me yenynyo ngo ame pe otimere aber onyo ni ngo owoto arac.
4. **Bed kede tekwin,** Bed kede tekwin, ite kemere kede tur; Yin myero ibed kede tekwin ite medde ikobbi komi kenikeni ni, yin gite iyaa oko i cobbo arac-ca. Bed amwol eka ite wekko akemo ni kwee. Ka akemo ni olyetto, yin pe inwongngo pwonyere ame yaa ikom bal ame itimo, yin pe iye yabere bang tam a jo okene onyo te kare moro ni atiratur. Ngii peko-no kun wii tye twolo wek inge ngo owoto arac.
5. **Tur obedo teko aber;** Kare ducu, ket tammi ikom ngo ame imitto cobbo. Tur myero bed acukwin ni, yin itye ipwonyere dang itye idongo me bedo acat-willoro ame pe oporo kede ngat okene. Coo ping kan ame itur iye kede pingo omio itur, dong kite me goyo pulan me ticci pe dok tur. Tur pe obedo agikki me jami ento obedo dul acel ame ibeo iye ame pwod pe ituno i kan ame myero iwot iye.
6. **Nen dok yi jami ame itye imitto cobbo;** Nen dok yi jami ame itye imitto cobbo; Penyere keni ka jami ame itye imitto cobbo ni tyene tye aber, tye opore, kom ikokome kede ka twero cobere kede jami ame itye kede onyo yoo ame iyero. Ineno kong jami ame imitto cobbo ni oko i tammi? Itemo me lubbo onyo rotto kor gi kare i kare? Itwero kong dok ngiyo yi jami ame imitto cobbo, man, ka itwero lokere i cawa moro keken onyo ni igenne apiri keni?
7. **Yee ni alokaloka moro a pir gi tego tye amitte;** Akun pe ber me ketto tam ka idwokko onyo iwiro bal, piretek dang me yee ni, jo okene otwero lokko onyo leyo kakar gi oko. Ka mitte, tim abongo kom kwero.



3. Modiol me 2: Catto-wil

3.1 Me acakki

Modiol-man tye me nyutu iwie-wie jami ame kemere kede catto-wil i yi yuba me okukuba me catto-wil me rec omedo berere. Modiol abino pwonynyi kede jami agonyo tyenkop me catto-wil, gonynyo tyenkop me cik acalo catto-wil, kite me yero catto-wil aber me rec, kede rabbo pi purudakki/tic apapat

3.2 Jami amyero ingee i modiol

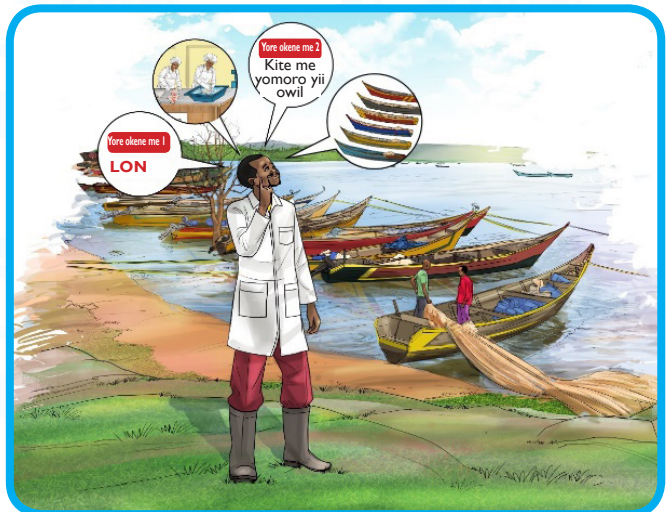
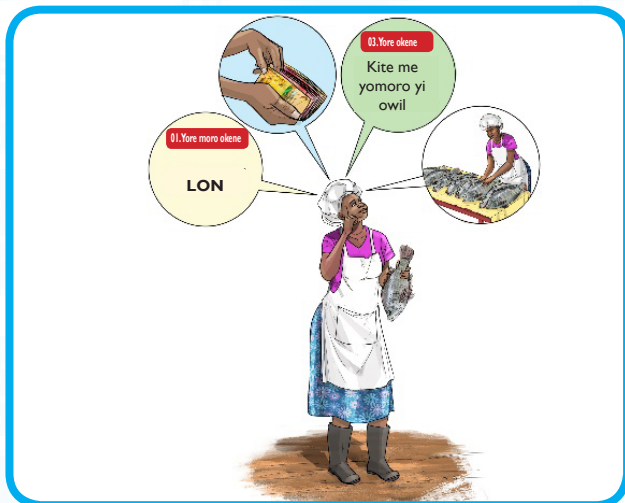
Ame dong itye itunu iyi agikki me modiol, yin myero nwong iromo niang aber tyenkop kede jami amitte i catto-wil kede kite me rabbo pi catto-willi

Akato mere ducu, otinokwan myero bed ame otwero gini;

1. Niangngo ngo ame mio dano bedo acat-wil
2. Niangngo kit ame ocat-wil neno kede catto-wil
3. Niangngo kite me rabbo pi catto-willi

3.3 Jami ame pirgi tego i catto-wil

3.3.1 Gonynyo tyenkop me acat-wil



Ocat-wil i me rec

Tyenkop me acat-wil

Acacat-wil obedo dano moro keken ame tio, cweo dok yubu tam me catto-wil kede timo jami mogo ame mie etwero kello purudak onyo tic ame tyeko miti owil. Coo kede mon ducu twero bedo ocat-wil ame cobo aber; pe paro ni ibedo icoo onyo dako. An individual who undertakes the risk associated with creating, organizing, and owning a business

Dano ame temo gummere akwako tiyo, yubbu, kede dang cakko catto-wil

“Tam kong dano moro ame bedo ilak yoo ame woto pacu turi kun cato kwone cem acel-li, ikodi olia onyo gulu acel-li didik kun keto iwi meja acel-li, kun dang anaka ni kwoo mere pe lokere. Kodi jo-nono nwongo obedo ocat-wil ento nwong pe ocat-wil ame ngec gi pe oromo”

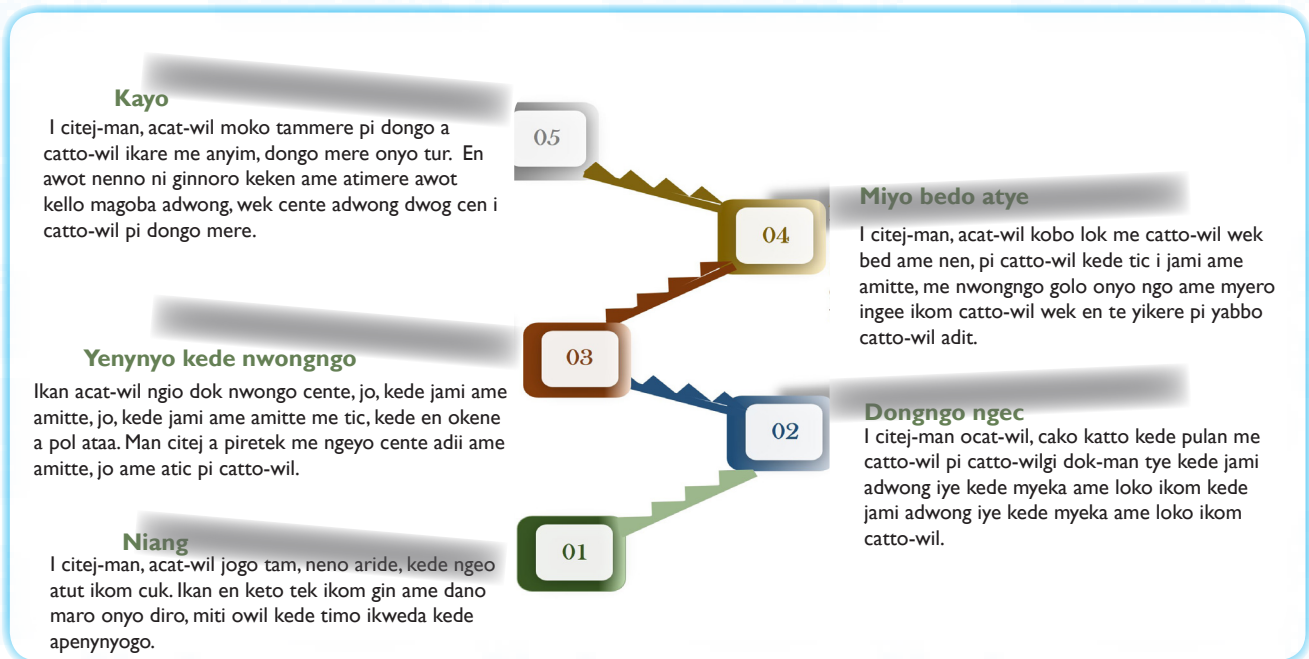
Tyenkop me acat-wil

Tim me cakko catto-wil anyen pi pekki mogo ame dano oneno /aride moro kede miti me tiyo magoba. Catto-wil obedo yoo ame dano lubu, pe kan ame dano tye awot iye; gi-wot, pe agikki. Yore me cakko kede catto-wil apiri keni. Man tye iye temmo gum me rwom amalu.

3.3.2 Tyelotyelo idog tic me catto-wil

Tye tyelotyelo mogo ame myero ibee iye me bedo acat-wil dok magi obedo;

1. **Niang;** i citej-man, acat-wil jogo tam, neno aride, kede ngeo atut ikom cuk. Ikan en keto tek ikom gin ame dano maro onyo diro, miti owil kede timo ikweda kede apennyogo.
2. **Kop me dongo;** i citej man, ocat-wil, cako katto kede pulan me catto-wil pi catto-wil gi dok man, tye kede jami adwong iye kede myeka ame loko ikom catto-wil.
3. **Nenno kede nwongngo jami ducu ame amitte me catto-wil;** Ikan acat-wil ngio dok nwongngo cente, jo, kede jami ame amitte me tic, kede en okene a pol ataa. Man citej a piretek me ngeyo cente adii ame amitte, jo ame atic pi catto-wil.
4. **Miyo bedo atye;** I citej-man, acat-wil kobo lok me catto-wil wek bed ame nen pi catto-wil kede tic i jami ame amitte me cobbo golo mere onyo ngo ame myero igee ikom catto-wil, wek en te yikere pi yabbo catto-wil adit.
5. **Nwongngo magoba abup;** I citej-man, acat-wil moko tammere pi dongo a catto-wil ikare me anyim, dongo mere onyo tur. En awot nenno ni ginnoro keken ame atimere awot kello magoba adwong, wek cente adwong dwog cen i catto-wil pi dongo mere.



3.3.3 Epone acat-wil aber

Tye epone apolapola ame obedo me acat-wil aber. Anonokkere okobo ping kan;

1. **Yenynyo aride a pol;** Pol ocat-wil cako kede nwongngo miti dang ote cobbo oko oyotoyot. Ocat-wil tye atera pi aride ikare ducu dok owoto ogamo aride magi oko. Meddo ikom manno, gin ogo pulan ikite ango ame otwero gini cobbo golo gi i nwongngo aride.
2. **Ketto golo;** Ocat-wil acobo aber otye okemo golo. Gin ikare ducu oketo golo ame otwero cobbo dang otio me cobbo. Mokko tam gi konyo gi me loyo pekki dok wao gen ibot jo okene ame tio ked gi. Golo magi polkare tye kede alingwanggoro ame telo gi.
3. **Yenynyo ngec;** Acat-wil acobo aber kare ducu, timo ikweda mere en apire akwakere kedde kite ango ame gin otwero miyo owil gi yeng kede cobbo miti gi. En kare i kare yenyo imung amitte ibot owillere, jo ame pyem kede meddo kede jo okene wek ebed anyim akato opyem-ca oko.
4. **Wayo tam kede kubere;** Ocat-wil acobo aber kare ducu mito kubere kede jo, me nwongngo aride pi wat ame piretek tutwal pi catto-wilgi. Ikan gin ngeo ni, ka orwatte kede jo anyen-man twero kello jami me tic onyo ngec ame catto-wilgi mito. Gin omaro tic kede leb amwol me bwollo owil me willo jami gi.
5. **Loye ken;** Pol ocat-wil maro bedo oloc ken gi idog catto-wilgi. Epone me pe jengere ikom ginnoro kede mokko tam obedo deribwa ame mio ocat-wil cako catto-wil gi.
6. **Tic atek;** Pol ocat-wil tio pi cawa alac kun cul tye anak. Gin ojemajema dok oyee atek ni, tic atek akonnyo gi me

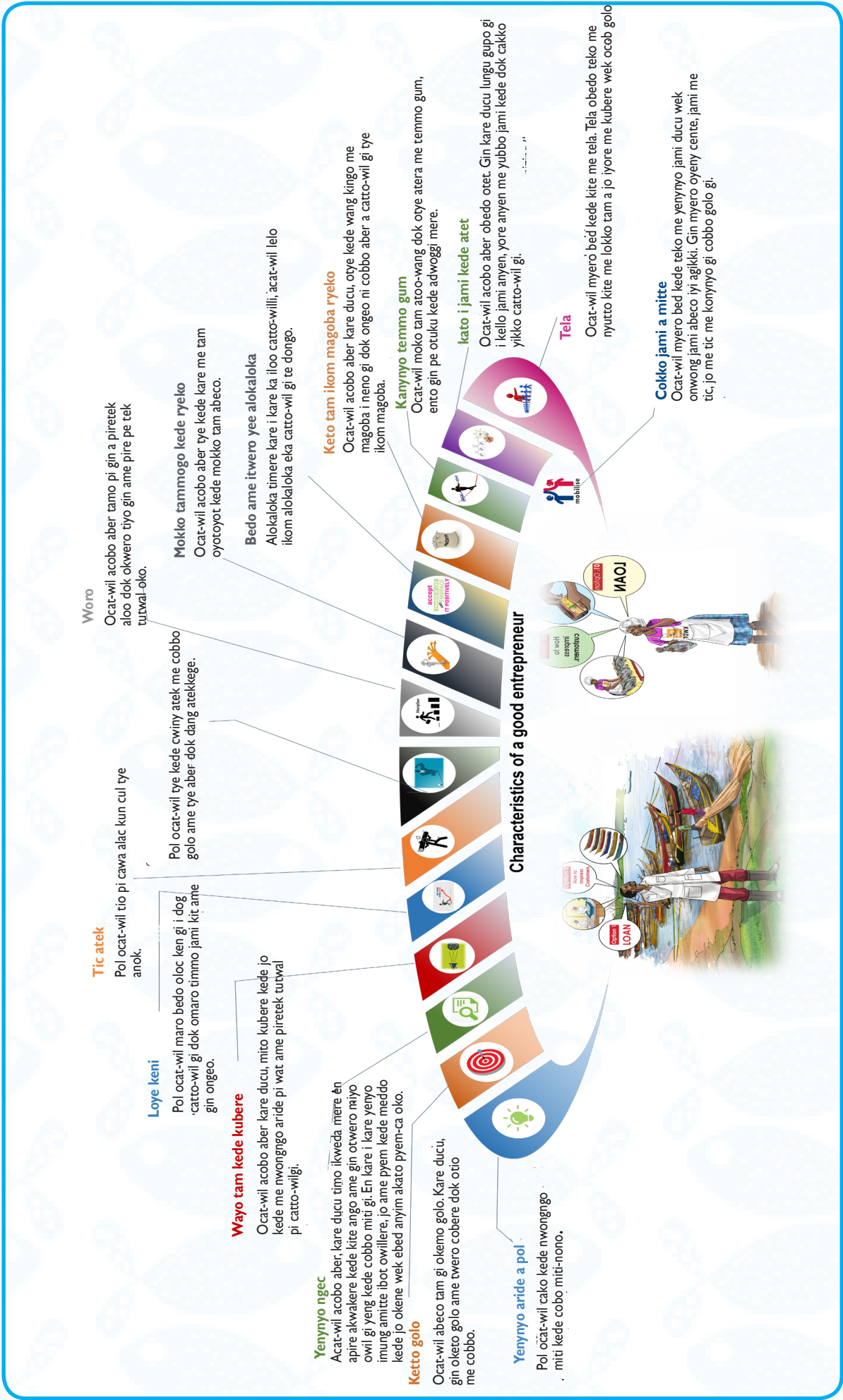
cobbo golo gi kun oketto tam gi ikom adwoggi.

7. **Genne keni:** Pol ocat-wil tye kede cwiny atek me cobbo golo ame tye aber dok dang atekkere. Gin otye kede tekcwiny amalo meddo kede adwoggi aber ame polkare mio catto-wil gi cobo aber.
8. **Woro:** Ocat-wil acobo aber tamo pi gin a piretek aloo dok okwero tiyo gin ame pire pe tek tutwal oko. Ocat-wil otio i cente iyore aber atek, pe obalo cawa dok dang kare ducu, omito gini cobbo tic gi.
9. **Mokko tammogo kede ryeko:** Ocat-wil acobo aber tye kede kare me tam oyotoyot kede mokko tam aber. Ocat-wil pe pugere kede miti gi apir gi kede jami ame gin pe omaro pien gin ongeo ngo ame gin otwero timmo dok oryek iyore gi lung.
10. **Bedo ame twero yee alokaloka:** Alokaloka timere kare i kare ka iloo catto-willi, acat-wil lelo ikom alokaloka eka catto-wil gi te dongo. Ocat-wil neno agam a pol pi pekki gi. Ocat-wil twero yero yoo opore me timmo ginnoro ni, akadi pat ikite ame gin omitto ni otim kede.
11. **Keto tam ikom magoba:** Ocat-wil acobo aber kare ducu tye kede wang kingo, me magoba i neno gi dok ongeo ni cobbo aber a catto-wil gi tye ikom magoba.
12. **Kanyno temmo gum:** Ocat-wil moko tam atoo-wang dok otye atera me temmo gum, ento gin pe otuku kede adwoggi mere. Gin oyero temmo gum idyere-idyere dong pi manno, gin otemo gum ame kong ongio yie ame twero bedo me lelo, ento nwongo gum me lanyno tye anonok tutwal.
13. **Kato i jami kede atet:** Ocat-wil acobo aber obedo otet. Gin kare ducu lungu gupo gi i kello jami anyen, yore anyen me yubbo jami kede dok cakko yikko catto-wil gi. Gin ikare ducu otamo yore abeco me timmo jami.
14. **Tela:** Ocat-wil myero bed kede kite me tela. Tela obedo teko me nyutto kite, me lokko tam a jo iyore me kubere wek ocob golo a papat. Gin kare ducu okonyo jo okene me cobbo golo a catto-wil.
15. **Cokko jami a mitte:** Ocat-wil myero bed kede teko me yenynyo jami ducu wek onwong jami abeco iyi agikki. Gin myero oyeny cente, jami me tic, jo me tic me konynyo gi cobbo golo gi.

Agikki

Ocat-wil tye kede epone a pol ame konyo gi me ngeyo tero catto-wil gi atitino kede en idyeredyere. Aco, acat-wil pe myero bede kede epone magi ducu. Ikakan, en twero pwonynyo onyo panggo kony ibot jo ame tye kede epone ame en pe kede me konye tello catto-willere. Epone magi otwero yungngo ping-kan;

Me cobbo aber	Me goyo pulan	Me loyo
a. yenynyo aride a pol b. diddo c. jalle me tiyo kontwak d. Yenynyo en aber aloo e. Temmo gum	f. Ketto golo g. Goyo pulan kede woppo yoo tic i yore aber h. Yenynyo ngec	i. Wayo tam kede kubere j. Genne kenikeni



Tic me atia: Coo ping epone ame oketo ikom ocat-wil kede en me gin otic iye me bedo ocat-wil abeco meddo kede ngo ame gin omitto ketto.

Epone acat-wil	Rwom me pyem			Goo pulan me wekko/ yubbu epone
	Malu	Idyere-idyere	Ping	
Me loyo				
Ketto neon				
Goyo pulan kede woppo yoo tic i yore aber				
Yenynyo ngec				
Bedo ame itwero yee alokaloka				
kato i jami kede otet				
Me nwongngo				
yenynyo aride a pol				
Diddo				
Jalle me tiyo kontwak				
Yenynyo en aber aloo				
Temmo gum				
Cokko jami a mitte				
Tic atek				
Me loyo				
Wayo tam kede kubere				
Genne keni				
Tela				
Woro				
Yenynyo ngec				
Keto tammere ikom magoba				

3.4 Niang ikom pitto kede catto rec acalo catto-wil

3.4.1 Pitto kede catto rec acalo catto-wil

Catto-wil obedo ngo?

Man en catto-willoro ame ocato iye jami dok omio kony onyo gin aryo ducu wek cob miti owil kun tye kede neno me tiyo magoba iyore oyubere aber. Man ngat acel aye twero loyo, gurup onyo lobo alutu.

Pitto kede catto rec acalo catto-wil obedo kakan ame jo tye okemere kede catto rec kun cikko rec, gwokko, twoyo kede tero i cuk tye iye i miti me tiyo cente iye.

Tic ame kelo cente pe bor tutwal, kede catto-wil kekenni nwongngo cente timere atitidi tutwal. Man twero bedo poto, onyo acikrec ame mio rec bot dako mere me acata eka iyonge te tero me konynyo pacu.



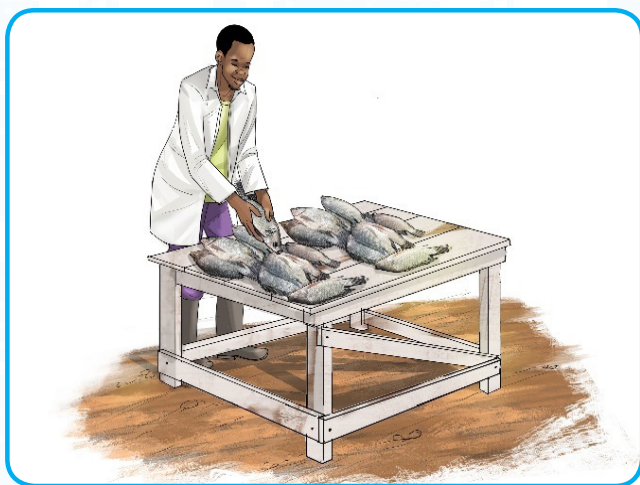
Coo kede mon ame tye i catto-wil me rec

3.4.2 Kwone catto-wil ame jo bedo kede

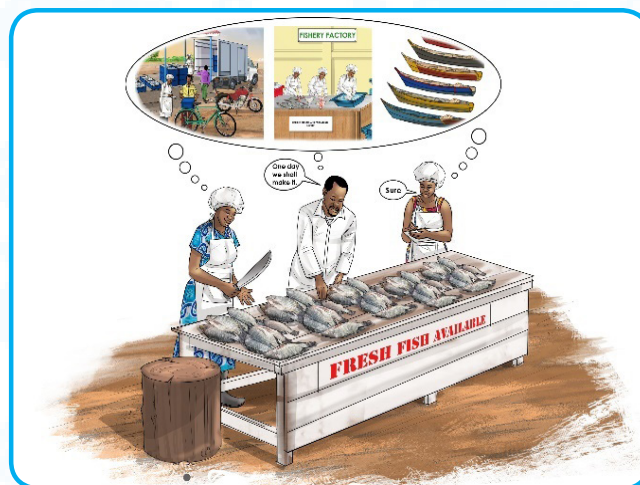
Tye kwon catto-wil a pol ento pi tyenkop me ber a catto rec, oketo tam ikom adekki;

Kwone catto-wil ame tye

- i. Dano acel. En ame dano acel keken aye loo
- ii. Meggi a jo a pol. En ame jo akato acel oko loo dok joni pe kato 20
- iii. Kampuni. En ame gurup a pol loo



Catto-wil a dano acel



Catto-wil a jo aryo wot kede malo



Catto-wil ame jo onotte i yi kampuni

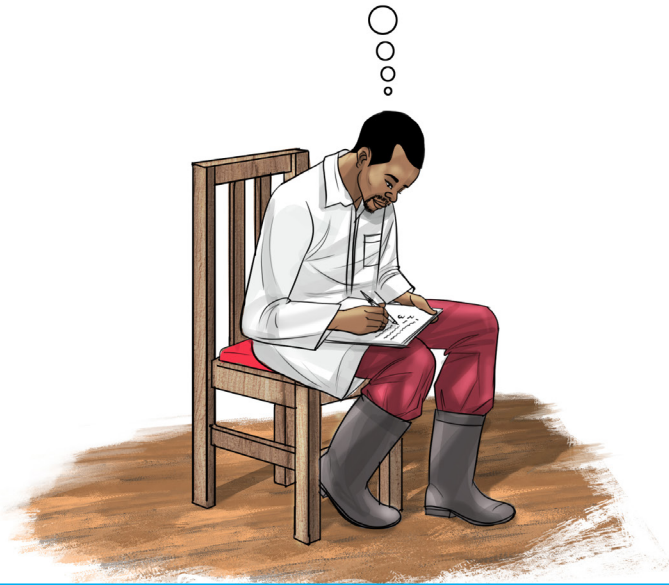
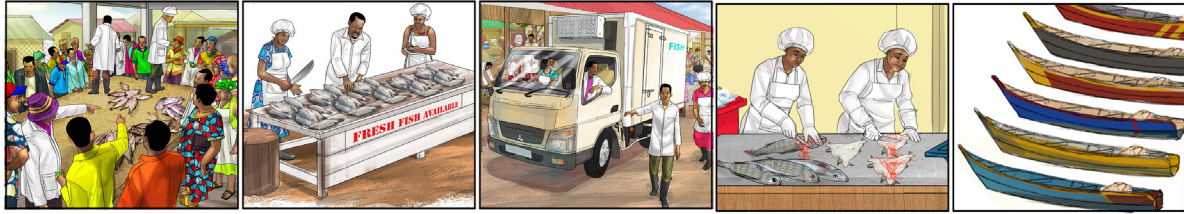
Kwone catto-wil a papat	Tyenkopere	Berere	Raccere
<p>En ame dano acel aye loo.</p> <p>Nen aber:Apwony myero nen ni, ocat oniang kodi kwon catto-wil-man aber pien en aye dong pol aloo. Ento dang myero mii lero moro ikom raccere me dwok cwiny jo cen itic kede kodi catto-wil-man.</p>	<p>Man en catto-wil ame dano acel en aye oyabo dok dang loo.</p>	<ol style="list-style-type: none"> i. Twero me catto-wil-man pe i cing ngattoro ii. Won catto-wil-man keken aye tio kede magoba mere ducu iii. Mokko tam yot pien obedo catto-wil a dano acel iv. Twero me loyo catto-wil-man tye 	<ol style="list-style-type: none"> i. Won catto-wil wutte kede loc ducu kene ii. Jami/ capitol me catto-wil nonok atek pien gupu ducu tye ka i wii dano acel iii. Jami me tic i catto-wil-man tye a pe tum tutwal, jami otwero makko oko ka pe iculu banynyi.
<p>Notte</p>	<p>Kede kodi catto-wil-man, jo aryo onyo akato kelo jami (kapitol) karacel me cakko catto-wil</p>	<ol style="list-style-type: none"> i. Yot me nwongngo jami me tic (kapitol) ame amitte. Man pien jo ame kato acel oko tye ii. Opoko magoba bot jo ame onotte ileb cente ame myero nywak iii. Gum arac me loc opoko i wii jo ame onotte ducu iv. Jami me tic adwong tutwal otwero kello kanaler i yaa i bot jo a pol ame onotte meddo kede wegic ngec, cente, diro kede ngec 	<ol style="list-style-type: none"> i. Pe yot me mokko tam. Man pien dano acelacel tye kede gin a myero en keti. ii. Twero me tello catto-wil pe tye kanaler pien dano acelacel tye kede tic ame myero en tii iii. Jami a dano acelacel ame tye kede banya pe tye ame olingo wange
<p>Kampuni a papat</p>	<p>Jo a papat bino karacel me catto-wil kede miti acel. I catto-wil ame jo onotte iye, akato dano acel oko, jo ame tye olwongo ni omemma dok gin otye me tic nino i nino i catto-wil.</p>	<ol style="list-style-type: none"> i. Man catto-wil a dong tek aloo en ame wonnere tye acel keken onyo en ame tye jo akato 20 oko ii. iOmemma nywako magoba karacel dang tero gi ducu romaroma iii. Ogeno jo anonok me loyo catto-wil kun oyero gi ayera iv. iAcalo wegic gi polapola, yot tutwal me nwongngo cwak me cente ibot gamente onyo purugurammere 	

3.5 Ikweda ikom catto rec

3.5.1 Ketto myeka me tam pi dul me catto rec

Tam me catto-wil

Tam me catto-wil obedo apororo acecek ikom tic a catto-wil. Ame pwod pe icako catto-wil, yin myero ibed kede tam opore ikom kodi catto-willene ni ame itye imitto cakko. Tye tam a pol pi catto-wil ame yin imito. Polkare yaa ikom kodi manno en aye yin iyero kede en opore aloo pien yin pe itwero ketto gi i tic awangacel.



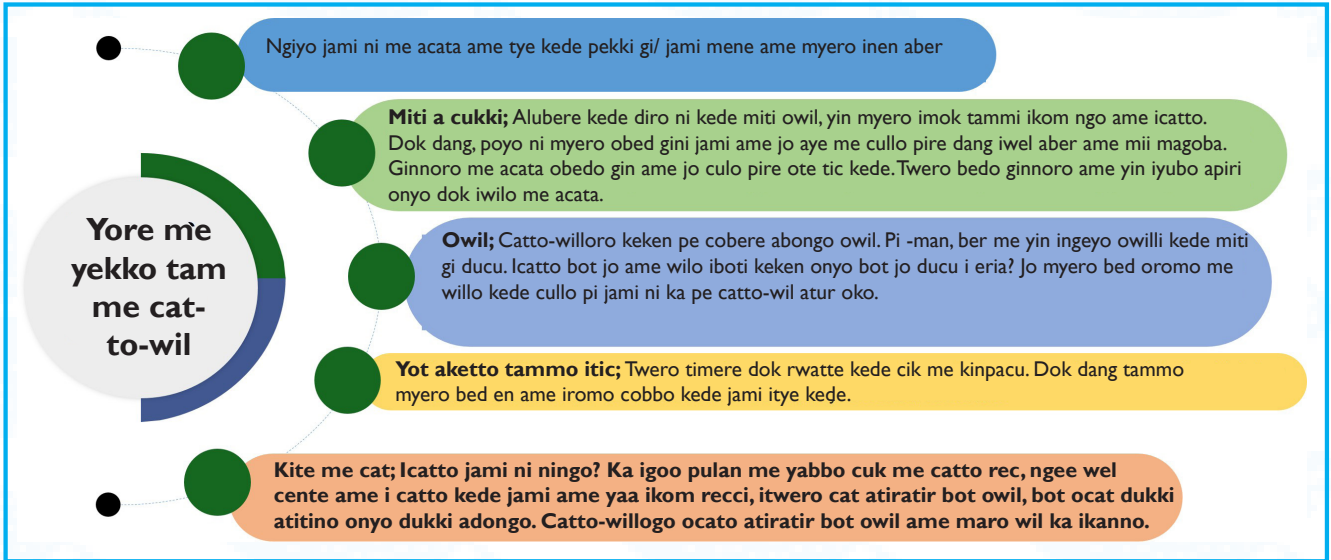
Nenno kodi tam a papat ame tye i layin me catto rec

Tic me atia: Coo ping tam me catto-wil ame imitto ketto itic i catto rec alubere kede yore atye ping-kan. Nen ni icoo gi ducu.

Tam	Tyenkoppere
Tam me 1: Catto rec ame ongongolo oko	Angeo kop ikom rec dok amaro makko rec. Pe tye ngat okene ame timo-man i boma. Owil abedo a pol. Atwero nwongngo ngo ame gin omito kede ngeyo cente adii ame tye amitte me cakko. Abedo me oolo tutwal kede pokko rec a pol ame myero timere. Onwongo amaro rwatte kede jo a pol.
Tam me 2: Catto purudak me rec

3.5.2 Keboro tammogo me catto-wil

Acalo ineno, tye tam a pol me catto-wil ame yin itwero tammo. Itwero mitto ni iket itic pol gi, pe yot me cobbo dok-man mito ni iyer aber. Timmo amanno lowongo ni yekko tam me catto-wil. Yekko twero timere iyore a pol ento myero imok tammi ikom en ame twero tic alubere kede gupu ni. Magi twero bedo;



Dok dang, acalo jang yore magi, itwero paro pi

Kit ame tam anyakko kede nyige. Twero gammo cuk ningo? Wel me kello i cuk tye ningo- iwuk kede acelacel? Kakan ame jami-no rwatte iye iyi cuk. Buroro onyo tye? Cok ningo kede purudak ame pyem kede purudakki? Magi ducu twero tic pi yekko catto-wil aber.

Yoo ayot tutwal me yekko

Yoo me wekko ooko	Tam me 1	Tam me 2	Tam me 3	Tyenkop me yero ee onyo pe
	Mitte (E/P?)			
Tammi rwatte i cuk kede miti owil				
Tammi yot me ketto itic (meddo kede kapitol)				
Tammi opore ateteni				
Tammi dang oyee alubere kede tekwaro				
Tammi akello magoba dok tye kede adwoggi aber ka oketo itic				
Tammi tye aber				
Tammi twero kanynyo pyem ame tye				
Itye kede ngec oromo me catto-wil? Itwero nwongngo kodi ngecco?				
Kob aber tyenkop me alokaloka eka ite kubbu kede golo me catto-wil.				

Ket tammi ikom tammogo ame yee ni ee mere dwong. Ite mokko yera me agikki

NEN ABER: Tekki imedde iketto tammi, tammo kede dongngo tammi, abedo me niang akato



Tam oyero me catto-wil

3.6 Acakki me goyo pulan me catto-wil

3.6.1 Gonynyo tyenkop me pulan me catto-wil

Pulan me catto-wil obedo balo ame ocoo ame tito atutut kit ame catto-wil pollere cakko-mio jami ame myero ingee ikom catto-wil, kit ame awot kede me cobbo golo mere meddo kede yore me gero kede puggo. Pulan me catto-wil mio yoo me cakko cat, cente, kede kakan ame guti me ticcere tye ocung iye

Magi tyenkoppogo omio yin myero ibed kede pulan me catto-wil:

- Ka itye icakko purujek anyen onyo catto-wil
- Ka itye iyenynyo ngat a myero i cat wunu kede
- Ka imitto kony me cente
- Me ngeyo tero catto-willi aber
- Me ngiyo tic a catto-willo aber ka iporo kede ngo ame ogo pulan iye.

3.6.2 Ber a pulan me catto-wil

Pulan me catto-wil pire tek iyore a polapola ame gin ene;

- Konyo me miyo lero ikom jami ame mito neno akwiri i catto-wil
- Konyi me goyo pulan aber me ticci
- Konyi me tic kede cente ni aber dok iyore ame kelo magoba
- Konyi me ngeyo kwidiro ni a piretek (Ngo ame yin itwero timmo aber iye) kede goro ni
- Konyo me ngeyo goro kede jami ame twero bedo bura i catto-wil
- Yabo wangi pi aride anyen calo bala; owote, jo ame romo meddo cente i catto-willi kede lon
- Konyi me ngeyo jo ame pyem kedi
- Konyo teko ni me ngeyo tero jami alubere kede ticcero ni, dok kelo niangngo jo ame twero tic kede dang teko gi me tic

Nen aber: Ocat-wil myero poyo ni, ngattoro pe ngeo catto-wil gi kit ame gin otimo kede. Ngeyo ngo ame gin otwero kede kakwene ame gin otye omitto bedo iye iyi anyim, obedo gin aber i pulan me catto-wil. Kede poyin aryo magi ducu i wigi, gin a myero gin otim obedo me nwongngo yore me cobbo golo gi.

3.6.3 Jami i pulan me catto-wil

Namma	DUL	JAMI IYIE
1	1. Agony ogwao tyenkop ducu me catto-wil	<ul style="list-style-type: none"> • Nying catto-wil, kakan ame catto-wil tye iye kede i eria mene • Kit a catto-willoro-no onyo ticcere • Pekki ame catto-wil bino cobbo • Kodi catto-willene ni (ame jo a pol loo ame kato 20 oko, en ame jo a pol loo ame pe kato 20, en anyen, en acon) • Owil opore • Kopporo dok okene alalac ikom catto-wil ame yungu pi ngo omio catto-wil-man acobbo aber
2	2. Kop atutut ame kwako nga ame yin ibedo	<ul style="list-style-type: none"> • Nying won (wegi), jo ame medo rwom me catto-wil • Rwom me kwan, kede kit tic ango ame itio • Ngec opore ikom ticcogo ame kwako catto-wil
	Purudak kede/ kon-yogo ame otwero miyo	<ul style="list-style-type: none"> • Kampuni acatto ngo • Kit ame kampuni atiyo kede cente ikom purudak kede/ onyo konynyogo ame otwero miyo • Yore me ketto wel abedo ningo • Welli apyem kede en okene-ca ningo
3	3. Pulan me cuk	<ul style="list-style-type: none"> • Gin ame kampuni acatto • Eria ame cuk me catto wil tye iye kede owil ame otye akemmo / gurup owil • Pingo omio yin itwero pyem kede jami ame dong tye oko i cuk dok yore mene ame yin iporo kede opyem (wel, ber a jami, kit ame ginnoro nen kede, ticcere) • En okato, en ame tye amanni, me anyim (obyeko oko) ame obedo miti pi jami ni i cuk (ileb nino i nino/ dwete) • Jo ame pokko jami kede cik ame gwao pokko jami • Wel pi gin acelacel kede wel pi jami ducu ame otye acatto • Kit ame yin iwot catto kede jami ni (atiratir, jo ame kubu cat myero nge ni: Omed i yi anek, ripot me ikweda pi cuk calo gin acel a piretek.
4	4. Pulan me loc	<ul style="list-style-type: none"> • Jo mene akonynyo i catto-willi? • Kobbi gi tic gi kede kit opopoka kede (ka mitte) • Obino yubbu tic me catto-wil ningo? (apor, ingul me tic, cawa me tic, kwo me bedo i katic)?
5	5. Pulan me kop ikom cente	<ul style="list-style-type: none"> • Dongo ame tye amitte • Jami ame bedo pi naka / ame mitte me cakko (apor lobo, jami me tic, nyony) • Cente mogo atitino ame oketo itic • Cente mogo ame myero ket itic ame pwod tic pe ocakere (apor cente me kare ducu, cente me nwongngo lanycec, cente ame oculo i bengki,) • Cente ame amitte me cakko catto-wil (apor pii, mac ilingtwic, gwokko cilo a kaka tic) • Kapitol ame amitte me tic (jami ame atic kede me yubbo jami okene, pangngo ot, pii, tero jami, kede en okene a pol ataa).
6	Kaka rayo cente	<ul style="list-style-type: none"> • Jami ducu ame amitte • Cwak a jo pacu • Cente ame yin ijogo apiri • Lonnoro ame odeno oko, banya mogo kede en okene a pol ataa • Cente ducu ame tye • Cwak ame tye amitte ibot lon
7	Neno me pulan me tic	<ul style="list-style-type: none"> • Wel aping me yubbo jami kede wel ame pe nen kanaler • Cente ame donynyo i catto-wil kun ya i cat • Cente ame oketo-aketa me tic • Magoba ame ojogere • Niangngo burek iben • Byeka ikom kit ame cente bino wot kede
8	Byekkogo adongo	<ul style="list-style-type: none"> • Mii byek ame yin itimo ame guro pulanni apor byek ni jami mogo me tic abedo atye
9	Yung ikom catto-wil	<ul style="list-style-type: none"> • Yung ame awot nyutto jami ducu ame kwako catto-wil i pot papara acel

Tic: Gero pulanni me catto-wil



Nwong bukkoro apat ame yin icakko goyo iye pulan me catto-willi akun nwongo pwod itye ipwonyere. Iyonge tyekko modiol acelacel, yin ibino kwanynyo kare me tic kede ngec inwongo me yubbu pulan me catto-willi me rec.

Gero pulan me catto-willi



Yab buk me pulan me catto-willi kun jengere ikom catto-wil ame iyero me tiyo kun imedo kede me rec

Coo coc ikom

Apor ogwao catto-wil ducu

- Nying catto-wil, kakare kede adwec
- Kodi tic me catto-wil
- Kwone iryonget me catto-wil (owote, gurup, nyen, con)
- Owil abeco
- Tammoro dok okene ame yungu kobo pingo omio catto-wil bino bedo aber

Kop ikomi kenikeni

- Nying won/wegi catto-wil, jo ame cwako
- Kit ikwano kede /tic ikwano
- Ngec acacal i tic acacal me catto-wil

Purudak kede tic

- Kampuni bino catto ngo?
- Kampuni bino nwongngo cente ningo ikom purudak gi onyo tic gi?

3.7 Rabbo pi catto-wil kede catto-wil

3.7.1 Gonynyo tyenkop me rabbo pi catto-wil kede catto-wil

Maketing te koppere ni, tic ame jo acato-wil timo, me rabbo pi catto-wil gi kede kony a papat ame gin omio me cat.

rabbo pi catto-wil me miyo purudak gi wille kede tic gi ngeye dang.

Maketing ogwao ketto tek me nwongngo jami atyeko miti owil kede makko tam gi. Ogwao ngeyo nga ame owilli obedo, ngo ame gin mito, wel, rwom me pyem. Ogwao ngec kede yore me tyelotyelo ame yin ikwanyo me catto purudakki. Maketing ogwao, rabbo pire, catto, kede tero purudak bot owil.

3.7.2 Ber a maketting

Ka dong akobbo, Maketing tye me miyo jo ngeyo purudak kede tic ame ocat-willoro tio me wek gin dang onwong ka omitto. Timmo man kelo catto jami irwom amalu kede nwongngo magoba abup.

1. **Ketto jo awinyi;** Maketing yeyi kampuni me bedo kede taget ikom jo ame gin yee ni twero gammo purudak gi onyo kony i bot gi. Timmo man kare-ikare medo catte a jami ni.
2. **Miyo ngec kare-ikare kede alokaloka;** ocat-wil gite ngeo ngo ame owil gi maro. Man mio kare me alokaloka timere i catto-wil.
3. **Ngeye, ikare moro,** catto-willi bino pokere te ngeye loyo meggi owote ni oko ka purudakki ongeye.
4. **Dongo a kampuni;** tyen a pol ame kampuni arabbo kede pi purudak gi, en kit ongeye gini kede ote dongo gini dang kun onwongo jo me tic, gecco anyim kede timmo ikweda ame kelo yore aber me tyekko peko.

3.7.3 Otimo maketing me purudak me rec ningo?

Magi obedo yoe abeco me maketing purudakki.

i) **Catto yin ikomi**

Leyo lok ikin jo aryo, awil acat kede awil wang-iwang, mio wat aber bedo tye ikin jo onyo gurupe magi te kello mokko tam me kawil

ii) **Cat me owote**

Gero wat aber kede owil tye ocung iwi acat kede jalle mere me tyekko miti owil.

iii) **Cat me owote**

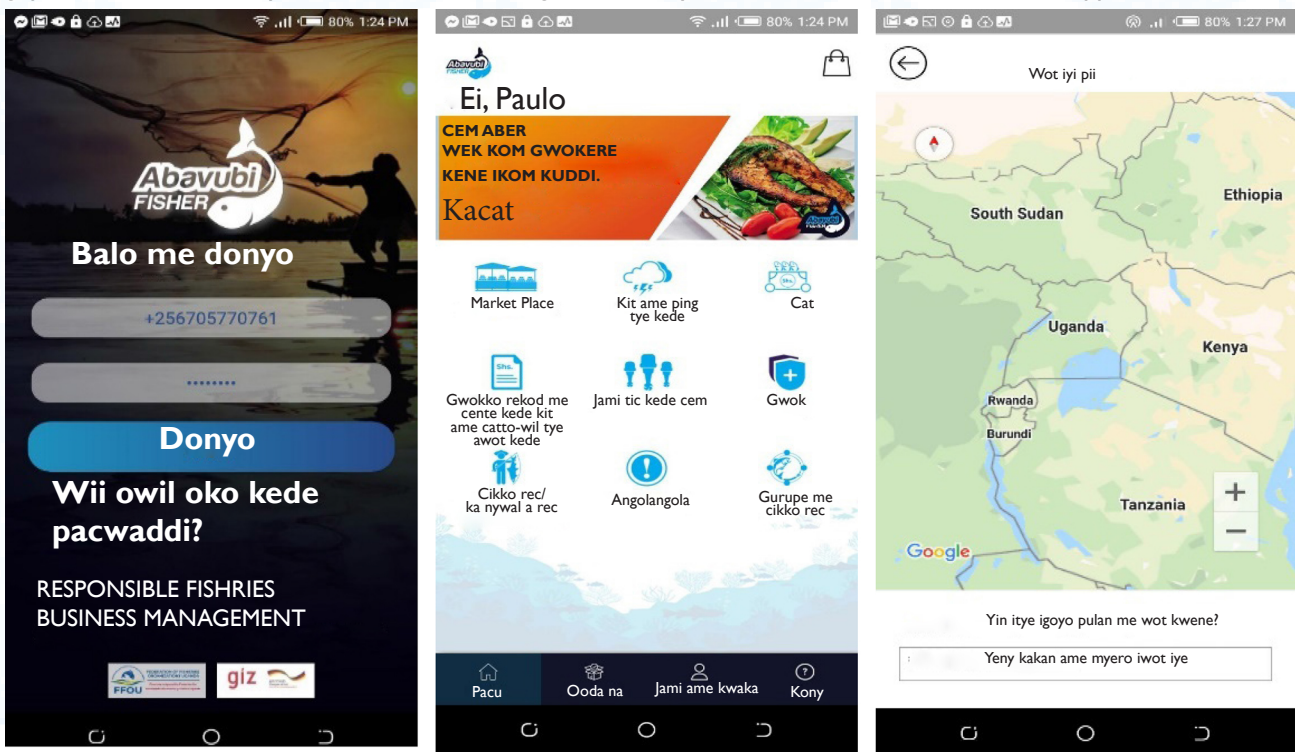
Yore ame owil kede ocat ribo kede ngec gi kede jami gi me kello agam; ogoo pulan karacel; ote nywakko owil, pyem kede ngec ikom kampuni pi magoba kede owil.

iv) **Cat alwak**

Tic kede tiim ducu ame okwano cat kede miyo kony apapat bot owil.

v) **Yimel /maketing i wi yamo**

Maketing me yimel keken aye obedo gi rabbo pi catto-wil i wi yamo ame yeyi gero wat aber kede owil ite medde lok kede gi pollere wok owil me tyeno me acel. Ikakan dong, cukuru cuny otinokwan ducu me maro abavubi app.



ABAVUBI app

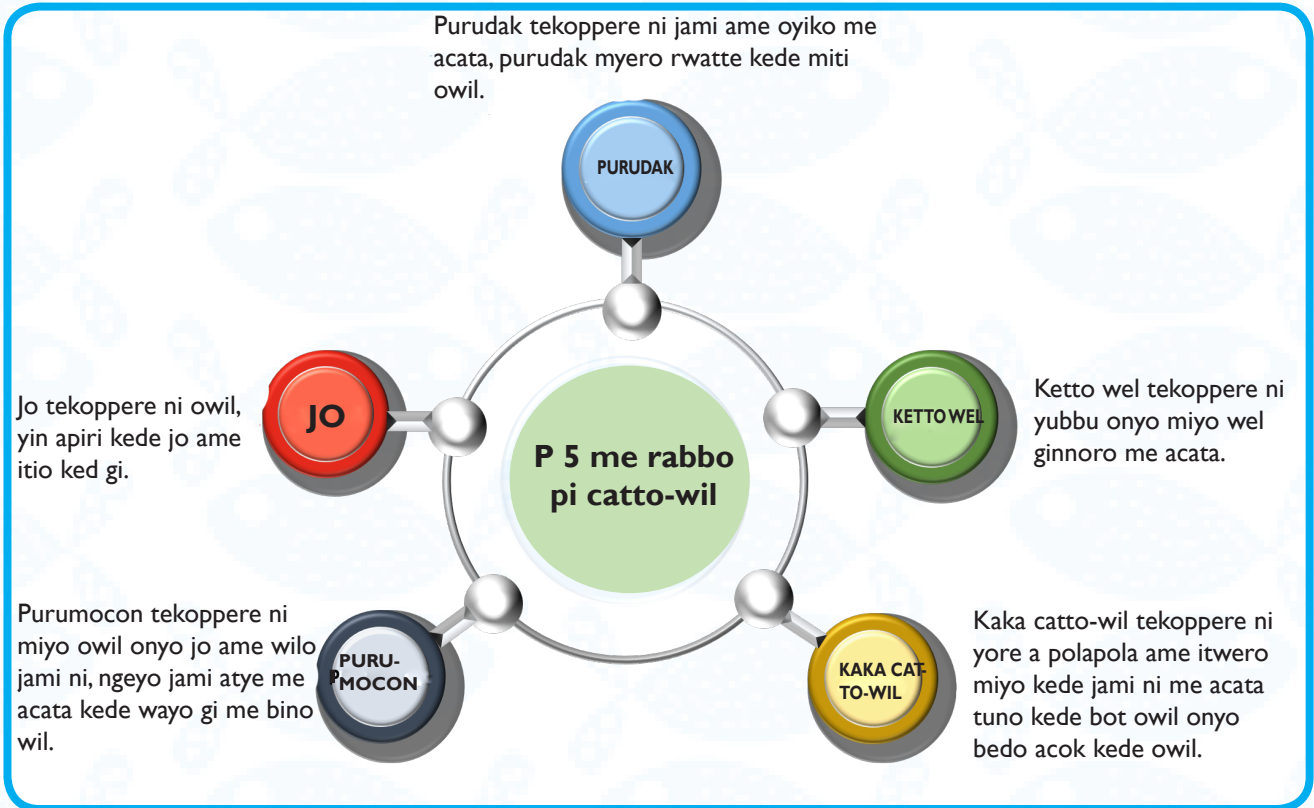
vi) **Maketing i yintanet**

Pol a jo tero cawa adek i tic kede yintanet nino acel acel. Akun twero kong nen bala anywar iyi acakki, pe pore me yin i bedo i dul me yintanet ducu. Akaka manno, ket tammi ikom jo ame wilo i boti onyo jo ame winyi. Gin kara tero cawa gi adwongerer kakwene onyo i timmo ngo? Kodi jami mene ni ame gin omaro? Itwero kello alokaloka adwong ni ngo?



3.7.4 Rabbo pi catto-wil

Rabbo pi catto-wil bedo ka ilubu 5Ps me rabbo pi catto-wil/maket mix ame ogwao purudak, ketto wel, kabedo, puru-mocon kede jo



5Ps a papat tye ogonyo ping kan;

1. PURUDAK

Purudak tekoppere ni jami me acata, kony a papat ame jo mio me cat, dang en purudakkono kede kony myero rwatte kede miti owil.

Apenyogo a pirgi tego ame myero ipenyere kenikeni tye iye;

- Kodi purudakkene ame an acato/onyo tic ango ame atio?
- Pingo omio amoko tamma me catto purudak magi?
- Atye kede purudak ame owil mito?
- Purudakka moro pe catte aber?
- Agwoko purudak ame pe catte aber?

Kare ducu myero i winy ngo ame owilli maro kede jami ame gin pe omaro. Ka miti gi olokere;

Lok jami ni me acata me rwatte kede miti owil. Tim ikweda atat i cattowil me wek ikel kodi jami-naca eka ite meddo catto-willi. Ka jami-ni pe tye acatte aber, tam dok iyore okene bala lokko owil.

2. KETTO WEL

Ketto wel tekoppere ni miyo wel pi jami me acata. Welli myero bed ping odoco wek waa owil me bino willo jami ni dok adwong wek kelli catto willi magoba.

Me ketto welli myero;

- Inge wel ame iwilo kede jami.
- Inge wel adi ame owil tye atera me cullo.
- Inge wel a jo ame yin itye ipyem kedgi i catto wil.
- Inge kite me miyo welli bedo ame wao tam a jo.

3. KAKA CATTO-WIL

Kaka-catto-wil tyenkoppere ni yore a polapola ame itwero miyo kede jami ame itye icatto ngeye onyo tuno kede bang owil. Otwero dang lwongngo ni pokko jami. Ka kaka catto-willi pe tye acok kede owilli, yin myero inwong yore me miyo jami ni bedo kakan ame yot owil me bino willo. Itwero pokko jami ni bot owilli ni beo;

- Catto bot owilli kom ikomi onyo yaa i kayikko naka bot owil.

- Cukkogo onyo duka mogo atitino kede en adongo.

4. PURUMOCON

Puromocon tekoppere ni, kello jami ame itye i catto i cuk, wek owil ngee ngo ame tye me acata onyo awila kede wayo tamgi wek obin owil jami magi. Puromocon tye oguro; Miyo lwak ngeyo jami ame tye me acata, meddo malo rwom me cat, tic kede jami bala radio onyo papara akwana me miyo owil ngeyo jami ame tye i cuk, kede catto-willi yin apiri.

Tii kede rabbo catto-wil me miyo owil bedo kede miti adwong me willo jami ni. Yore okene abeco me rabbo catto-wil obedo ketto cayin, tic kede bao, pocita, buke mogo atitino me akwana, kad me biacara, papara ame nwongo wel jami tye iye, cale kede dong papara akwana. Itwero tic kede meddo malo rwom me catto-wil me miyo owil willo jami adwong ka gin obino i ka catto-willi, itwero dang;

- Nenko ni iweko jami ame nenno mwonya iwang owil.
- Yeyi owil temmo jami anyen.
- Bedo kede pyem.
- Miyo apor onyo anyuttogo.
- Catto jami ame woto karacel.

5. JO

Jo tekoppere ni owilli, yin apiri kede jo ame itio kedgi. Yin myero ipar pi jo ame itio ked gi kede owilli ka itye itammo pi dongngo catto-willi. Man ogwao niangngo ngo ame owilli miti onyo maro, ketto jami mogo a myero icob kede dang pimmo rwom me jami onyo kony ame owilli mito me iwaa gi boti dok igwok owil ame obedo ogwn. Yin dang myero ipwony jo ame icoo i tic wek gin obed kede diro oromo me miyo konyo pore ame rwatte kede miti owil.

Niang jo ame tye awil i boti dok igoo pulan dang pi jo ame twero wil i boti iyi anyim. Tam dang pi owil ame aweko wil oko i boti eka ite yenynyo ngo omio gin oweko wil. Yin myero igoo pulan me dwoggo gi cen.

Imung onyo kop iwiewie ikom ketto wat aber ikin miti owilli kede catto-wil

- Niang ikom miti owilli ite pokko gi oko ikom jami ame mitte. Jami ame mitte obedo jami ame gin obedo kede para ni kono owilo i kaka catto-willi ento i cawa-no nwongo pe romo kello niang kede cente oromo i catto-willi.
- Niang ikom jami ame biacara ni mio bot jo eka ite nenno ni rwatte kede miti owil.
- Yeny kaka catto-wil ame opore pi catto-willi
- Akun dang miti owil tye a pol, nen ni itio magoba aber ikom catto-willi-no.



Cuk me rec ame tye kede kwon rec a papat: itwero wayo owil ningo?

3.7.5 Yubere pi catto-wil

Jami magi myero ket ineno ka otye ayubbo yore me catto-wil;

1. P 4 me cat/ maket mik: Por kede coc ame ocoo.
2. Jami ame myero inge ikom catto-wil: Jami mene ame itye imitto cobbo ikom catto-willi.
3. Bajet onyo pulan me catto-wil: Nen wel ame amitte wek konyi itimmo biacara ame niang tye iye.
4. Ngiyo yi pyem: Niang jo mene ame tye apyem kedi, ngo ame gin otimo kede kit ame gin otimo kede. Dong cung ikom man me wek yin dang ipyem aber.
5. Popoko yi jami, ketto taget kede bedo kan opore: Man agwayo ngiyo nga gi ame myero iter jami bote, kodi ka cattene ni ikin lwak, kakan ame catto-wil abedo iye ka iporo kede biacara okene.

3.8 Ketto buran ikom catto-wil kede purudakki

3.8.1 Gonynyo tyenkop me buranding

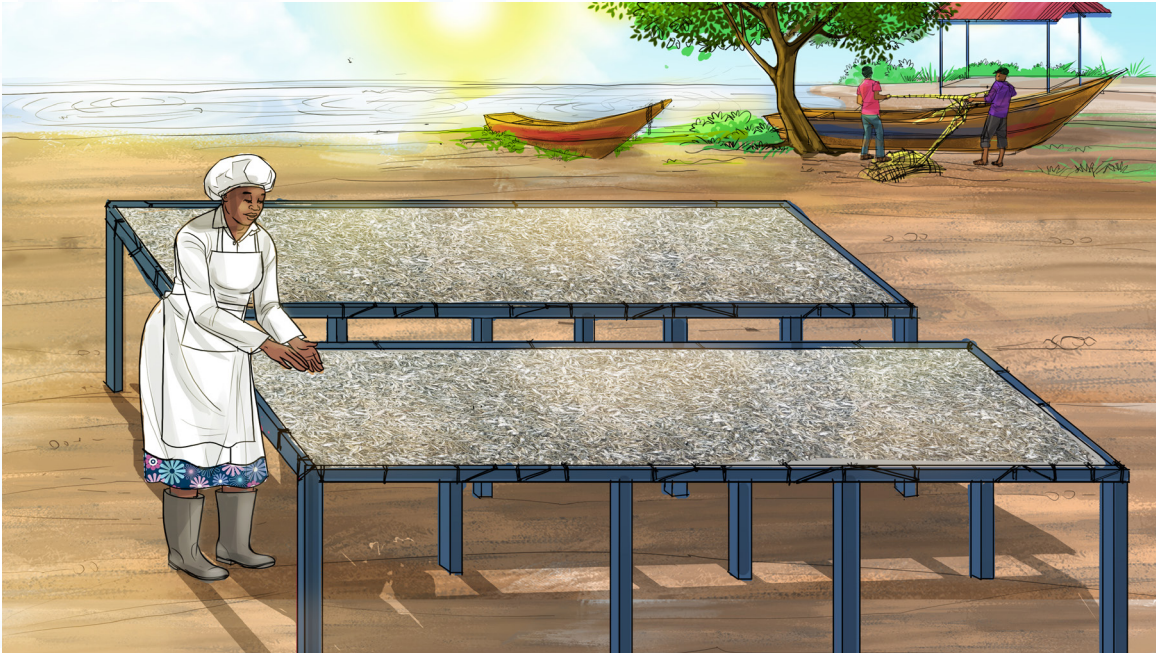
Buranding obedo ketto alama, obedo “tim me miyo nying, anyut onyo coccoro ame nyuto dok poko ginnoro ni ikom en okene”.

Rec dang otwero ketto alama iye. Yore a pol me ketto alama ikom rec tye naka jami ame yaa ikom rec. Apor, jo ocako ketto alama ikom jami ame yaa ikom rec acalo bala wanyjiri ame tye ikebe, wanyjiri ame orego oko kede rec otolo. Tye dang dukki a pol ame cato rec adyaka ame kato kit arik con onwongo ocato kede i cuk, gali kede i kabede mogo.



Purudak me rec ame oburanding a tye i cupamaketa

Piretek me niang ni rec, pollere wok en adyaka tek tutwal me ketto alama iye kede naka gwokko jami ame yaa iye. Me nwongngo gwokko jami magi aber, piretek me ketto guti mogo me gwokko jami magi. Apor, rec a dyaka myero gwok ite tempereca moro, rec otolo myero nwoo tollo i cawa ducu wek gwokere aber. Pire dong tek me katto kede yore mogo ame otwero catto kede rec ame nwongno alama tye iye. Acel iye twero bedo me katto kede rekod owil wek ote miyo gi ngec i cawa ame citok tye.



Moo wanyjiri i ceng wek atek ame pwod pe oyubo ote oketo alama iye

3.8.2 Ber a ketto buran

Yore aber me ketto alama piretek iyore a polapola ame twero bedo;

- i) **Tye a catto-wil;** IYot atek me ngeyo catto-wil kede alama me nying dok yot atek me jo iniang ikom jami ni i cawa moro keken. Jo maro ooro jo okene i willo jami ni kom ka kede nying. Alama aber mio catto-wil guti oromo i cukkogo ame pyem. Alama obedo cikere ocat-wil atitino kede en idyere-idyere me kemmo owil. Kobbj gin go ame gin myero ogen me nwongngo ikom jami ni, dok pok jami ni oko ikom en okene ducu. Alama yaa ikom ngo ocatto-wil atitino kede idyere-idyere obedo, ngo ame en tye amitto bedo kede ngo ame jo tamo ni en obedo.
- ii) **Cung kanaler ikom lwak;** Alama pi ocat-wil atitino kede en idyere-idyere piretek tutwal acalo en konyo me pokko jami mere dok mio ocat-wil atitino kede en idyere-idyere cung oko kanaler ikin lwak. Cwalo anen aber iwang owil. Me timmo-man, myero itutte i ketto alama atek ame awayo tam a jo. Kom kede alama opore, yin itwero gammo tam a jo ikom kit ame gin oniang kede i catto-willi, dong yin pe myero iter-man bala gin ame pire pe tek.
- iii) **Gero gen kede owil abeco;** Alama aber agero owil ame obedo ogen piri dong cat te wot aber. Ikare ducu yin ibedo gin ame gin oyero alubere kede jami ame yin icato. Obedo kom owil magi ame ogenni ame akello owil okene dang ibino ngeye atek. 'Yin idong itam gi'.

Ketto alama konyo me nyutti owil ni, yin itye ame igere oko, dok catto-wil tye aber odoco. Yin itwero tic kede-man me kobbj jo con ngo ame gin myero ogenmenwongngo.

- iv) **Ber pi oticci;** Ketto alama medo rwom i kampuni ni. Mio otic maro tic kedi dok dang ote winynyo gini ni obedo dul me tiim-mi. Mio gin owinyo ni otye gini kakannoro a pat ka kede tic keken.

3.8.3 Ketto alama aber

Ketto alama tye acalo wottoro a piretek i catto-wil. Twero bedo atek, tero cawa dok mio kwoo tek. Mito ni acat-wil, akadi dong ni ngo, myero gam apeny atye ping-kan:

- a. Miti a catto-wil-li obedo ngo?
- b. Ber kede epone a catto-willi obedo ngo?

- c. Owil tamo ningo ikom catto-wil-man?
- d. Kodi epone mene ni ame imitto wunu ni owil pore kede?

Iyonge gammo apeny magi, piretek me niang ngo ame twero miyo alama-ni bedo amwonya iwang owil (tye dok mitte), oticci me kampuni kede jo ame itio ked gi. Imungngogo ame dano twero tic kede me ketto alama twero bedo;

1. **Yeny, ger dok ite ngeyo tero;** Tye yore ame otio pi ketto alama ame me acakki myero kong iyeny ngo /ngat ame imitto ni itii ked gi, ger alama ni me ketto komi kom aber, do kite ngeyo tero jami ducu ame kwakere kede kabedo ni iyore aber. Man twero bedo;
 - Nwong alama amalo. Ket kannoro ducu.
 - Nwong kala ni ite moko iye.
 - Coo amut ame alama abedo kede. Otic lung myero ngee miti ni me ketto alama-no.
 - Tii “dwonoro” pi ocat-wil atitini kede en idyere-idyere ame nyuto alama. Dwon-man myero ket i kubere ducu ame ocoo dok ket i ginnoro lung ame nen i jami tic, wii yamo kede naka kan okene ducu.
 - Yub wangkingo me alama. Coo ginnoro ame jo twero poyo, ame tyene niangere aber kede kopro ame rwatte kede miti alama.
 - Ling jami mogo eka ite ketto cikogo pi catto jami. Tii kede rangi acacal, alama acacal, neno ame twerorwatte i kom jami ni-no alutu.
2. **Rurubo alama.** Branding extends to every aspect of the SME business - like how phones are answered, dress code for sales peo. Ketto alama gwao kakannoro lung i catto-wil me ocat-wil atitino kede en idyere-idyere bala kit ame ogamo kede cim, kite me ruk pi jo acat kede en okene a pol ataa. Kelo jami ame nywal atek kede tic atek. Kodi jami-no twero bedo gin ame nen, jami ame tye iyi alama kede jami me acata. Tim twero bedo; tic, cwak owil, wat a dano kede ngec ame inwongo iyonge timmo ginnoro ni. Man ducu donyo iwi jo ame itye itic ked gi, kun gero neon-naca momot.
3. **Bed agen bot alama ni.** “Owil pe adwogo boti—nyo pe aori bot ngat okene—ka pe imio alubere kede cik me alama-ni”. Be consistent.
4. **Pe iloloko tammi..**
5. **Alama tye acalo kwoo a catto-wil kede anyuttere alutu.**
Alama amiyo catto-willi angeye, kit ame wan ongego kede dano.

‘Myero’ 7 me ketto alama

Ocat-wil atitino kede en idyere-idyere ame tye amitti ketto alama abeco i dul me rec myero ket tam gi ikom jami a pol;

1. **I. Ket tammi ikom ngo ame mii ibedo a pat;** Piretek me ocat-wil atitino kede en idyere-idyere i donnyo iyore moro a pat kede kit ame lwak neno gi kede. Man woto kede jami a pol bala kala, alama ame mio en bedo a pat. Naka kit ame oyubo kede rec piretek i miyo alama-ni nen kede diro me cweccere.
2. **Yeny me bedo acok kede awil;** Akaka yelle ka me nwongngo cente ibot awil, piretek me nywakko cwiny kede awil. Man awot kello owil ame kom-gi mit i catto-willi.
3. **Ger buran karicima;** Bed kede miti i buranni eka ite gero buran aber ame owil maro dang oniang iye.
4. **Ger tekwaro me alama;** Mitte me pwonyonyo jo ducu ame tio kede ocat-wil atitino kede en idyere-dyere me ngeyo ber alama wek i wot me anyim gin okwoo dok omii cwak pi dongo alama nino ducu.
5. **Adwoggi ikom buran** Piretek me kweddo ngec owil ikom jami ame tye kede alama iye me nenno ni ngec awil ikom alama romaroma kede miti gi. Man ogwao yabere pollere wok i lok arac me lokko yore me tic, cictim, tet, yore me aluba a papat, tic a papat, purudak kede dang kabede me cat me miyi rwatte kede owil adwong.
6. **Pe iwek alokaloka wum ticci me kare ducu;** Piretek me gammo alokaloka kede bedo atye alama. Pe ikel alokaloka me atura ikom alama alutu. Ka itimmo alokaloka mogo, oloc me ocat-wil atitino kede en idyere-idyere myero mii owil ngee ni manno tye me gwokko nying alama bede berere.
7. **Buranding dongo ento pe wel;** Ocat-wil atitino kede en idyere-idyere myero ter ketto alama acalo dongo ento pe wel i catto-wil. Wan oketo alama me wayo owil adwong. Adwoggi me ketto alama twero kello jami abeco a pol akadi oketo cente adwong me miye bedo amwonya.



3.8.4 Yore me buranding obedo ngo?

Yore me ketto alama i catto-wil obedo kite ango, ngo, kwene, awene kede bot nga ame catto-wil goo pulan me kubere kede miyo amut me alama. Ketto alama aber pi kare ducu mio rwom atek pi alama, ame tekoppere ni rwom ame omedde ikom jami ame yaa ikom rec ame yeyi ocat-wil atitino kede en idyere-idyere me ketto wel adwong pi alama ame kato kit ame jami okene ame alama pe iye ca otwero catto kede oko.

Yore me ketto alama obedo yoo abor me nwongngo golo mogo a pol ame mio owil maro willo jami ni. Yoo aber me ketto alama ogwao micon me buran, cikere mere bot owillere, kede kit ame okubo kede. Yore me ketto alama myero bed kede;

1. Jami ame myero ingee ikom alama kede kite ango ame myero kub gi kede.
 - a. Pekki mene ame alama-ni acobbo? Kede;
 - b. Kit ango ame abedo kede me kony bot owillere?
2. Yore me ngeyo owil opore
 - a. Nga ame anwongngo ber alama?
 - b. Owil magi winyo ni ngo kede owinyo gini ni ngo?
3. Yore me ngeyo jo ame pyem kedi?
 - a. Nga ame dong tye amiyo owilli jami ame gin omito oko kede ni ngo?
4. Itwero ketto owilli aber itimmo ginnoro ni ngo?
 - a. Kodi epone mene ni kede dwonnene ni ame alama ni abedo kede me cobbo golo mere?

Tic: Gero pulan ni me catto-wil



Yab bukki me goyo pulan dok alubere kede catto-wil ngii me bedo i layin me catto rec aber

- Jo mene ame atic i catto-wil?
- Pok oko kin tic gi kede pokko tic (ka mitte)
- Tic me catto-wil ayabere ni ngo (apor. Loloka me tic, cawa me tic, jami ame otic myero lub)?

Pulan me ngeyo tero

- Kaka catto-wil kede owil ame otye okemo/ gurup owil
- Pingo omio yin itwero tyekko kede jami ame tye kede iporo opyem ni ngo (wel, ber a jami, kit ame jami nen kede, tic a jami)
- En okato, en aman, miti me anyim (ame obyeko) iyi cuk pi jami ni (ka twere ileb me rwom/nino/dwe)
- Opok jami kede cikkogo ame kwako jami me apoka
- Wel jami acelacel kede papara me jamiame tye i cuk
- I catto jami ni ningo (atir-atir, bot jo okene ame cato)
- Modol me ketto wel abedo ningo?
- Nen aber: Med ripot me ikweda pi cuk iyi anek
- Kampuni atiyu cente ni ngo ikom jami me acata?



‘Twere’ Ee yin itwero; Ceko ikom Nanyonga, dako ame obedo acat rec

Grace Nanyonga Mugisha, ame odoko atinkic ka kede mwaka apar wie aryo, Grace obin oweke kede tic me gwokko otino gi, iyonge wati i catto jami gi oko. Me pitto jo pacu mere, en onwongo bulu nywagi, eka i cennere te tic kede capitol, me cakko catto ringo gweno obulu i cigiri i yi Mbuya Kinawataka (ilanget cukulour Lady of Consolata) ame ote miye nying me ‘ringo gweno’ bot olwagi mere ento aman dong ol-wonge ni ‘nyako rec’. Ikare ame en onwongo cato ringo gweno, en onwon-go jolo owil kede bwonyo ame te miye ngeye atek tutwal.

Nanyonga i cawa ni dong obedo ngat ame ocako dok CEO/boc me Grana Fish Supplies Ltd ame tio kede poko rec oto-lo. Gin tolo, keto kado iye dok omio bedo aber me acama. Lokere mere obedo iyonge gure moro me nino 3, ame Youth Alive en aye oyubo i cukullere dok penkop onwongo tye ni ‘Itwero timmo ningo ikwoo’. I ka gure-man obin openyo otinokwan kit ame gin otwero ngeye kede, gin lung te woo ni ‘Ringo gweno’ ame onwongo obedo Nanyonga. Ococ te bedo kede miti i bullu gweno mere-ca ote lwongngo ocoo-amut ayaa i bot Monitor ame ote coyo kop ikome. Kop-man ogudo jo a pol ikin gi Mrs. Ruth Kavuma, ame onwongo obedo aedi a dako me Gayaza High ame obin ogame acalo atinnere dok oneno ni, en obedo nga ame aman en obedo.

I weo mere iyonge tyekko peny me cin-ia 6, en onwongo tic ento apwonyere-ca te cukuro cwinye me cakko ginnoro. Iyonge-man, apwonyere-naca te tere i cula me Ssese, me pwonyere i tollo rec ame omedo rwom iye wek en cat bot owote mere. En onyute bot awottere, Reverand Ddambya ame opwonye kede kite me laro wel kede yenynyo rec aber akato. Apwonyere okonye me catto rec-cere bang owote mere ot mokko cik, kede jo me rotary.

Arwatte kede opwonye a pol meddo kede Maggie Kigozi. Cakko i kare-naca, ayabere bang dul a pol calo bala Ugan-da Women Entrepreneurs Limited (UWEAL) kede onyuta i cokere a pol i UK, USA kede en okene a pol ataa.

En orwatte kede pekki a pol i catto rec-cere meddo i kare moro acel ame en nwongo tye ayaa i cula me Ssese, dang onwongo tye atic kede tekci dok bokci me rec ducu te poto nginyere oko. En te rwenynyo cente mere ducu te dong ceggo oko. Te nwongngo tic, joggo cen-te adwong ame romme dok yabbo cat-to-willere-ca. I kare me yabbo, en or-wenyo cente adwong ikare ame Na-kumatt ocegere ento momot en tye a yabbo. I cawa ni, en ocoo otic adeka me bedo Atwal kede otic 20 ame pe rii i Mukono. En opwonyo gurup a mon a pol i Kalangala kede Mukono kun cwako ter gi me cakko catto-wil me tollo rec. En owoto i wi lobo alutu kob-bo citori mere kede cukuro cwinye bulu kede mon me catto-wil

“YIN ITWERO BEDO NANYONGA, ITWERO CUKURO CWINY JO OKENE DOK PWONYERE-MAN TWERO BEDO KA LOKERE NI”

Citori okwanyo:

<https://www.rotaryd9211.org/stories/the-fish-girl-who-inspires-many-youth-and-women>

4. Gwokko cente me catto-wil

4.1 Me acakki

Modiol-man, nyuto yore a pol ame rwatte kede ngeyo tero catto-willi pollere wok cente. Modiol-man amiyi ingeyo agony me kop me ngeyo tero cente, gwokko cente, cokko kapitol, ngeyo tero banya, cente ame donyo i catto-wil, cente ame iketo i catto-wil, gwokko rekod, gwokko citok kede ketto wel meddo i en okene.

4.2 Jami ame myero ingee i modiol

Iyi agikki me modiol, myero ibed ame itwero niang jami ame kwako ngeyo tero cente.

Tutwallere, jo ame tye anwongngo pwoyere myero bed ame;

- i) Otwero gini niang jami ame tye i yore aber me ngeyo tero cente.
- ii) Nyayo niangngo jami kede diro amitte pi doro catto rec aber.
- iii) Doro lokko catto-wil yaa ikom me cik acon dwokko i me cik anyen.

4.3 Ngiyo imalumalu yore me gwokko cente

4.3.1 Gonynyo tyenkop me gwokko cente

Ngeyo tero cente obedo yore me goyo pulan, yikko, puggu kede ngiyo jami me cente kede neno me nwongngo golo kede jami a myero ingee i catto-wil. Aluberere kede nenno jami ducu ame okemo catto-wil, cakko i cente kede tic tuno naka i catto kede otic ame obedo jo.

Obedo gin aber tutwal me gwokko tic me cente a catto-wil ame twero bedo ikin gi; willo citok kede jami me tic, ribbo akawun, cul, temmo gum kede jami mogo ame rwatte kede ngeyo tero cente i catto-wil.

Citep me gwokko cente

Ka oneno ducu, ngeyo tero cente tye iye tic a pol ame otwero guro adongo ite;

- i) **Goyo pulan;** Goyo pulan obedo donynyo kede tic, me cobbo tagettogo pi tic me puggu catto-wil (tam atut pi anyim). Man twero bedo byekko jami, cimmo kede meddo cimmo tic me atia, ame twero gengngo nwongngo golo. I catto-wil, wan otwero goyo pulan pi jami me tic, kede tic ame myero tii, golo me cente kede jami ame myero ngee, ngeyo tero citok kede otic, ngeyo tero jami me tic kede en okene a pol ataa. Citep me goyo pulan tye iye dongo ame tic ame okobo bino cobere iye.
- ii) **Ngeyo tero;** Citep-man tye kede ketto i tic jami ame ogo pulan pire. Citep-man twero bedo kede tic a pol alubere kede tyelotyelo ame jami a papat, akwako ngeyo tero cente obino ketto i tic dang ote puggu aber. I citep-man, otic a pol omio gi tic a pol a papat. Tic me ngeyo tero cente ame pol tutwal i citej-man twero bedo ribbo akawun, gwokko rekod, tic me bengki kede goyo myeka.

I citep-man dang;

- **Tela piretek me miyo yoo aber,** me aluba ikom tic a pol akwakere kede ngeyo tero cente.
- **Guro jo opore kede otic abeco,** me ketto i tic jami ame kwako ngeyo tero cente ka mitte.
- **Dul ame loo tic a jami;** Man myero bed atye me loyo otic, kede jami ame myero bed atye.



Ber a gwokko cente

Ngat namma acel, me tic kede kop-man obedo won catto-wil. Ngeyo tero cente konyo me mokko tam ikom nwongngo magoba, timmo tic ame kelo dongo, ngeyo tero cente, ketto wel kede yooe okene me tic a catto-wil. Adwoggi me mokko tam areco tye malo, dok polkare, mio catto-wil balle oko. Ngeyo tero cente konyo i dwokko ping bal ame tye i mokko tam dok dang mio tic me tela bedo a yot (mokko tam aber).

4.4 Gwokko cente**Jami ame myero ingee**

- i) Me niang ikom kwone cente acalo acat-wil ngeo.
- ii) Me niang kit ame kwon cente a papat otio kede i catto-wil.
- iii) Me konyonyo i niangngo yore a pol me guro kapitol.
- iv) Niangngo kite me ngeyo tero banya.

4.4.1 Gwokko cente ni kede cente me catto-wil**Cente ni apiri kede cente me catto-wil**

Cente-ni apiri keni=ocara, cente omio iwuk, citipen, meggi a jo pacu..

Cente me catto-wil=cente ayaa i cat, cente ame owil culo pi jami, lon me catto-wil kede cente omio i wuk.

- Cente me catto-wil twero dokko cente ni apiri.
- Me aryo, cente me catto-wil twero dokko cente ni apiri ka dano nwon-go ocaro yaa ikom catto-wil.
- Me adek dano twero nwongngo cente mere apire ikom catto-wil kun yaa ikom cente mogo atitino ame omio me weo.
- Cente lung me catto-wil ame oketo i tic kede cente ame donyonyo i cat-to-wil myero coo i buk me akawun me catto-wil eka cente ni apiri ame bino boti kede en ame iketo i tic myero dang coo kakan okene.

Kwanyonyo obedo ngo?

Akwany obedo cente moro keken, ame okwanyo i catto-wil pi ticci apiri. Apor obedo kwanyonyo cente i bengki pi ticci. I bike me akawun man otero bala cente ame oketo itic ame dang pe odwoko ame myero cul bot catto-wil onyo kampuni cucut onyo iyi agikki mwaka. Apor okene twero bedo; Cente me willo cem me cawa me kwogwok ka itye iweno, waro onyo bongo, cente me cullo kwan onyo banya me dakatal pi otino kede en okene a pol ataa.)

1. Ibedo kede miti me willo cemmogo atwoo-otwoo, gin amata onyo ayickurim ka itye i cuk?
2. Onyo jo tamo piri ka iruko bongo anyen ikakwera?
3. Iwilo jami me lingngo lwet kede jami mogo me meddo cilo i kare ducu?
4. Mi kare moro ame yin itio kede cante me catto-wil pi timmo giti moro.

Imung me pokko cente ni apiri pat ikom cente me catto-wil

- Ket akwaun me bengki a papat pi catto-wil kede piri keni
- Gwok balo kede ricit papat
- Yub myeka a papat pi catto-wil kede piri keni
- Ket layin ikin aryo magi ite ketto cikoggo akwako kwanyonyo cente
- Gwok rekod pi cente moro ame oketo i tic dok ame onywako
- Gwok rekod me awene ame yin itio kede cente ni apiri keni pi catto-wil eka ite cullo oko

Ber apokko cente ni apiri pat ikom cen-te me catto-wil**1. Yore a yot me kweddo kit ame cente me catto-wil tye awot kede**

Pokko catto-willi oko kede cente ni apiri, twero miyo bedo a yot tutwal me, nwongngo kit ame cente me catto-willi tye awot kede. Ka itye itic kede cente ni me cwakko cakko catto-willi, yin myero ilub yoo tic a cente-naca aber tutwal. Abedo a yot me ngeyo tero bukki me akawun, cente ame donyonyo i catto-wil ka iporo kede cente ame oketo i tic ka itye kede akawun acel me catto-wil ame myero ingi yie.

2. Miyo kop me akawun bedo aber

Gwokko akawun ni apiri keni kede me bengki papat mio bedo a yot ingeyo tero cul meddo kede ocolo. Ka ipoko cente ni me catto-wil oko ikom cente ni apiri, inwongngo ni yot me nwongngo tam ame kwako catto-willi.

3. Mokko lanycec kede ngeyo tero ocolo

Cakko catto-wil tye iye cente a pol a myero ket i tic. Piretek me yenynyo magi ducu pien gin otwero konyonyo ingollo cente ame oketo ikom ocolo. Otwero gini ryemmo cente a pol ame oketo i tic ka ingio gi aber.

4. Gwok jami ni ikom cikkogo

Gwokko jami me catto-willi a pat kede cente ni apiri twero bedo ginnoro ame agwoko jami ni ka ce cikkoro bino beo. Ka inwongo peko moro kede catto-willi, abedo atek me coro-man meddo ikom jami ni apiri eka gin ote dong aber.

5. Ket cal a catto-wil kede genne

Akawun me catto-wil ame tye a pat mio catto-willi nen ame ocung aber dok gene. Ka nying catto-willi tye ikom ricit a papat kede kad a pol me banya, apor. Bala wegi catto-wil a pol, itwero cakko tic kede nyingi apiri, ento ka catto-willi tye adongo, Itwero timmo apiri onyo catto-wil acalo yin) - ame tye atic ite nyingngoro ame tye kene. Man ducu konyi me nen ame igenne bang owil, opok jami kede owote okene, ame iyi agikki twero gero alama kede nying aber.

6. Bedo ame itwero nwongngo cente kede kony a papat

Bengki okene mio jami mogo anonok, acalo bala rotto akawun. Yot me gammo lon ka jo ongego oko ni yin ipoko oko cente ni apiri kede me catto-wil.

Poyo atek ikom twer me pokko cente me catto-willi ikom cente ni apiri

Hajji obedo lonoro ame olony atek, i dog nam me Namasale ame tye i nam me Kyoga. En coo jo a pol ame kato 50 oko kun tye iye mon kede coo ame tio acalo ocikrec, moyo wanyjiri, kwoyo bwoo kede tic okene a pol ataa. Hajji kare ducu bedo kede cente mere oko i cinge me cullo oticere alubere kede ngo ame gin otio. Dok dang, en timo amanno pi yubbo yea mere kede jami okene ame mitte pi catto-wil. En kare ducu, coo piny cente ame eketo i tic kede cente ame donynyo i catto-willere i buk acel atitidi ame en pe maro gwokko ikabedo acel. Ka en tye kede jami ame myero en wil pi jo pacu mere, en kwanyo ikom cente acellono. Akadi ocat bee, en tio kede cente acel-lono. En pwod dong, acalo loo olony i dog nam me Namasale. Pi kit ame en ngeye kede i dog nam, en kare ducu galo wang owote mere ame gin omato ked gi kongo ame dang omie nying me 'Abaka me dog nam'. En kare ducu maro penynyo pi cente okene i pacu, ka en tye i kagallo-wang acalo en lwongo.

Apeny

- i. Timmene ame kelo cente kede timmene ame rwenyo cente.
- ii. Otio kede cente me catto-wil ningo acalo cente ni apiri kede otio kede cente ni apiri acalo cente me catto-wil ningo?
- iii. Jami mene areco ame Hajji okwanyo i tammere pi cente mere?
- iv. Akwenyakin!



PE IRIB CENTE ME CATTO-WIL KEDE CENTE NI

4.4.2 Yenynyo kapitol

Kapitol obedo ngo?

Kapitol obedo jami bala cente ame catto-wil twero tic kede me cullo tic gi bala ngec, cente akokome, nyony me tic, jami me tic kede en okene a pol ataa.

Kaka nwongngo kapitol

- a) kagimogo ame yaa iyie

Magi obedo cente obedo okanno ikom cente ni/catto-willi

- **Cente ame igwoko apiri.** Nibeo i catto rec nino i nino onyo yaa ibot ticcogo ame twero kello cente
- **Magoba ame ojogere.** Man jogere iyonge kwanynyo oko cente ducu ame oketo i tic iyaa ikom en ame donynyo i catto-wil
- **Cwak ame yaa i bot jo me pacu.** Jo me pacu twero miyo cwak atiratir onyo apongapong pi catto-wil a ngatoro kun beo i cente me atiratir, gi-wot, otic kede en okene a pol ataa.
- **Catto jami ni apiri.** Jami magi apiri ni twero bedo lobo, dok, dyegi, puno kede en okene a pol ataa.



Kaka nwongngo kapitol pi catto rec

Ber	Rac
<ul style="list-style-type: none"> • Gin mio cwak bang wic ame pe jengere ikom ngattoro keken ikom mokko tam, goyo pulan kede tic. • Gin dok pe kede welloro okene- (magoba) • Wonnere tye kede twero oromo iye naka iyi adwoggi abeco. 	<ul style="list-style-type: none"> • Cwak-man twero bedo atidi tutwal • Lworo me wee oko tye nwongngo atye akobbo ni, ame tic pe tum

b) Ka nwongngo kapitol i ooko

Magi obedo guti me cente, ame twero bino i catto-wil kun yaa i ooko, acalo bala bot owote, omii cente kede kony ame pat kede jo pacu. Man twero kwanynyo gi oko ikom, omii konyonyogo atitino kede me wi lobo dok otwero bedo acalo mot, mic/ konyonyogo.

Ber	Rac
<ul style="list-style-type: none"> • Tye gini me nono dok abongo welloro iye 	<ul style="list-style-type: none"> • Pe gene tutwal • Pe gwoko cawa • Twero bedo kede koppogo ame kwake

Lon

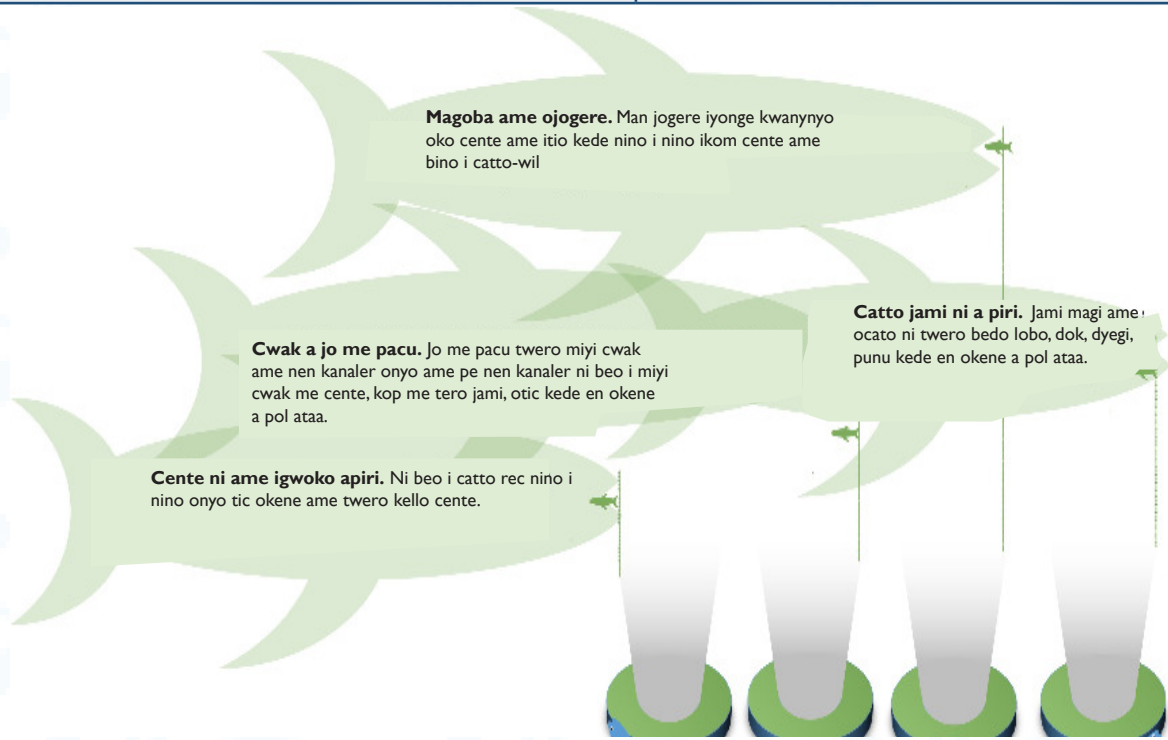
Man twero yaa i bengki, ka gwokko cente mogo a papat, jo ame mio cente bang jo okene, dul ame pe jengere ikom gamente, kaka kanno cente mogo atitino kede ka gwokko cente a papat.

Ber	Rac
<ul style="list-style-type: none"> • Obedo guti me jami me tic okene, ngec onyo diro, jami me catto-wil kede tic. • Medo tic atek kede woro pien dano myero tii atek pi cullo banya. • Keto woro kede tic i jami i yore aber 	<ul style="list-style-type: none"> • Wel me cat • Pe tye i cawa ikokome • Myero icul oko ite cik oromo • Catto-willi oloo kom i ooko. • Gum arac me rwenynyo jami a dano ka catto-wil oballe

Banya a dano ame mii jami me acata

poko, ite catto eka iyonge ite cullo dano ame poko jami pi wel jami kun yin idong kede magoba..

Ber	Rac:
<ul style="list-style-type: none"> • Yore opye mot me nwongngo jami me acata. • Cente moro ame iculo pi catto-wil dong pe. • Wel me tic nwongngo odok ping- (miyo ooda kede en okene a pol ataa) 	<ul style="list-style-type: none"> • Wel amalo atek. • Jami mogo ame tye i rwom a ping • Bedo ame pe ilokere i goyo pulan pi jami ame i wilo me acata.



Tic: Goyo pulan me catto-willi



Yab bukki me pulan pi catto-willi dok ite ngiyo catto-wilogo ame yin iyero me timmo karacel kede me rec.

kagimogo me dyatto cente

- Jami ducu ame mitte
- Cwak ame ayaa i bot jo pacu /owote
- Cente ni yin apiri/jami ame yin onwongngo itye kede
- Lon ame dong ideno oko, banynyi kede en okene a pol ataa.
- Buge ikop me cente
- Cwak me lon ame amitte

4.4.3 Gwokere ikom banya

Willo kede catto jami i den, onyo banya tye a pol tutwal. Twero bedo kede magoba ento twero dang kello peko, pien polkare jo pe maro poyo jo ame tye kede banya gi, kede nga gi ame gin otye kede banya g, i kede wel cente adi. Jo okene twero cullo iyonge kare a lac ento jo okene dang pe twero cullo. Niangngo kite me tero banya akonynyi me puggu catto-willi aber.

Pi man, piretek ikare okene pe me catto-wil i banya. Ka myero icat i den, gwok cik magi;

- Cat ka i den bot owilli me kare ducu ame itye igenno ni otwero gini culli oko i cawa ikokome.
- Peny cul oko pi nucu a jami ame awil tye awillo.
- Kare ducu ting onyo mak cente oromo me willo jami me acata onyo meddo citok.
- Gwok rekod a jo ame wilo iboti i den.

Ber kede rac acatto-wil i banya

Ber	Rac
<ul style="list-style-type: none"> • Man tye acalo kony bang owilli, dang kare ducu wao owil a pol. 	<ul style="list-style-type: none"> • Owilli twero galle i cullo onyo pe otwero cullo atwal. • Daa romo bedo a tye pi cul. • Twero joggo cente adwong ame mio bedo atekki me poyo nga ame myero culi kede wel adii. • Cente ame owil tye kede acalo banya ni pe dong itwero tic kede me willo jami okene me acata.

kede rac awillo jami i banya

Ber	Rac
<ul style="list-style-type: none"> • Me willo jami oko i wuk ame wellere tye a yot calo bala (rec, moggo), gwokko kede kanno ite catto ka wel oyito malo. • Konyi me willo i wel a yot dok adwong (jami bala mokokwon). • Me meddo cente ame myero ket i tic kare i kare (acalo bala ketto adapta me mac). 	<ul style="list-style-type: none"> • Daa onyo rucurucu twero bedo atye ikare me cul. • Wii twero wil oko ni pe itye kede den a ngattoro. • Itwero willo jami mogo ame kony gi twero bedo a pe i cawa-no. • Icawa okene, itwero cullo adwong akato ka i wilo i den (magoba ame oculo kede cente ka ideno).



Important Points

Ka imoko tammi me willo i banya, nen ni itwero cullo banya ni oko i cawa ikokome! Ame pwod pe iwilo i den, tim jami magi;

- Tii wel magoba ame inwongngo ikom catto-willi.
- Magoba myero bed adwong ame itwero cullo banya ni eka pwod ite dong kede moro ame igwokko ite cao.

Penyere keni; Catto-willi akello magoba adwong ame twero cullo jami ame igamo i den pi jo pacu ni?

Lub jami magi;

- Pe itwero tic kede cente ame ipe kede. Tekki ka pwod pe igamo cente ame obedo banya ni ibot jo, nwongo pwod pe obedo meg. Itwero cullo pi tic iyonge gammo cente ibot jo.
- Amanno dang, twero bedo ka myero icul jo okene. Ka iwilo ginnoro i banya pi pacu ni onyo catto-willi, myero kong icul banya ni oko ame pwod pe itio magoba me catto-willi. Myero i tii cente moro okene me cullo banya ni.
- Iyoo moro lung, tem me cullo banya ni oko i cawa ikokome wek jo dok te miyi cente me adena ikare ame dok imitto. Bedo ni agen i cullo banya i cawa ikokome olwongo ni bedo agen i cullo banya.

4.4.4 Akawun me bengki kede nwongngo yoo me gammo lon

Akaun me bengki obedo ngo?

Akawun me bengki obedo kakan ame yin iketo cente ni iye me agwoka dok ikwanyo dang cente i ye. Dul ame gwoko cente aber atek olwongo bengki. I Uganda bengki lung tye ite twero a bengki adit me Uganda.

Pingo yin myero ibed kede akawun me bengki?

1. **Kuc:** Cente ni gwokere aber i bengki dok pe okwalo. Akadi oyako bengki, cente ni nwongo otye ogwoko dang obino culli kare ducu. Cente akokome otwero kwallo oko ka igwoko pacu.
2. **Bedo agonya dang mot:** Itwero gammo cente ni i cawa moro keken kun itio kede ATM pi medde a diro.

3. **Magoba moro ame igamo:** Bengki aman mio jo ame gwoko cente bot gi magoba moro. Itwero tic kede cente ame igwoko me nwongngo magoba man ka pe ikwanyo cente ni pi kare moro alalac.
1. **Itwero denno cente:** Bengki mio lon ka gin oniang ni itye igwokko cente aber. Itwero tic kede man acalo caden olil i catto-willi wek i gam lon.

Gammo lon i bengki kede konynyogo a papat me cente

Lon obedo ngo?

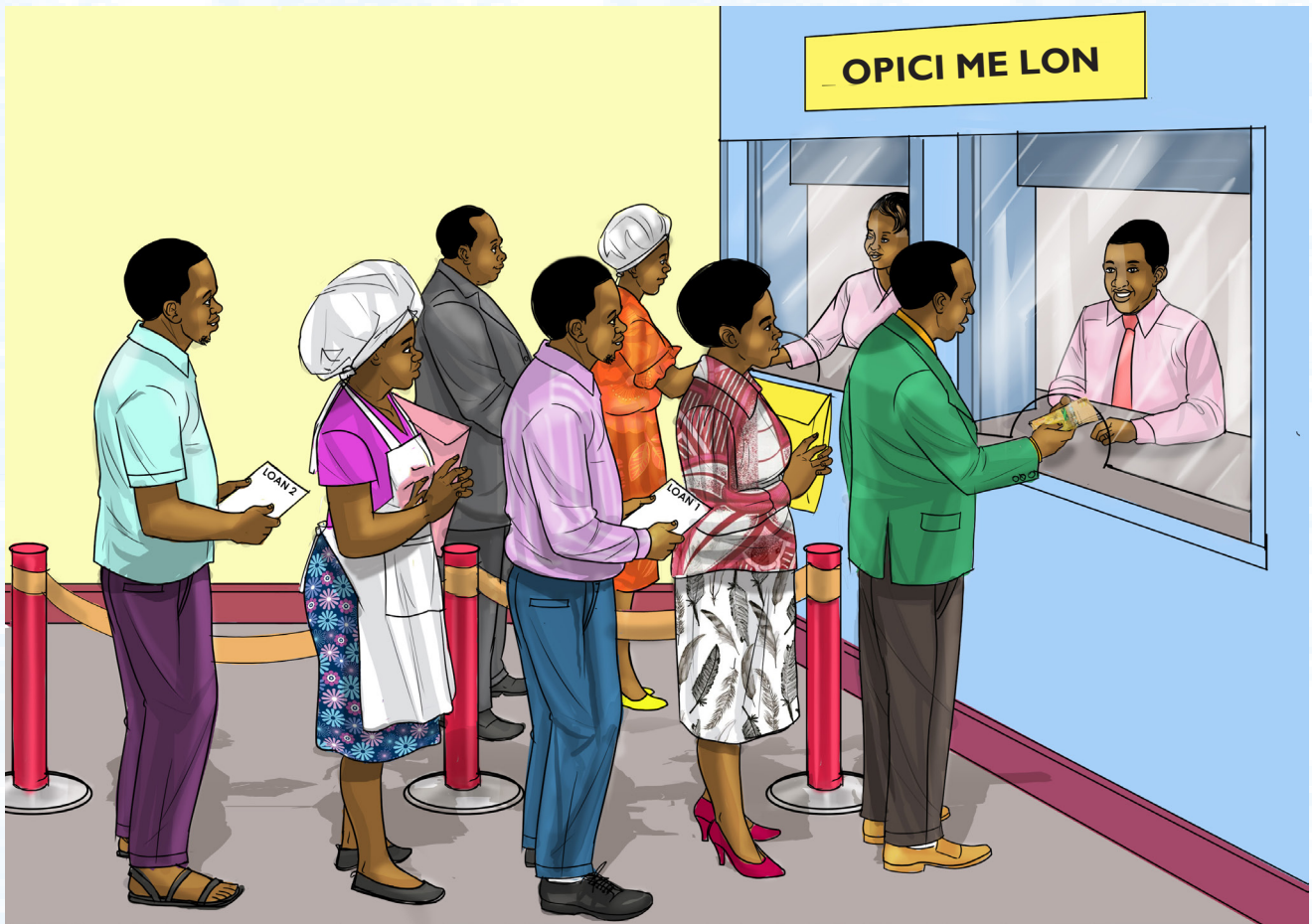
Lon obedo otoka moro me banya ame omio cente moro bang ngattoro okene kun ogeno cul iyi anyim alubere kede wel cente ame odeno. Polkare, ngat ame mio cente medo magoba moro ikom cente ame iyee wunu me yin inwongngo. Ame pwod pe omio lon, kong okwedo gupu a dano ame tye amitto denno lon acalo bala ginnoro ame bengki twero tero me cullo cente ka cul pe bino wot kakare ame man twero bedo cente, ot kede en okene a pol ataa.

Jami ame lon ogwao

Tye jami a pol ame pirgi tek ame moko rwom a lon kede kit ame dano twero cullo kede oyotoyot;

- **Purinycipol:** Man obedo wel cente ame otye a denno.
- **Taam me lon:** Man wel kare ame dano twero cullo kede lonnere.
- **Wel magoba:** Wel ame cente ame odeno nywal kede.
- **Cullo lon:** Wel cente ame myero cul dwe i dwe onyo cabit i cabit wek cob kare me cullo lon oko.

Gammo lon



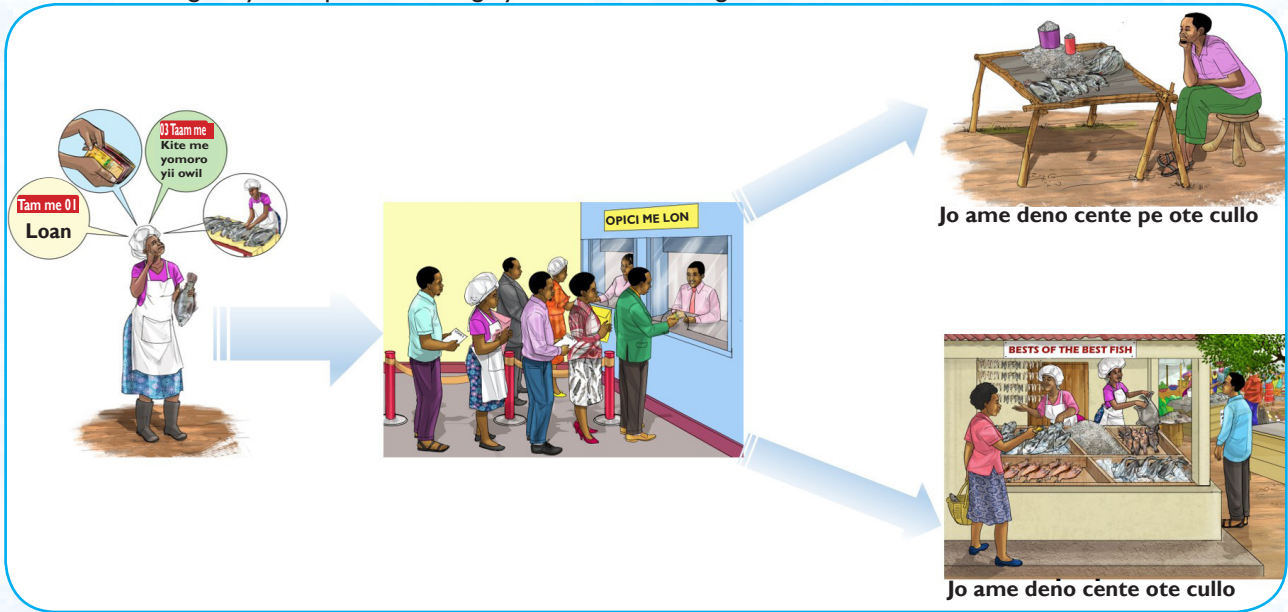
Acatrec ame tye agammo lon i bengki

Ka ngattoro tye amitto cente, gin pongu balu me nwongngo lon i bengki onyo i kaka gwokko cente okene. Dano ni mitte me miyo jami mogo acalo bala tyenkop omio en tye adenno lon, cente ame gin omako, adentikad gi me lobo gi. Ngat ame amiyo cente ngio jami magi anaka dang gupu a dano-no ka twero cullo cente-no i cawa ikokome. Ka okwero oko kwacci ni, nwongngo dang otwero miyo tyenkop omio okwero miyo lon oko. Ka oyee kwacci, pati aryo ducu te ketto cing gi ping me mokko jami ame omio oyee me miyo lon. Ngat ame amiyo cente te dong miyo oko eka dano ame odeno cente myero

dwok kede welloro dok iwie ame olwongo magoba.

Tic a lon

Yin myero kong igoo pulan pi lon ame pwod pe igamo. Nen ni itio kede lon no pi tyenkop ame igamo iye. Otwero miyo lon pi tyenkop a pol ataa meddo kede wil adongo, ketto i tic wek med wie, yubbu jami ame oballe, cullo banya kede tic i catto-wil. Lon dang konyo kampuni ame dong oyabere oko me dongo.



Ocatrec ame otio kede tam opore ikom cente ame gin odeno

4.5 Gwokko catto-wil/cente

4.5.1 Cente a donyo i catto-wil kede en otio kede oko

Cente ame donnyo i catto-wil obedo ngo?

Cente ame donnyo catto-wil obedo cente ame catto-wil nwongo acalo adwoggi me tic, miyo konyo onyo i ginnoro ame oketo cente moro iye. Cente ame donnyo i catto-wil twero dang bino acalo mot oyaa i bot awot, konyo a yaa i bot gamente onyo pencon, cente ame donnyo i catto-wil ame yaa ikom lokko lonyo ame wan otye kede (goyo birik, pur), ame yaa i diro ni kede tic okene (cweyo okeka onyo obaya, tingngo jo i yea, payo yea kede en okene a pol ataa), catto jami kede en okene a pol ataa.

Ducu dong; cente ame bino i catto-willi nwongo = yinkam

Cente ame otio oko kede

Cente ame oketo i tic obedo cente onyo wel ame i keto onyo mitte me tiyo ginnoro ni. Pollere, en kwakere kede wot a cente bang dano onyo gurup acalo cul pi ginnoro ni, tic. i leb me catto-wil, cente ame oketo i tic twero bedo wel ame otio kede i catto-wil onyo loc i catto-wil a ngattoro. Tekki ka cente ni okwanyo i catto-wil, man nwongo obedo cente ame oketo i tic akadi ber onyo rac. Kwon cente ame oketo itic ame twero timere i catto-wil twero bedo; jami bala kop me wot, ocolo me cuk, cullo pangngo ot onyo jami, cullo otic, yen me tollo rec, cullo pi rec, yikko yea, willo boo.

APENY ME TEMMO NIANG:
Lon obedo cente ame yinkam onyo cente otio Kede oko.



Yinkam kede cente otio kede oko

Goyo cente ame oketo i tic ame tye i cuk me rec aporere yen me tollo rec, cem pi otic, cipea me yinyjin, moo me yinyjin, pangngo citoa kede en okene a pol ataa.



Awil tye alokko cente gin kede dako ame obedo acatrec ame cato wanyjiri kede otic ame keto iyi otoka

Citetimen me cente

Citetimen me cente piretek tutwal pien en keto i coc cente a papat kede kit ame otio kede i catto-wil

- Balu-man piretek i catto-wil pien en cimo rwom me cente me catto-wil
- Man obedo balo ame cimo cente me catto-wil kede kit ame otio kede cente-man.
- Cimo loc kede magoba ame catto-wil tye anwongngo.
- Alubere kede balu me gwokko cente, acat-wil twero mokko tam me ketto cente adwong i catto-wil ame tye awot anyimmi onyo me temmo catto-wil okene

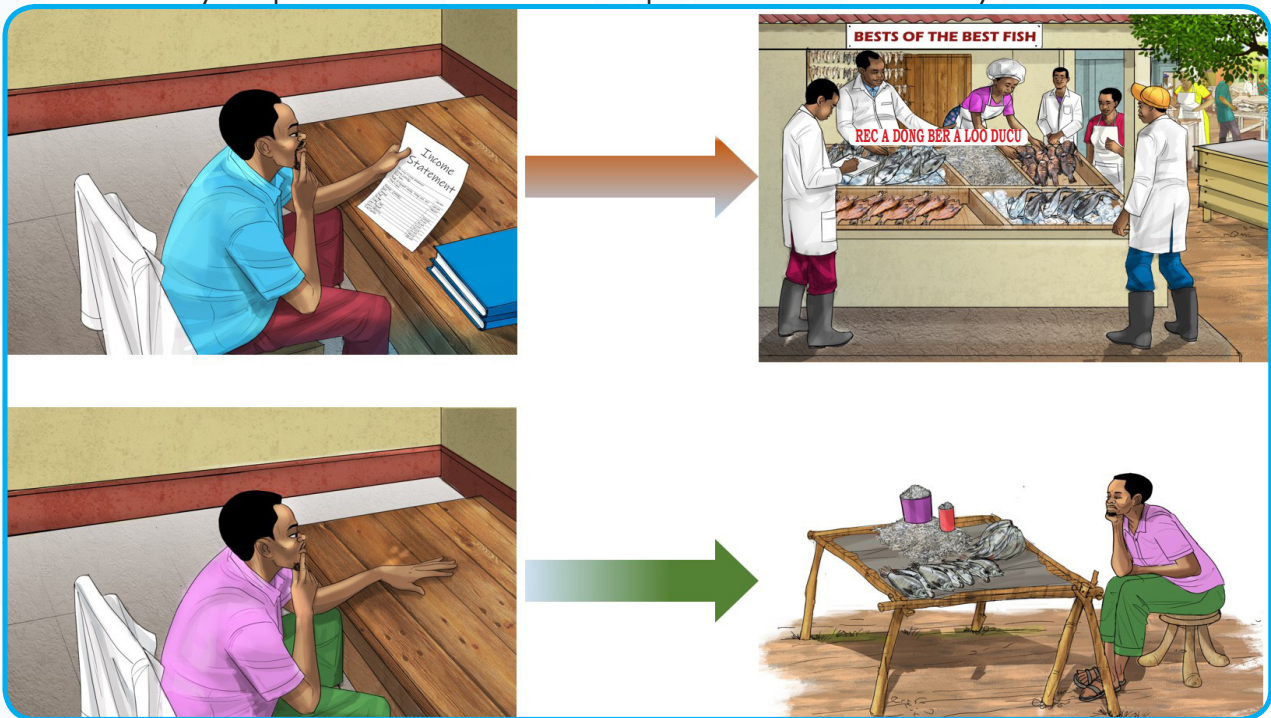
Apor me citetimen me cente a dano apire

Citetimen me cente pi dano moro ni apire	
Cente ame donynyo i catto-wil (Cabit i cabit)	
Catto rec apok	300,000
Catto rec puta	400,000
Cente ducu	700,000
Cente ame oketo itic (Cabit i cabit)	
Pangngo ot/ citoa	100,000
Wot	50,000
Cem	40,000
Yugi	5,000
Ocolo	50,000
Cullo lon	60,000
Me a Sacco	70,000
Cente otio kede ducu	375,000

Tic kede citetimen me cente me mokko tam pi catto-wil ducu

Piretek me acat-wil gwokko rekod gi pi kwanyno cente lung me catto-wil. Ento a piretek aloo obedo me tic kede kop onyo jami me mokko tam pi catto-wil ducu tutwallere dongo ame kelo magoba. Pollere wok dwong apeny ame yin ipenyere kede akwako dongo kede tic a catto-willi yaa ikom rekod ame igwoko. Man twero timere iyore a pol ame en okene twero bedo;

1. **Adwoggi me pimmo jami;** Piretek me ngeyo adwoggi a tutte ni ame pe i ool. Nen kodi jami ame mii igoo loc onyo inwongo magoba, kagimogo ame iketo cente adwong atekateka iye, willo jami mogo ame pe mitte i cawa-no, kede nenno yore ame itwero yikko gi kede. Man ducu yaa tekki iniang wel cente adii ame catto-willi tye anwongngo i leb me magoba onyo loc.
2. **Goo bajet;** Ripot ame yin inwongo i citetimen ni me cente akonyinyi me goyo pulan onyo myeka pi catto-willi pollere wok myeka pi yore a papat. Yin itwero mokko tam aluberre kede ripot ame nwongo itye kede.
3. **Ngol oko wellogo ame pe mitte;** Ngiyo kit ame itio kede cente nyutti kit ame yin itio kede cente kede ngo ame yin imaro ketto cente ni iye kede awene. Man piretek me ngeyo kakan ame yin itio kede cente iye adwong akato ame nwongo itwero kanno me kello magoba adwong. Ayab-wang man medo kero ni me gwokko cente kede me kobbo tic a cente kan ame myero tii iye aloo.
4. **Med malo rwom me tic ame oticci tio;** Niang ikom tic a catto-willi twero konynyi me kubbu citetimen a piretek bang oticci. Man medo rwom me ketto cwiny pollere wok kakan ame oketo taget iye kede yore a pol me dwokko wel cente ame otio kede ping. Man mio goyo pulan karacel bedo atye pollere wok kakan ame taget me nwongngo magoba adwong tye iye dok ame myero okub kede tiim alutu.
5. **Lokko neno a catto-wil;** Yinkam citetimen konyo wegi catto-wil atitino kede en idyere-idyere me nenno catto-wil kom iyore opore dok tam twero mokere aber pi catto-wil. Mokko tam aber tiye i cawa man.



Acat-wil ame omoko tammere kun tio kede rekod me jami kede acatto-wil ame omoko tammere kun pe tio kede rekod me ginnoro keken

Me yunggu;

Cente ame acat-wil nwongo - cente ame acat-wil cwalo ooko= magoba onyo loc onyo kakan ame nwongo cente me catto-wil tye arom abongo loc onyo magoba

4.5.2 Magoba kede loc

Magoba obedo ngo?

- Magoba obedo ginnoro aber ame acat-wil kemere me nwongngo me nyuttu temmo gum ame gin otimo. Tekoppere ni, cente ame bino iyi catto-wil nwongo dwong loo en ame woto ooko.
- Magoba dang obedo anyut a piretek tutwal bang jo okene ame mio lim onyo cente pi cwakko kor catto-willi. Bengki, jo ame mio jami kede otela okene otwero gini miyo cente bot catto-wil ame twero nyuttu ni en twero tiyo magoba (onyo ni cok tutwal itimmo amanno ikare me anyim) kede dang ni gin otwero tyekko banya tekki otye owotti cikak-ino.

- Magoba dang obedo guti me cente pi catto-wil.
- Magoba ame ogwoko i catto-wil (ka oneno, ame pe opoko bot wegi catto-wil acalo cente moro ame gin opore nwongngo onyo cullogo) olwongo ni magoba ame okano.

Magoba ame okano obedo guti a piretek me cente ame donyo i catto-willoro keken, ento pollere wok acakki pi catto-wil-ologo atitino. I cawa ame dong otye acatto kede ginnoro ni iwel adwong ame kato wel ame oyike kede oko, nwongo magoba ame onwongo otwero dok ketto i tic.

Loc obedo ngo?

Loc obedo olungtuke a magoba. Loc obedo dok ping a cente ame donyo i catto-wil. Loc timere ka yin itye itic kede cente adwong ame kato ngo ame tye adonyo i catto-wil. Tekoppere ni yin itio kede cente adwong atek i yubbo onyo willo jamini ame kato cente ame catto-wil tye anwongngo ikom catto jami. Pol a catto-wil tio i loc ikare gi me acakki ento cako dong nwongngo magoba ka gin owotti dongo. I cawa okene jo maro kwayo cente moro me cullo wang locci ento ka itye kede cente moro i bengki yin itwero kwanynyo ite cullo kede cente ame orweny-ca.

Imung me miyi ngeyo ni itye itiyi loc

- Ka yin ipe kede cente oromo me cullo jami ame yin itio kede.
- Ka akawun me bengki ni tye i noot onyo i banya ame dang pe ingeo kit ame myero idwok kede cente moro iye.
- Yin pe itye icatto wel ame nwongo imitto ni icat alubere kede neno-ni, apor. Ka modiol me catto-willi onwongo ojengere ikom catto rec pyero-aryo ento itye dong catto ka adek keken.

Burek iben obedo ngo?

Man obedo kare ame wel jami kede cente ame tye abino i catto-wil romaroma dok dang nwongo pe tye loc onyo magoba moro.



Gwokere

Yin dong itye ingeo kan ame inwongo cente iye kede ngo ame itio kede cente ni pire. Itwero kobbo jami mogo ame pe mitte onyo en ame itwero dwokko ping?

Yubbu citetimen me loc kede magoba

Citetimen me magoba kede loc onyo citetimen me cente obedo ngo?

P KEDE L obedo balu me cente ame gwao cente ame myero icul ducu, wel ame myero icul pi ginnoro ni, cente ame oketo i tic ducu ame timere pi kare moro ni. En nyutu wel magoba kede loc adii ame catto-wil otio.

Apor a citetimen me magoba kede loc

CATTO-WIL ME REC A ACENG KEDE ACEN Citetimen me magoba kede loc Pi dwe ame tye atum 30th dwe me Abicel 2023

Jami	Cente	Wel (Ciling)
Cente		
1. Cat oyaa ikom apok	3,000,000	
2. Cat oyaa ikom puta	5,000,000	
3. Cat oyaa ikom wanyjiri	2,400,000	
WEL DUCU (A)		10,400,000
Cente oketo oko i tic		

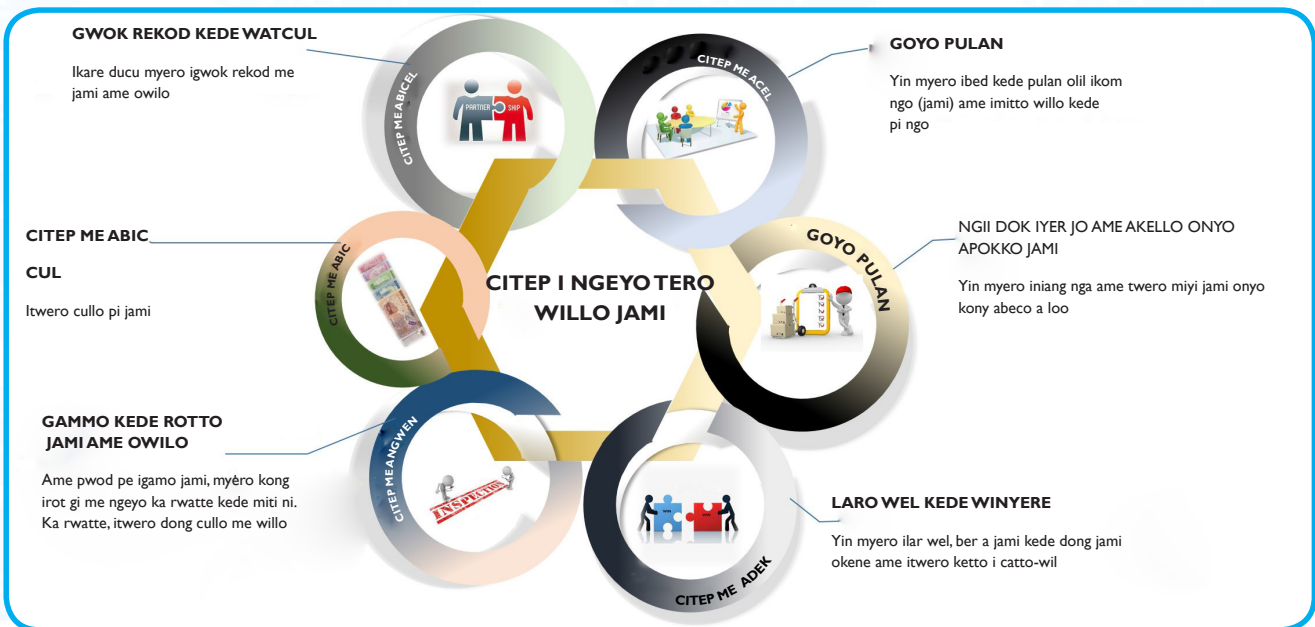
Jami bala (pii kede mac ilingtwic)	20,000	
Cente otic kede ocara	1,500,000	
Gwokko otic (cente me dakatal)	220,000	
Wel catto jami	80,000	
Kubere pi catto-wil	50,000	
WEL CENTE OTIO KEDE DUCU (B)		1,870,000
WEL CENTE DUCU ABINO BOT ACAT-WIL (A-B)		8,530,000

Nen aber: Citetimen me magoba kede loc pe myero oyub tuno ka ocoo oko ping kit ame cat owoto kede ducu.

4.5.3 Ngeyo tero willo jami

Willo jami obedo ngo?

Willo tekoppere ni nwongngo jami lung amitte pi catto-wil onyo pi dano. Willo gwao tic a catto-wil kun tye kede neno me willo jami ame rwom gi tye aber, ikit opore, i kan opore dang ote kello i kan opore ikokome i cawa opore dang i wel opore. Piretek ni ocat-wil myero nen jami kede yore opore ka owillo jami. Jami magi olwongo ni ‘pacecing mik’, ame gin aye; Rwom, Ber, Wel, kede Kello.



Citep i ngeyo tero willo jami

1. Goyo pulan: Yin myero ibed kede pulan olil ikom ngo (jami) ame imitto willo kede pi ngo.
2. Ngii dok iyer jo ame akello onyo apokko jami; Yin myero iniang ikom nga ame twero miyi jami abeco a loo.
3. Laro wel kede winyere; Yin myero ilar wel, ber a jami kede dong jami okene ame imitto ketto i catto-wil.
4. Gammo kede rotto onyo ngiyo; Ame pwod pe igamo jami, myero kong irot gi aber me mokko ka rwatte kede miti ni. Ka rwatte, eka ite cullo pi jami-no.
5. Cul; Itwero cullo pi jami.
6. Gwokko rekod kede wat; Kare ducu myero igwok rekod ame itio kede i willo jami.

Ber a ngeyo tero willo jami

1. Willo jami mio jami ame amitte pi catto-wil.
2. Mio catto-wil kede jami ame myero timere woto aber.
3. Gwokko onyo konyo kor cente, cawa kede jami me tic.
4. Yubu wat kede jo ame poko jami.

5. Yubo mokko tam.
6. yubo nying catto-wil



Catto rec i cuk

4.5.4 Gwokko citok

Gwokko citok obedo ngo?

Gwokko citok obedo gwokko rwom a jami opore, wek catto-wil rwatte kede miti owil abongo agalagala kun nwongo tye agwokko wel me gwokko citok kom bedo ame opore. Catto-wil me rec ame tye atic kede rec akome mito citok me acata. Tyenkop omio myero ngee tero wel citok tye me miyo citok bedo atye pi owil, kun nwongo okubo kin cente ame otio kede i willo jami kede en ame otio kede me gwokko citok. Ngeyo tero citok piretek pien twero bedo a pokapoka ikin loc kede magoba. Ka otimo aber, mio wel bedo ping kun nwongo magoba ni tye amedde i cat lung.



Ngeyo tero citok akun ocat rec tio karacel!The stock ordering process

Gammo citep me ooda pi citok piretek ikop me gwokko tic kede citok. Ka itye irotto ooda me citokki, piretek me:

1. Moko ka iyore acel me gwokko kede meddo magoba ikom citok

Piretek me ngeyo oko iyi acakki yore mene ni me gwokko kede meddo magoba ikom citok ame opore pi catto-willi.

2. Ngii yore me gwokko kede meddo magoba ikom citok ame aman itye i tic kede

Yin myero inen jami ame itye kede kede berere. Ngii ripotti me catto-wil eka ite ngiyo reccene ame catte aber aloo, jami mene ame wellere tye aber tutwal kede mene ame woto mot meddo i en ame otii.

3. Ngee rwom me citokki aber tutwal.

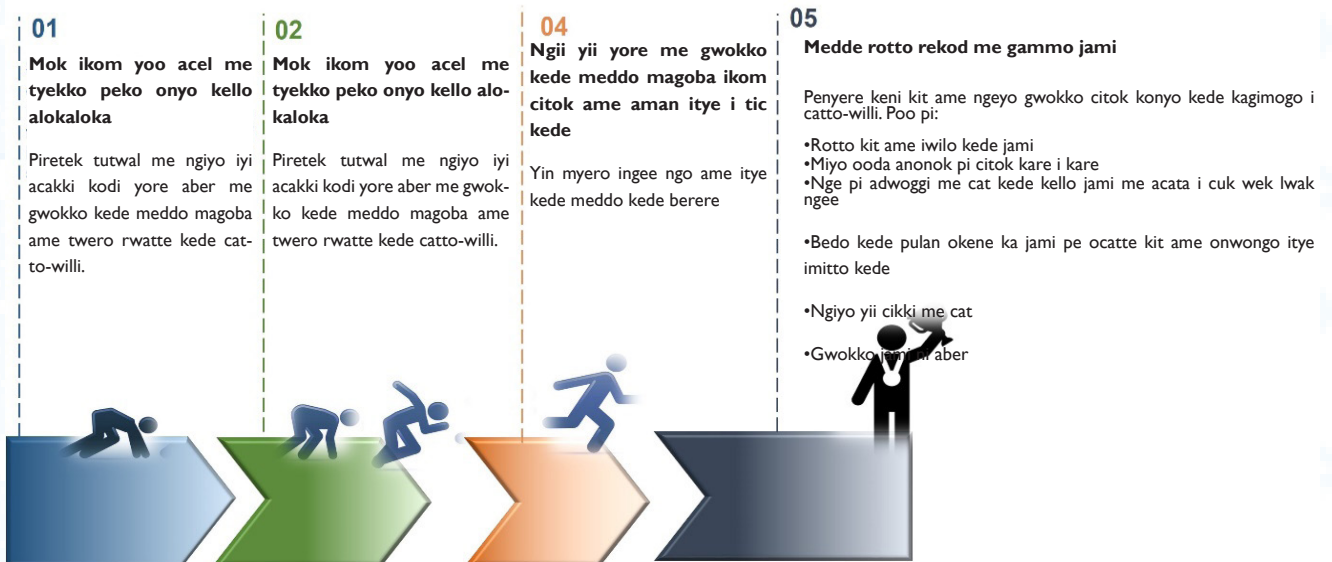
Myero dong inge citok ame imito kare i kare ite mokko ngo ame citokki atitidi kede en adwongngere abedo; pire dang tek me nenno ooda atitidi aloo pii gin acelacel. Ka dong ityeko ngiyo jami-no lung, yot dong atek me ngeyo ngo ame itye itic kede. Yin dang myero igwok rekod olil me citok ite nenno ni rwatte kede jami ame itye kede i citok adit. .

4. Medde i roto yore me gwokko kede meddo rwom me tic i jami

Penyere keni kit ame ngeyo tero citok konyo kede kagimogo i catto-willi. Poo pi:

- Rotto kit ame iwilo kede jami. Willo jami myero bed ame guti mere ojengere ikom rekod me cat kede byeka me miti.
- Miyo ooda anonok pi citok kare i kare. Man twero meddo rwom me cat abongo dwokko rwom me cat ping.
- Tam adwoggi a catto jami kede kello jami me acata i cuk wek lwak ngee ngo ame tye.
- Bedo kede pulannoro okene akadi jami pe ocatte kit ame nwongo itye imitto kede. Pe paro akadi idwoko oko cen bot jo ame yubo onyo ni imii oko bang jo okene, nen ni ipoko oko citok ame ticcere pe oyotoyot.
- Ngiyo yii cik me catto-willi. Tiimmi me cat twero catto jami ame woto oyotoyot eka ote rwenynyo gini jami ame catte momot oko.
- Gwokko jami ni aber. Yore opore me gwokko jami pirgi tek tutwal mitte pi gwokko citok.
- Mii kwanyonyo kede pikko jami bed a yot kun beo i gwokko jami ame woto mot igwic me citoa, eka jami ame woto oyotoyot iketo inyim wek jo nen gi oyotoyot.

Yore me miyo ooda pi citok



Ber a gwokko citok aber

- Medo kello jami kede tic abeco, me tic medde, wan omito ni gam aber apeny me “ningo” dang a lubere kede kop ikom cik.
- Gwoko cawa kede cente
- Medo rwom me tic kakare kede yore anyen me tyekko peko onyo kello alokaloka
- Mio owil medde i bino me wil adwong



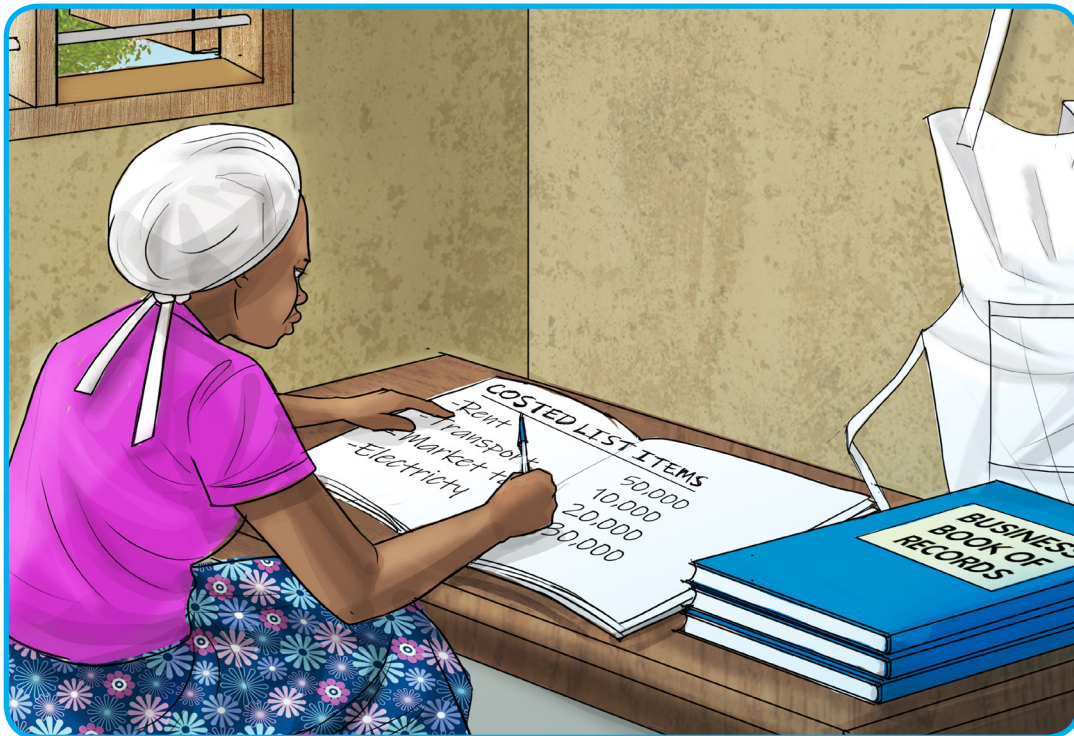
Kaka catto-wil ame tye orucere atataa dok citok dang pe tye aber iye

4.5.5 Mokko wel

Tekop me wel kede tiyo wel

Wel obedo cente ducu ame catto-willi tio kede me yubbo kede catto rec.

Tiyo wel obedo yore ame otio kede me nwongngo wel cente me yubbo onyo catto rec.



Acatrec atiyo wel cente etio kede

Ber ribbo wel

Tiyo onyo ribbo wel jami konyo catto-willi me recce me:

- Ketto wel (ketto wel obedo mokko wel ame acat agammo iyonge lokko jami. Yore me ketto wel otio kede me yikko wel opore ame rwatte bot ngat ayubo jami kede awil)
- Dwoko ping dok pugu kit ame wel myero bed kede

- Mokko tam opore pi catto-wil
- Goyo pulan pi anyim

Kwone wel

Tye kwone wel gin adek: Wel ame pe nen kanaler; wel ame pe olaro kede; wel ame otwero laro

Wel ame pe olaro: Wel ame pe olaro obedo wel ame pe otwero nyikko onyo lokko alubere kede cente ame catto-wil tye anwongngo ikine me kare anonok. Aporere twero bedo; pangngo ot me cat, ocaro me cullo otic, ocolo me cuk kede en okene a pol ataa.

Wel ame olaro; Wel ame olaro lokere alubere kede wel cente ame catto-wil tye akello. Lokere alubere tekoppere ni wel nwongno alokere alubere kede kit ame catto-wil tye akello kede cente. Ka cente ame catto-wil tye akello ododde oko, wel dang dodde. Ka opoko nucu mere, wel jami dang apokko i nucu. Ka cente moro pe onen, nwongno cente moro ame alokere abedo a pe. Magi twero bedo cullo otic atitino, jami ame amitte me tic, wel me pikko jami kede en okene a pol ataa.

Wel ame pe nen kanaler

Wel ame pe nen kanaler obedo jami ame mitte me catto-wil, ame gin twero bedo; Mac ilingtwic, pii, jami ame itwero gwokere kede apiri. Magi obedo jami mogo me tic ame mitte me timmo catto-wil ame dang pe gengere. Jami ame pe nen kanaler myero ngii kare i kare wek ote meddo rwom me magoba.



Dok dang, wel twero bedo ikine me;

- Wel ame tye oko i wang i wang
- Wel ame pe nen kanaler

Wel ame tye atiratir obedo wel ame rwatte a rwata kede catto rec. Tye dang i kwone aryo:

- Wel jami ame tye atiratir
- Otic ame tye atiratir

Wel jami ame tye atiratir obedo cente ducu ame catto-willi keto ikom jami me acata ame dok rwatte kede purudakki meacata onyo ticci. Pi acat-wil atitidi kede acat-wil adit, wel me willo rec me acata obedo wel jami atiratir.

Wel cullo otic ame tye atiratir obedo cente ducu ame catto-willi keto i cullo otic atitino, ocaro kede kony bot jo ame tye atic i yubbo jami ni.

NEN ABER: Ocat-wil atitino kede ocat-wil adongo pe kede otic ame tio atiratir iyubbo jami, dong gin pe kede wel me cullo otic atiratir. Pi ocat-wil atitino kede ocat-wil adongo, ocaro kede cullogo atitino obedo cul apongapong.

Wel ame tye apongapong obedo cente ame itio kede me puggu catto recci, apor pangngo ot me cat, magoba mogo ame oketo iwi lon kede mac ilingtwic. Wel ame tye apongapong polkare pe rwatte kede ginnoro acel ame i cato. Wel ame tye apongapong ikare okene olwongo ni wel ame pe nen kanaler onyo cente ame oketo i tic.

Myero iniang kwon wel a papat me ibed kede kare me tiyo wel ducu pi ginnoro keken onyo jami ame catto-willi yubo onyo cato.



Wel jami ame tye atiratir + Wel cullo otic ame tye atiratir + Wel ame tye apongapong = Wel ducu

Wel ame pe olaro obedo wel ame pe lokere alubere kede kit ame catto-wil tye akello kede cente. Apor twero bedo; pangngo ot me cat, ocaro pi otic ame rii pi naka, ocolo me cuk kede en okene a pol ataa.

Wel ame olaro lokere alubere kede wel cente ame catto-wil tye akello. Gin twero bedo; otic atitino, jami amitte me tic, wel cente me pikko jami, kede en okene a pol ataa.

Wel ame olaro lokere alubere kede wel Wel ame pe nen kanaler obedo jami ame mitte me catto-wil, ame obedo; mac ilingtwic, pii, jami me gwokere apiri.

Wel ame pe olaro

Wel ame olaro

Wel ame pe nen kanaler

Kwon wel

Wel ame pe olaro

Wel ame tye atiratir
 Wel ame tye atiratir ducu obedo caent otio kede rwatte a rwata kede catto rec. Tye kwone wel ame tye atiratirgin aryo

- Wel jami ame tye atiratir
- Wel cullo otic ame tye atiratir

Wel jami ame tye atiratir obedo cente lung ame catto-willi keto ikom jami ame bedo dul onyo ni rwatte kede jami ame yin iyubo onyo i cato.

Wel cullo otic ame tye atiratir tekoppere ni cente ducu ame catto-willi keto i cullo otic, ocaro kede kony bang jo ame tye atic atiratir i yubbo jami kede miyo kony.

Wel ame pe nen kanaler

Wel ame tye apongapong obedo wel ducu ame yin itye kede i doru catto-willi, aporere, pangngo ot me cat, magoba mogo ame oketo iwi lon kede mac ilingtwic. Wel ame tye apongapong kare ducu pe rwatte kede gin acelacel ame itye i catto.

Wel jami ame tye atiratir + Otic ame tye atiratir + Wel ame tye apongapong = Wel ducu

Tiyo wel rec acelacel

Lub apor iping kan-ni eka ite tiyo wel rec acelacel.

Citep me 2: Tii wel ame loloka

Citep me 3: Tii wel ame pe nen kanaler

Citep me 4: Tii wel pi gin acelacel

Apor a wel ame otio oko pi gin acelacel pi rec 300

Wel ame pe lokere		Kwon wel ame pe lokere		Jami ame pe nen kanaler	
Kwon wel ame pe lokere	Wel	Kwon wel opokere	Wel	Kwon wel ame pe nen kanaler	Wel
Pala	10,000	Wel pi otic	200,000	Mac ilingtwic	5,000
Meja	45000	Citok me rec	1,000,000	Moo me opik	150,000
Opik	1,000,000			Ocolo me cuk	20,000
Gali kede en okene a pol ataa	200,0000			Pangngo ot me cat	50,000
Wel ducu	1,255,000		1,200,000		225,000
Wel ducu (en ame pe oloko + en ame ololoko + en ame pe nen kanaler)	2,680,000				
Wel pi yunit acelacel (wel ducu pok kede wel rec)	2,680,000/300 wel rec acelacel tye 8,900				

Alubere kede rekod ame yin itye kede pi catto-willi, aman dong tii wel opore pi rec acelacel ame yin icato.

Ketto wel purudak ame yaa ikom recci

Ketto wel obedo ngo?

Ketto wel obedo miyo rwommoro ame acat-wil twero nwongngo i loloko jami. Ketto wel otio kede me yikko wel ame ngat ayubo jami twero nwongngo ber naka bot owil.

Ketto wel rec

Man obedo nenno wel cente adii ame rec twero catte kede.

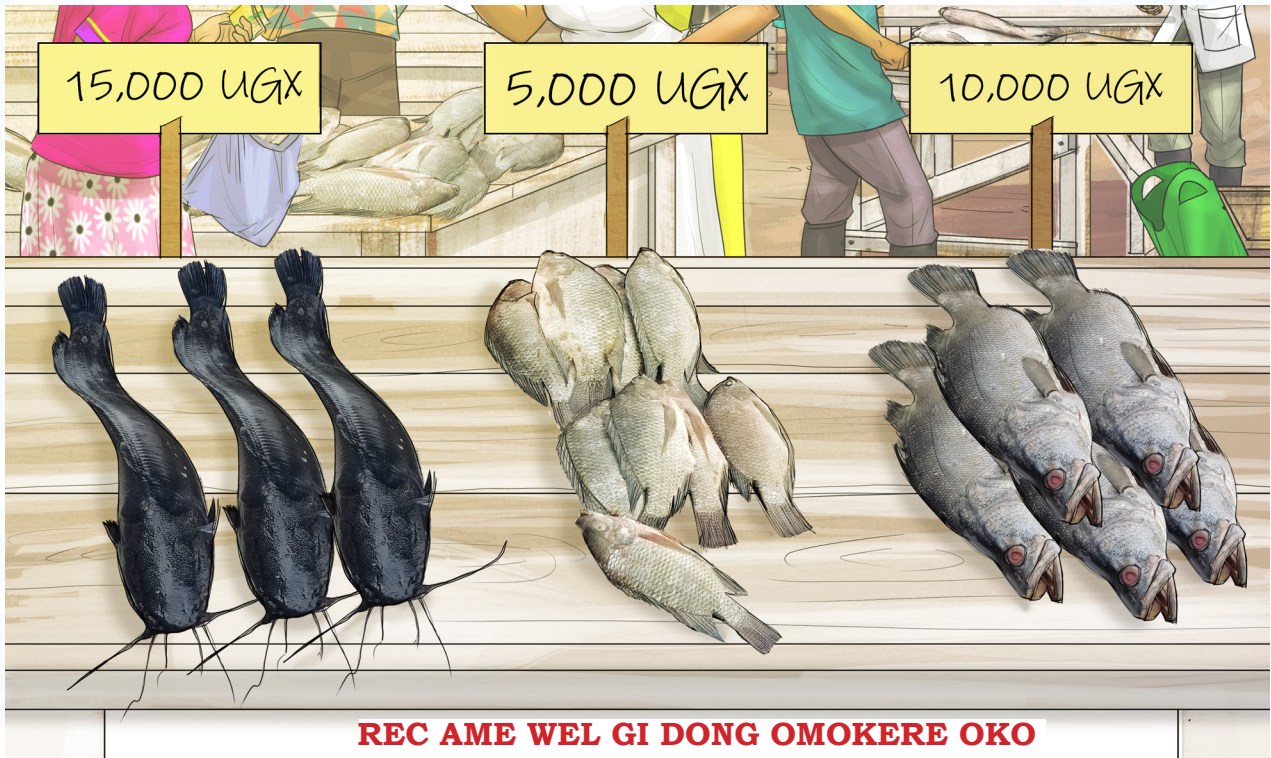
- i) Ni wel lung ame otio kede me yubbo jami otyeko dwokko oko.
- ii) Ni magoba tye
- iii) Ni wel pore kede ber a jami/ ber a recci
- iv) Ni wel pe dok tye ping atek onyo malo atek ame ryemi oko ilek me pyem

Pi manno, yeny;

- a) Ngo ame jo apyem kedi keto wel iye
- b) Ka pol a jo ame itye igenno-ca twero willo rec i welli-no

Yore me ketto wel rec

Catto rec twero nwongngo dok ote koporo yore moro me ketto wel rec. Apor: Tiyo magoba anonok i dwete me acakki kun beo i wel aping, ento te makko cuk oko pi jami gi kede meddo wel rec dong icen. Man kono mito ni catto rec myero kong ngee rwom atitidi aloo ame otwero gini kello kede rec kede wel ame twero miyo oculo loc ame onwongere oko (poyin me burek iben).



Rec ame wel gi dong omokere oko

Wang kingo me magoba ame tye amitte

Wangkingo me magoba i catto rec mio pacen me cente a catto-willi iyonge cullo pi cente ame woto ooko ame iketo i tic. Yenynyo yoo wangkingo me magoba me catto-wil konyo me ngiyo kit ame catto-willi tye awot kede dok konyo imokko tam aber iyi anyim.

Wang kingo me magoba ame tye amitte

Aling-wang magoba twero yubere ka yin idwoggo wel ping anonok, kite me tic kede cente kede meddo catte a jami adwong. Otwero dwoggo wel kun beo i;






- Meddo kede yubbo wat ikin ocat
- Yenynyo agam okene pi pekki ikom jami ame aman tye atimere
- Ngol oko mic onyo pwococco ame pe tye atimmo aber
- Dwok oko cente ame iketo i catto-wil kede tic

Jami ame moko ketto wel

1. **CI.Wel;** Ame pwod pe iketo wel, tii kong wel cente ame itio kede i catto-willi.
2. **Owil;** Ngee ngo ame owilli mito i jami ni. Onyo wel a yot en aye kelo gi iya ber a jami ni? Ngo ame wel timo i mokko tam gi me wil?
3. **Kaka bedo;** Tekki dong iniang oko awilli, yin myero inen kabedo-ni. Kakwene ame imitto ni ibed iye iyi cuk? Imitto ni ibed ame welli dong en ame tye malo aloo, ame itio kede jami abongo paro, alama ni dang en atye

malo aloo, ame welli en a yot a loo, ibedo kede alama irwom me pacent 10 onyo idyere-idyere?

4. **Jo apyem kedi;** Man en cawa ame itwero miyo komi kare me timmo pyemmoro anonok. Gin kara oketo wel pi jami mene?
5. **Magoba;** “Magoba arom mene kara ame atye amitti timmo?” Ocat-wil maro nenno ka wel ame jo okene keto eka gin dang ote yimmo ka welloro keken abongo paro pi magoba adii ame gin omitto nwongngo.
6. **Jami okene twero bedo;**
 - Miti (Rwom me miti kede pokko jami i cuk moko wel rec)
 - Byekko wel (Anii ikom nonok a rec)
 - Wel me lobo (lokere a wel alubere kede medde a wel jami atek)
 - Cik a gamente

<p>Wel</p> <p>Ame pwod pe iketo wel, tii kong wel cente amitte pi catto-willi</p> 	<p>Owil</p>  <p>Ngee ngo ame owilli mito ikom jami ni. Onyo wel a yot en aye kelo gi iya ber a jami ni? Ngo ame wel timo i mokko tam gi me wil?</p>	<p>Kabedo</p>  <p>Tekki dong iniang awilli oko, myero dong inen kabedo ni. Kakwene ame imitto bedo iye i cuk?</p>
<p>Jo apyem kedi</p>  <p>Man en cawa aber ame itwero miyo komi kare me nenno nga gi ame itio ked gi catto-wil acacal. Wel anga ame gin keto pi jami gi a papat?</p>	<p>Magoba</p>  <p>Magoba adii ame atye amitto timmo? Ocat-wil maro nenno wel ame jo okene keto eka gin dang ote ketto welloro keken abongo paro pi magoba adii ame gin otye omitto.</p>	<p>Jami okene twero bedo</p> <ul style="list-style-type: none"> • Miti (Rwom me miti kede pokko jami i cuk moko wel rec) • Byekko wel (Anii pi nonok a rec) • Lobo (Lokere a wel aluberre kede medde a wel jami atek) • Cik a gamente

4.6 Dul me 4: Gwokko rekod

4.6.1 Coc me acakki me nyuttu gwokko rekod

Rekod obedo ngo?

Rekod obedo kop ame dul ticcoro ni otio, ogamo kede ogwoko acalo caden, i nwongngo twero opore onyo i catto-wil. Apor, buk me ricit obedo rekod me cente ame donynyo i catto-wil onyo i dul ticcoro ni.

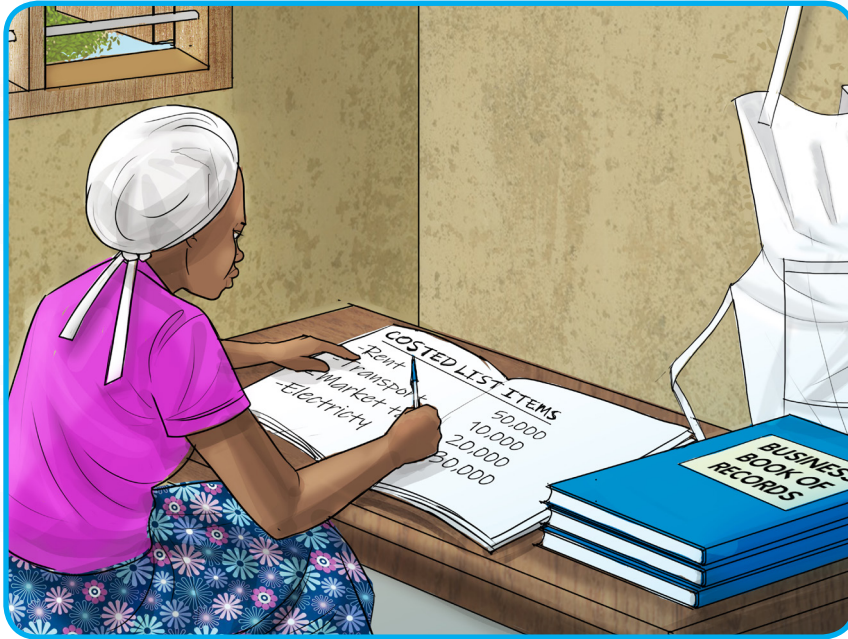


Pwony jo i gwokko rekod i kin pacu

Man obedo yoo aber tutwal i yubbo kop acacal ame yaa ikom tic me catto-wil iyi balo, kede gwokko i yore ame oyee pi

yenynyo kede kweddo tic a catto-wil.

- Ka cul otimerre bot jo ame poko jami, ogamo balo mogo ote miyo gin ame nyuto ni wil otimere, ricit kede balu magi myero gwok aber.
- Amanno dang, ka cul pi jami otimere, rekod me cul-man ogwoko. Kodi rekod-man ducu myero gwok.



Gwokko rekod oili piretek i catto-wil pi tyenkop magi:

- Rekod me cente ame okwanyo ikom rekod otio kede me goyo pulan;
- Konyo i mokko tammogo a pir gi tego;
- Konyo me miyo ikweda pi tic a catto-wil (wel cente ame oketo i tic, wel jami kede magoba), pi kare me mwaka moro ni;
- Konyo i ngeyo tero tic a catto-wil pi nino ducu.
- Konyo i nwronggo kede tyekko peko i catto-wil
- Me gwokko tic a kapitol me catto-wil, tutwallere wok cente ame tye akome
- Me nyuttu kakan ame catto-wil tye awot iye
- Rekod konyo i ngiyo dongo a catto-wil ka kare tye awot.

Teko a gwokko rekod i catto-wil: Kop a Hajji ame tye i cula me Lyabana

Tye cula moro ame tye i nam me Victoria ame olwongo ni Lyabana. I cula -man, tye lonoro ame catto-wil ame omaro lwonggo ni Hajji ame obedo won yea 100. En ocalo momot kede yea acel ento yea mere te medde. Jo oneno ka en dongo eka pol a jo te tammo ni cente mere ni en nwongo i yak, ojenti a gamente, tye kede en okene a pol. Ento lonoro apenyo apeny tutwal te tuno bot Hajji te penynye me miye lon pi boo mere ame otio kede oko, ame olwongo ni, endyeri. En oculo nucunucu te dong kede cente moro aromo 5000UGX. I bot awobi ni, cente ni onwongo titidi atek alubere kede wel ame en onwongo oculli Hajji oko. Inino moro acel, Hajji te rwatte kede awobi ni te kobbe ni en myero cul banya mere oko. Awobi ni te tero man bala cino. I cawa man Hajji te kobbe ber a gwokko rekod ducu me catto-willere kede pi ngo piretek me tic kede rekod me niang dongo a catto-willi. En okobbe me tammo ka oticere lung nino i nino gammo 5000 i bote, en kara nwongo arwenynyo adii? En omedde ikobbo ni kodi gwokere-no kede ngiyo i diro rekod en omio etuno kakan ame etye iye aman. En omedo ni omio ebodo atela a pirekene, ewor dok kodi kitto dang oticere dong tye kede. Dong jami ducu woto i yore dok en eye ka gin ame oketo i coc ame yaa i bot oticere. En okobbi awobi-ca ni, en dang twero cobbo tekki ka tye alubbo kodi jami ame ekobo-no ento ni en etye emitti 5000 ame obedo mege pien onwongo obedo cente me catto-wil.

PWONY ANGO INWONGO I BOT HAJJI?

4.6.2 PWONY ANGO INWONGO I BOT HAJJI?

Jami me gwokko rekod i catto-wil

Jami me gwokko rekod pir gi tego i catto rec aber, dok myero ket oko ame catto-wil pwod pe ocakere. Jami magi konyo me nenno ni balo tye ogwoko aber dok iyore opore. Magi gin aye;

- Rekod me cat nino ducu
- Buk me ricit
- Buk me cente
- Buk me rekod me gwokko kede meddo rwom a catto-wil
- Buk me banya
- Buk a jo odeno jami
- Buk ricit banya

Iyonge kweddo ngo ame gin tye atimmo, atel wii jo twero cukuro cwiny gi me gwokko rekod magi ducu i buk acel, kun poko yie

1) REKOD ME CAT PI NINO DUC

Balu-man otio kede me gwokko rekod me cat pi nino ducu. Konyo me nenno wel rec ocatte pi nino acelacel.

REKOD ME CENTE PI NINO DUCU				
NINODWE.....				
NAMMA	NGEC APIR GI TEGO	DWONGNGERE	WEL	WEL CENTE
	CAT DUCU			

2) BUK ME RICIT

Buk me ricit gwoko rekod me cente ducu ame donyo i catto-wil.

NYING KAKA CATTO-WIL TIN 000-00=I I 00

NINODW.....

Ogamo i bot

Otye acullo pi.....

Wel i nyigkop

Wel i namma Cing acat-wil.....

3) BUK ME CENTE

Kony jo ame tye anwongngo pwonyere me poyo leleo lok ame ibedo wuno kede ikom CENTE AME BINO I CATTO-WIL i dul 5.4.1

Buk me cente obedo ngo?

Buk me cente obedo buk ame rekod me cente lung kede wil ducu ocoo iye atutut kede ikite me nino i nino. Buk me cente bedo kede cente lung ame ogamo kede cul ducu ame otimere iyore-iyore. Myero dang rekod me cul me bengki bed iye kede me kwanynyo cente ame otimere.

Pi yot a gwokko, catto-wil okene poko buk me cente oko iyie aryo: Dul me cullo cente kede dul me gammo cente ento gin ducu ocoo iyore-iyore.

Ber a buk me cente

1. Cul ducu ame ogamo kede oculo ducu ngeye i cawa moro keken

2. Wel cente ame tye akokome dang twero ngeye i cawa moro keken abongo kwanno kokom cente ame tye.

3.Yot pi kop me anyim pien laro cawa.

4.Yot me ngeyo bal pien cul ducu nwongo ocoo oko ping.

Oyubo buk me cente ningo?

Buk me cente oyubo iyore adek; en ame pe opoko yi papara, en ame yi papara opokere aryo, en ame yi papara opokere adek kede me cente atitino. Pi tyenkop me buk-man, otic kede buk ame pe opoko pot papara mere. Buk ame pe opoko papara mere otio kede me gwokko rekod me wil be catto-wil keken.

Apor a buk me cente ame oyiko me rwatte kede ocat-wil atitino atek, en atino kede en idyere-idyere mege i tic me rec.

Ricit (cente akome)

Banya (cul)

Ninodwe	Poro	Wel	Ninodwe	Poro	Wel

Apor a buk me cente ame dong opongo yie oko

ISABIRYE & SONS FISHERIES BUSINESS

DWE.....

MWAKA.....

Ninodwe	Poro	Wel (CIL-ING)	Ninodwe	Poro	Wel
1/10/2020	En odong ame ocoro anyim	2,000,000			
1/10/2021	Catto kilo 100 me puta	600,000	1/10/2021	Cullo pi jo atio iyea	30,000
	Catto kilo 50 me wanyjiri	25,000	1/10/2021	Cullo pi boo	20,000
2/10/21	Kilo 20 me apok	4,000	1/10/2021	Cullo pi moo	100,000
	Kilo 200 me puta	120,0000	1/10/2021	Cullo pi yubbo mac	10,000
	120kgs me wanyjiri	150,000	1/10/2021	Willo biwujjo	30,000
			2/10/2021	Ocolo pi ka cikko rec	40,000
			2/10/2021	Kabedo pi otic	80,000
	Wel ducu	3,979,000		Wel ducu	310,000

Ikweda-man otwero timmo ikite me kare moro ni alubere kede pek a wil. Twero bedo ikite me nino i nion, cabit i cabit, iryo i dwe acel onyo dwe i dwe.

4) REKOD ME JAMI ANYEN

Rekod me jami anyen: gwokko rekod me jami anyen ame catto-willi tye kede i cawa moro ni. Tye iye ngo ame onwongo itye kede iyi acakki mwaka, ngo ame omedde ikom jami naca ni beo i wil kede yubbo jami anyen kede wel adii ame oweki i catto-willi ni, yaa ikom cat, jami ame otio kede, en ame ogoo pulan me tic kede onyo loc a papat.

Apor a rekod me jami anyen

Namma	Poro	Dwongngere	Cakko	Wil	Cat	Loc
1.	Boats	5	5	2	1	1
2.	Yinyjin	6	2	4	2	2

5) BUK ME BANYA OMIO:

Gwoko rekod me cente lung ame owil myero cul pi jami ame ogamo i den.

Wil ame otimere

JDwe me Abicel 2, 2019 odeno litta 50 me moo pi ciling 900,000 bot Fatu Business Centre ame myero cul i nine 15.

Dwe me Abicel 15, 2019 Siah odeno tan 2 me rec ame wellere tye ciling 1,600,000 ibot Jumah Business Enterprise.

Dwe me Abicel 20,2019 Flomo ogamo tan 1 me rec pi Dweh Fish Centre i banya iwel me ciling 1,000,000

Apor a buk me banya

BUK ME BANYA AWIL					
NYING: _____					
KABEDO: _____					
Ninodwe	PORO	BANYA	CUL	EN ODONG	CIGINECCA
2-Dwe me Abicel19	Liitta 50 me moo	Ciling 900,000	0	Ciling 900,000	
15-Dwe me Abicel-19	Rec tan 2	Ciling1,600,000	0	Ciling 1,600,000	
20-Dwe me Abicel-19	Rec tan 1	Ciling 1,000,000	0	Ciling 1,000,000	
	Wel ducu	Ciling 3,500,000	0	Ciling 3,500,000	

6) BUK ME BANYA OGAMO

Buk me banya: Gwokko rekod a jo lung ame catto-wil tye kede banya gi (jo ame okelo jami i kacatto-wil i den)..

Wil ame otimere

Dwe me Abicel, ninodwe 2, 2019 tye kede banya me jeriken 5 me moo iwel me Ciling 900 ibot Fatu Business Centre, myero cul ikine me nine 15

Dwe me Abicel, ninodwe 15, 2019 Siah Enterprise omio rec kicero 2, i wel me ciling 800 ibot Jumah Business Enterprise.

Dwe me Abicel, ninodwe 20, 2019 Flomo Inc. ogamo dog rec gin 3 pi Dweh Fish Center i banya pi ciling 500

Apor a buk me banya

NINODWE	PORO	BANYA	CUL	EN ODONG
Dwe me Abicel, ninodwe 2, 2019	Fatu Business jeriken 5 me moo	Ciling900	0	Ciling800
Dwe me Abicel, ninodwe 15, 2019	Siah Enterprise kicero 2 me rec	Ciling800	0	Ciling800
Dwe me Abicel, ninodwe 20, 2019	Flomo Inc. paket 3 me rec	Ciling500	0	Ciling500
	Wel ducu	Ciling2,200	0	Ciling

7) RICIT A NYUTU WEL JAMI

Man obedo balu ame mio kop akwako jami ame myero kong kel bot awil kede nyuttu tic a wan otio. En tito wel ame obyeko pi jami ame tye me acata bot gi, iyore-iyore kede tic a papat.

Aporere me ricit a nyutu we jami

Ninodwe..... Namma me balo man..... Ngat ocwalo; Nying kampuni..... Dipatimen..... Adwec..... Lobo.....	Ricit anyutu we jami.....	Ooro bot; Nying kampuni..... Dipatimen..... Dipatimen..... Lobo..... Cente.....		
Poro jami	Dwongn-gere	Wel jami	OCOLO	Wel ducu
Berere ducu				
Ciginecca a ngat oyee				

Tic: Goyo pulan me catto-willi



- Jami ame myero nwong
- Jami ame bedo pi kare ducu/ me cakko catto-wil (apor, lobo, jami me tic, nyony)
- Jami mogo ame myero kong buny ketto cente moro oko iye
- ami ame amitto cente oko ame tic pwod pe ocakere (apor. Cente amitte, Cente me coye, cente moro ame amitte me bengki)
- Jami ame amitte me cakko catto-wil (pii, mac ilingwic, yubbo ka tic bedo acil, kede en okene apol ataa)
- Cente ame myero ket oko itic (jami ame amitte me tic, pangngo ot me cat, pii, cente me wowota, kede en okene a pol ataa.)

Nenno neno me anyim i pulan

- Wel aping me yubbo jami kede en ame pe nen kanaler/wel ame pe dong lokere.
- Cente ame ayaa i cat
- Citetimen me tic kede cente
- Magoba ame myero nwong
- Niangngo Burek iben
- Nyuttu kit ame cente abeo kede



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